



SAHA REGULAR BOARD MEETING

**OCT. 3
2019**



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BOARD OF COMMISSIONERS

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SAN ANTONIO HOUSING AUTHORITY

***REGULAR BOARD MEETING**

818 S. Flores St., San Antonio, TX 78204

12:30 p.m., Thursday, October 3, 2019

MEETING CALLED TO ORDER

1. The Board of Commissioners or its committee may hold a closed meeting pursuant to Texas Government Code § 551.071-076 for consultation concerning attorney-client matters, real estate, litigation, personnel, and security matters. The Board or committee reserves the right to enter into closed meeting at any time during the course of the meeting.
2. Pledge of Allegiance/Moment of Silence

PUBLIC COMMENT

3. Public Comment - Citizens are provided three minutes each to speak to any agenda items.

MINUTES

4. Minutes
 - Approval of the September 5, 2019, Regular Board Meeting minutes

COMMITTEE MEETING UPDATE

5. Update and discussion regarding the September 19, 2019, Resident Services Committee Meeting (Charles Clack, Committee Chair)

INDIVIDUAL ITEMS FOR CONSIDERATION

6. Consideration and approval regarding Resolution 5971, authorizing the President and CEO to approve and proceed with a self-funded, third-party provider of SAHA employee medical and dental plans plus fully insured vision, short-term disability, long-term disability, life insurance benefit plans and an electronic benefits enrollment platform for calendar year 2020, at a total cost not to exceed \$5,215,705.00 (Muriel Rhoder, Chief Administrative Officer; Janie Rodriguez, Director of Human Resources)
7. Consideration and approval regarding Resolution 5967, authorizing the award of a contract for insurance broker of record for commercial property casualty and other SAHA insurance related services to McGriff, Seibels & Williams, Inc. for an annual cumulative amount not to exceed \$24,000.00 for year one, \$25,000.00 for year two, \$26,000.00 for year three, \$27,000.00 for year four, and \$28,000.00 for year five; for a period of one year with the option to renew up to four

additional one-year terms (Steven Morando, Director of Procurement and General Services; Diana Kollodziej Fiedler, Director of Finance and Accounting)

8. Consideration and approval regarding Resolution 5966, authorizing the award of a contract for Technical Accounting and GASB Consulting Services to CliftonLarsonAllen, LLP for an annual cumulative amount not to exceed \$100,000.00 for year one, and \$50,000.00 each year for year two through year five; for a period of one year with the option to renew up to four additional one-year terms (Steven Morando, Director of Procurement and General Services; Diana Kollodziej Fiedler)
9. Consideration and approval regarding Resolution 5968, authorizing the award of a contract for removal and replacement of bathtubs, shower pans, and associated repairs at various SAHA properties to Harper Painting and Construction, Inc. for an annual cumulative amount not to exceed \$170,000.00 for year one, \$180,000.00 for year two, \$210,000.00 for year three, \$235,000.00 for year four, and \$235,000.00 for year five; for a period of one year with the option to renew up to four additional one-year terms (Steven Morando, Director of Procurement and General Services; Brandee Perez, Director of Federal Housing Programs)
10. Consideration and approval regarding Resolution 5969, authorizing the award of a contract for natural gas operator qualification training to Gasti, Inc. (HABE) for an amount not to exceed \$70,000.00 for a two year period; for a period of one year with the option to renew one additional one-year term (Steven Morando, Director of Procurement and General Services; Hector Martinez, Director of Construction Services and Sustainability)
11. Consideration and approval regarding Resolution 5970, authorizing the award of a contract for Cassiano burn units rehabilitation to Geofill Material Technologies, LLC (SBE, Section 3 Business) for an amount not to exceed \$1,143,437.00 (Steven Morando, Director of Procurement and General Services; Hector Martinez, Director of Construction Services and Sustainability)
12. Consideration and approval regarding Resolution 5965, authorizing the award of a contract for development services construction project management staff augmentation to WTP America, LLC for an annual cumulative amount not to exceed \$250,000.00; for a period of one year with the option to renew up to one additional one-year term (Steven Morando, Director of Procurement and General Services; Timothy E. Alcott, Real Estate and Legal Services Officer)
13. Consideration and approval regarding Resolution 5964, authorizing the conveyance of Phillis Wheatley Park, located at 723 Arthur Street, San Antonio, Texas 78202, to the City of San Antonio to own, maintain, and operate as part of the Wheatley Choice Neighborhood Implementation Grant Initiative (Timothy E. Alcott, Real Estate and Legal Services Officer)
14. Consideration and approval regarding Resolution 5963, authorizing the conveyance of two vacant residential lots located at 1533 Hays St. and 1535 Hays St., San Antonio, TX 78202, from the San Antonio Homeownership Opportunities Corporation to the San Antonio Housing Authority to be used for construction of affordable homes under the Wheatley Choice Neighborhood Infill Strategy; and the execution of any and all documents necessary to consummate such transaction (Timothy E. Alcott, Real Estate and Legal Services Officer)
15. Update and discussion regarding the Procurement Activity Report (Steven Morando, Director of Procurement and General Services)
16. President's Report
 - Hispanic Heritage Month

- SAHA Launches United Way Campaign
- Phillis Wheatley Park Grand Opening
- SAHA Welcomes 2019 Fall Leadership Class
- 2019 EIF Golf Tournament

17. **Citizens to be Heard at approximately 2:00 p.m.** (may be heard after this time) Citizens wishing to speak on issues not related to items posted on the agenda should personally request to be placed on the Citizens to be Heard roster prior to 1:45 p.m. Citizens will be given three minutes to speak. Only one appearance per speaker will be permitted at any regular Board Meeting. If present, a speaker may cede time to another speaker, but no speaker may have the floor for more than 9 minutes. Groups of citizens from the same organization are asked to share nine minutes to address the Board on certain items. Organizations must be represented by an Officer or a Board member, and follow the same speaking rules as individuals.

18. *Closed Session:

Consultation with Attorney

Deliberate and obtain legal advice regarding legal issues pursuant to Texas Government Code Sec. 551.071 (consultation with attorney).

- Discussion regarding removal of landlord from program

Personnel/Consultation with Attorney

Deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee or to hear a complaint or charge against an officer or employee and obtain legal advice regarding legal issues pursuant to Texas Government Code Sec. 551.074 (personnel) and Texas Government Code Sec. 551.071 (consultation with attorney).

- President and CEO Performance Evaluation Process

19. Adjournment

*Note: Whenever the Texas Open Meetings Act (Section 551.001 et seq. of the Texas Government Code) provides for a closed meeting in matters concerning legal advice, real estate, contracts, personnel matters, or security issues, the Board may find a closed meeting to be necessary. For convenience of the citizens interested in an item preceded by an asterisk, notice is given that a closed meeting is contemplated. However, the Board reserves the right to go into a closed meeting on any other item, whether it has an asterisk, when the Board determines there is a need and a closed meeting is permitted.

"Pursuant to § 30.06, Penal Code, (trespass by holder license holder with a concealed handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not attend this meeting with a concealed handgun."

"Pursuant to § 30.07, Penal Code, (trespass by holder license holder with an openly carried handgun), a person licensed under Subchapter H, Chapter 411, Government Code (handgun licensing law), may not attend this meeting with a handgun that is carried openly."

MINUTES
SAN ANTONIO HOUSING AUTHORITY
BOARD OF COMMISSIONERS
REGULAR BOARD MEETING
September 5, 2019

SCHEDULED: 1:00 p.m. at 818 S. Flores St., San Antonio, TX, 78204

COMMISSIONERS PRESENT:

Morris A. Stribling, DPM, Chair
Jessica Weaver, Vice Chair
Charles Clack, Commissioner
Jo-Anne Kaplan, Commissioner
Sofia A. Lopez, Commissioner
Marie R. McClure, Commissioner

COMMISSIONERS ABSENT:

COUNSEL: Doug Poneck, Escamilla &
Poneck, LLP

TRANSLATOR: BCC Communications

STAFF:

David Nisivoccia, President and CEO
Ed Hinojosa, Chief Financial Officer
Muriel Rhoder, Chief Administrative Officer
Timothy E. Alcott, Real Estate and Legal Services
Officer
Jo Ana Alvarado, Director of Innovative
Technology
Kristi Baird, Director of Beacon Communities
Diana Kollodziej Fiedler, Director of Finance and
Accounting
Domingo Ibarra, Director of Security
Aiyana Longoria, Director of Internal Audit

Adrian Lopez, Director of Community Development
Initiatives
Hector Martinez, Director of Construction Services and
Sustainability
Steven Morando, Director of Procurement and
General Services
Brandee Perez, Director of Federal Housing
Programs
Lorraine Robles, Director of Development Services
and Neighborhood Revitalization
Janie Rodriguez, Director of Human Resources
Thomas Roth, Director of Asset Management

Item 1: Meeting called to order

Chair Morris A. Stribling, DPM called the meeting to order at 1:07 p.m.

Item 2: Pledge of Allegiance/Moment of Silence

Recitation of pledge and moment of silence

MINUTES

Item 3: Minutes

- Approval of the August 1, 2019, Regular Board Meeting minutes
- Approval of the August 15, 2019, Special Board Meeting minutes
- Approval of the August 23, 2019, Special Board Meeting minutes

Prior to the approval of the meeting minutes, Mr. Doug Poneck, Board Counsel, informed the Board of Commissioners that according to the new 2019 Legislative Changes to the Open Meetings Act, effective September 1, 2019, the public is entitled to comment and speak to any agenda items. Chair Stribling, DPM, then opened the floor to anyone requesting to address and provide comments to the Board of Commissioners regarding the agenda items of September 5, 2019, meeting. There were no citizens who came forward to request to speak on any agenda items.

Motion: Commissioner Kaplan moved to approve all sets of meeting minutes as listed above. Commissioner Weaver seconded the motion. Approved.

Member	Aye	Nay	Absent At Time of Vote	Abstained
Morris A. Stribling, DPM, Chair	X			
Jessica Weaver, Vice Chair	X			
Charles Clack, Commissioner	X			
Jo-Anne Kaplan, Commissioner	X			
Sofia A. Lopez, Commissioner	X			
Marie R. McClure, Commissioner	X			

COMMITTEE MEETING UPDATES

Item 4: Update and discussion regarding the August 15, 2019, Special Board Meeting

Chair Stribling, DPM, provided an abbreviated version of the highlights of the August 15, 2019, meeting. The entire report was included in the Regular Board Meeting packet of September 5, 2019. The report included the following items as listed below:

The following resolutions were approved to move forward to the Board meeting:

Consideration and appropriate action regarding Resolution 5962, authorizing the Las Varas Public Facility Corporation and the San Antonio Housing Facility Corporation to approve an inducement Resolution for the proposed tax credit and tax exempt bond financing of the Tampico Apartments project was presented by Timothy E. Alcott, Real Estate and Legal Services Officer

Consideration and appropriate action regarding Resolution 5949, authorizing the selection of Catellus Development Corporation as Master Developer for the remaining Victoria Commons sites; authorizing the President and CEO and his designated staff to negotiate and execute development agreements as needed, to submit applications for financing; create any legal entities required; execute contracts for conveyance of land; retain legal counsel; and all other matters in connection herewith was presented by Steven Morando, Director of Procurement and General Services, and Lorraine Robles, Director of Development Services and Neighborhood Revitalization

Consideration and appropriate action regarding Resolution 5961, approving the renewal of the Emphasys Computer Solutions annual maintenance and support agreement for an amount not to exceed \$156,693.00 for year one, \$164,527.65 for year two, \$172,754.03 for year three, \$181,391.73 for year four, and \$190,461.32 for year five; for a period of one year, with the option to renew up to four additional one-year terms was presented by Steven Morando, Director of Procurement and General Services

Consideration and appropriate action regarding Resolution 5951, authorizing the award of an agency wide contract for automatic gate maintenance, repair, and replacement services to Gate Services & Supply, LLC for an annual amount not to exceed \$52,000.00 for year one, \$57,000.00 for year two and year three, \$59,000.00 for year four, and \$61,000.00 for year five; for a period of one year with the option to renew up to four additional one-year terms was presented by Steven Morando, Director of Procurement and General Services, and Brandee Perez, Director of Federal Housing Programs

Consideration and appropriate action regarding Resolution 5960, authorizing the award of an Agency Wide contract for biohazard cleanup services to the Trinidad Group dba BioTechs (ESBE, HABE, MBE, SBE, WBE) for an annual amount not to exceed \$80,000.00 for a period of one year with the option to renew up to four additional one-year terms was presented by Steven Morando, Director of Procurement and General Services, and Brandee Perez, Director of Federal Housing Programs

Hold a Public Hearing and consideration and appropriate action regarding Resolution 5959, approving Moving to Work Flexibilities for VASH Program was presented by Brandee Perez, Director of Federal Housing Programs

CHOICE NEIGHBORHOOD

Update and discussion regarding Wheatley Choice Neighborhood activities relating to People, Housing and Neighborhood

Mr. Adrian Lopez, Director of Community Development Initiatives, provided updates regarding the People component of the report and informed the Board that the Endowment Proposal had been submitted and is in the final stages of approval from HUD. Mr. Lopez reported that during the transition, staff should be in place by September 30, 2019. Ms. Arrie Porter, Consultant, provided updates regarding the Neighborhood component of the report and announced that the ground-breaking of the linear park is scheduled for September of this year. Ms. Porter provided a brief presentation that included photos of the park. Ms. Robles provided a brief update regarding the Wheatley Choice grant budget and reported that most of the funds still remaining would be exhausted by the deadline date.

INDIVIDUAL ITEM FOR CONSIDERATION

Update and discussion regarding the Federal Housing Quarterly Report

Mr. Joel Tabar, Assistant Director of Federal Housing Programs, reported that the U.S. Department of Housing and Urban Development (HUD) requires public housing authorities administering the Housing Choice Voucher and Public Housing Programs to report several measures of program performance and financial information. Staff has completed data collection and analysis for both programs in the report previously provided to the Board, and will continue to provide updates as requested to the Board of Commissioners. Mr. Tabar reported on the following data for the April 2019 to June 2019 quarter: demographics, waitlist totals, termination totals, voucher utilization rates and Public Housing occupancy rates.

Update and discussion regarding the Beacon Communities Capital Update

Ms. Kristi Baird, Director of Beacon Communities, provided a summary and reported the financial impact of the following community capital projects: Woodhill Apartments, Monterrey Park Apartments, Castle Point Apartments, La Providencia Apartments, Villa De Valencia Apartments,

Sunshine Plaza Apartments, Pecan Hill Apartments, Burning Tree Apartments, Encanta Villa Apartments and Churchill Estates Townhomes.

Item 5: Update and discussion regarding the August 23, 2019, Special Board Meeting

Vice Chair Jessica Weaver provided the Special Board Meeting update of the August 23, 2019, Special Board Meeting. The report included the following items as listed below:

Update and discussion regarding SAHA's Affordable Housing Development Deal Structures

Mr. Timothy E. Alcott, Real Estate and Legal Services Officer, introduced members from Bracewell LLP and then provided a presentation, which included the following topics for discussion: New Development Questions, Tax Credit Deals of 4% and 9%, Income Averaging and Unit Mix, PFC Structure and Rent Determination.

The Board of Commissioners were also given an opportunity to ask questions concerning SAHA's Affordable Housing Development projects and SAHA Directors from various departments were present to answer questions concerning their respective departments.

CONSENT ITEMS

Item 6: Consideration and approval regarding Resolution 5962, authorizing the Las Varas Public Facility Corporation and the San Antonio Housing Facility Corporation to approve an inducement Resolution for the proposed tax credit and tax exempt bond financing of the Tampico Apartments project

Consent - This resolution corresponds with Resolution 19FAC-08-15 and with Resolution 19LVPFC-08-15 .

Item 7: Consideration and approval regarding Resolution 5949, authorizing the selection of Catellus Development Corporation as Master Developer for the remaining Victoria Commons sites; authorizing the President and CEO and his designated staff to negotiate and execute development agreements as needed, to submit applications for financing; create any legal entities required; execute contracts for conveyance of land; retain legal counsel; and all other matters in connection herewith

Consent

Item 8: Consideration and approval regarding Resolution 5961, approving the renewal of the Emphasys Computer Solutions annual maintenance and support agreement for an amount not to exceed \$156,693.00 for year one, \$164,527.65 for year two, \$172,754.03 for year three, \$181,391.73 for year four, and \$190,461.32 for year five; for a period of one year, with the option to renew up to four additional one-year terms

Consent

Item 9: Consideration and approval regarding Resolution 5951, authorizing the award of an agency wide contract for automatic gate maintenance, repair, and replacement services to Gate Services & Supply, LLC for an annual amount not to exceed \$52,000.00 for year one, \$57,000.00 for year two and year three, \$59,000.00 for year four, and \$61,000.00 for year five; for a period of one year with the option to renew up to four additional one-year terms

Consent

Item 10: Consideration and approval regarding Resolution 5960, authorizing the award of an Agency Wide contract for biohazard cleanup services to the Trinidad Group dba BioTechs (ESBE,

HABE, MBE, SBE, WBE) for an annual amount not to exceed \$80,000.00 for a period of one year with the option to renew up to four additional one-year terms

Consent

Item 11: Consideration and approval regarding Resolution 5959, approving Moving to Work Flexibilities for VASH Program

Consent

Motion: Commissioner Clack moved to approve Consent Items 6, 7, 8, 9, 10, and 11. Commissioner McClure seconded the motion. Approved.

Member	Aye	Nay	Absent At Time of Vote	Abstained
Morris A. Stribling, DPM, Chair	X			
Jessica Weaver, Vice Chair	X			
Charles Clack, Commissioner	X			
Jo-Anne Kaplan, Commissioner	X			
Sofia A. Lopez, Commissioner	X			
Marie R. McClure, Commissioner	X			

INDIVIDUAL ITEMS FOR CONSIDERATION

Item 12: Update and discussion regarding the Procurement Activity Report

Mr. Morando, Director of Procurement and General Services, reported that through the calendar quarter ending June 30, 2019, the San Antonio Housing Authority's Procurement Department issued nineteen formal and eighteen informal solicitations, receiving a total of 200 responses. New contracts awarded through the second quarter were \$11,220,557.00; and contract renewals in the amount of \$13,527,508.00, to include \$6,375,000.00 in blanket awards, which resulted in a grand total awarded of \$24,748,065.00. Of this total, \$6,528,878.00 or 35.5 percent, was awarded to Small, Women-Owned and Minority Business Enterprises (SWMBE), and \$1,605,132.50 or 8.7 percent, was awarded to Section 3 business concerns.

Through the second calendar quarter ending June 30, 2019, SAHA contractors reported 65 of their 131 new hires qualified as Section 3 individuals, which represented 49.6 percent of all new hires. The new hires were composed of forty-seven males and eighteen female individuals. The weighted average wage rate for these Section 3 individuals is \$14.78 per hour.

Mr. Morando also provided an update regarding pest control services. Contract Performance Evaluations were sent out to property management to rate the performance of these contractors, during the first year renewal option. Massey Services received an overall rating of 63.75 (unacceptable) and Pest Management received an overall rating of 70 (marginal). After review of the ratings and discussions regarding the performance of these contractors, the Director of Beacon Communities has recommended that SAHA renew both contracts with a corrective action plan to improve the performance of both vendors, during the upcoming year.

Mr. Morando also reported the current solicitations, the closed/pending solicitations, the solicitations in development and the current blanket awarded projects. A complete report had been previously provided to the Board of Commissioners.

After the Procurement Report, Chair Stribling, DPM, recessed at 1:44 p.m. for the Las Varas Public Facility Corporation Meeting and the San Antonio Housing Facility Corporation Board Meeting. The Regular Board Meeting was then reconvened at 1:49 p.m.

Item 13: President's Report

- 2019 EIF Golf Tournament
- Alazan Lofts Zoning Approval
- HUD Approves Additional Funding for Victoria Plaza
- Risk Management Awards
- Employee Health Fair
- Back to School Events (Alazan-Apache and Jobs Plus)
- 2019 William "Bill" Sinkin Education Summit

Item 14: Citizens to be Heard

There were no Citizens to be Heard.

Chair Stribling, DPM, recessed for Closed Session at 2:10 p.m.

Item 15: *Closed Session:

Consultation with Attorney

Deliberate and obtain legal advice regarding legal issues pursuant to Texas Government Code Sec. 551.071 (1)(B)(settlement offer).

- Litigation Update

Personnel/Consultation with Attorney

Deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee or to hear a complaint or charge against an officer or employee and obtain legal advice regarding legal issues pursuant to Texas Government Code Sec. 551.074 (personnel) and Texas Government Code Sec. 551.071 (consultation with attorney).

- President and CEO Performance Evaluation and Contract

After returning from Closed Session, the Regular Board Meeting was reconvened at 5:50 p.m. and the Board of Commissioners voted on the Personnel/Consultation with Attorney item: President and CEO Performance Evaluation and Contract.

Motion: Commissioner Kaplan motioned to approve the President and CEO Performance Evaluation Contract as discussed during Closed Session. Commissioner McClure seconded the motion. Approved.

Member	Aye	Nay	Absent At Time of Vote	Abstained
Morris A. Stribling, DPM, Chair	X			
Jessica Weaver, Vice Chair			X	
Charles Clack, Commissioner	X			
Jo-Anne Kaplan, Commissioner	X			
Sofia A. Lopez, Commissioner	X			
Marie R. McClure, Commissioner	X			

Item 16: Adjournment
With no objections. Chair Stribling, DPM, adjourned the meeting at 5:52 p.m.

ATTEST:

_____	_____
Morris A. Stribling, DPM	Date
Chair	

_____	_____
David Nisivoccia	Date
President and CEO	



To: Board of Commissioners

Date: October 3, 2019

From: Charles Clack, Committee Chair, Resident Services Committee

Subject: Update and discussion regarding the September 19, 2019, Resident Services Committee Meeting

A Resident Services Committee meeting was held on Thursday, September 19, 2019, in the community room of the Park at Sutton Oaks Apartments. Attendees included Commissioner Charles Clack, Commissioner Jo-Anne Kaplan, Commissioner Marie R. McClure, SAHA President and CEO David Nisivoccia and SAHA staff. The meeting was attended by eight residents. The following items were discussed:

Update and discussion regarding the Family Self-Sufficiency (FSS), Jobs Plus and Resident Opportunities and Self-Sufficiency (ROSS) programs

Mr. Adrian Lopez, Director of Community Development Initiatives, provided a summary of the FSS, Jobs Plus and ROSS programs he currently oversees. The report also included a summary of the program highlights for each program.

Mr. Lopez also provided responses to various questions the Board of Commissioners asked regarding the Community Development Initiatives Report.

Update and discussion regarding the Elderly and Disabled Resident Survey




Mr. Lopez reported that a survey for staff, residents and partners was completed in an effort to ensure that the Elderly and Disabled Services (EDS) program is structured to provide services that meet the comprehensive needs of residents. Mr. Lopez provided a brief summary of the preliminary conclusion along with the following initial recommendations: focus on health and wellness, provide volunteer fairs and make connections for residents and continue to expand on digital literacy and training for the elderly and disabled residents.

Update and discussion regarding the Fair Avenue Apartments Sprinkler Project

Ms. Brandee Perez, Director of Federal Housing Programs, reported that in preparation for the upcoming Fair Avenue sprinkler project (a requirement mandated by the City of San Antonio for high rise buildings), Elderly Disabled Services (EDS) staff were tasked to complete assessments for current Fair Avenue residents. Mr. Lopez then provided the initial results of the survey and the following concerns and issues have been identified: residents have indicated that they may have difficulty being away from their apartments for long periods of time, due to anxiety and other social issues; residents have indicated that they take medications and usually take a nap during the day; and some residents are bed bound and may have difficulty mobilizing. SAHA will continue to work with staff and partnerships to address resident concerns and issues.

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019****BOARD OF COMMISSIONERS**

RESOLUTION 5971, AUTHORIZING THE PRESIDENT AND CEO TO APPROVE AND PROCEED WITH A SELF-FUNDED, THIRD-PARTY PROVIDER OF SAHA EMPLOYEE MEDICAL AND DENTAL PLANS PLUS FULLY INSURED VISION, SHORT-TERM DISABILITY, LONG-TERM DISABILITY, LIFE INSURANCE BENEFIT PLANS AND AN ELECTRONIC BENEFITS ENROLLMENT PLATFORM FOR CALENDAR YEAR 2020, AT A TOTAL COST NOT TO EXCEED \$5,215,705.00

<p>DocuSigned by:  <small>5009927075274DC...</small> David Nisivoccia President and CEO</p>	<p>DocuSigned by:  <small>558B3CF0A21E47D...</small> Muriel Rhoder Chief Administrative Officer</p>	<p>DocuSigned by:  <small>D5368BF4063C461...</small> Janie Rodriguez Director of Human Resources</p>
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REQUESTED ACTION:

Consideration and approval regarding Resolution 5971, authorizing the President and CEO to approve and proceed with a self-funded, third-party provider of SAHA employee medical and dental plans plus fully insured vision, short-term disability, long-term disability, life insurance benefit plans and an electronic benefits enrollment platform for calendar year 2020, at a total cost not to exceed \$5,215,705.00.

FINANCIAL IMPACT:

The total proposed cost for the SAHA self-funded (self-insured) medical and dental plans for January 1, 2020, through December 31, 2020, is projected to be \$5,055,476.00. Included in this projected cost is the annual administrative fee for the operation of the self-funded plan of \$101,374.00, projected claims costs of \$4,006,014.00, and an estimated stop loss premium of \$948,088.00.

SAHA will implement programs to control costs in the area of prescriptions. Presently, SAHA participates in the Blue Cross Blue Shield (BCBS) Basic Drug Formulary. A move to a Balanced Formulary and the addition of Step Therapy and Prior Authorization will present a total savings of \$142,216.00. When allowed to do so, staff will grandfather current employees in various programs to minimize impact. However, twenty-five employees, representing approximately 6% of our total population may find themselves requiring additional steps in obtaining their current prescriptions. SAHA will also implement Livongo, a program of enhanced care for those individuals with diabetes. The projected cost of \$41,950.00 covers approximately fifty employees. Similarly, an incremental fee of \$650.00 for the year will further support cessation efforts for employees that wish to stop using nicotine products. The net effect of these programs is a savings of \$99,616.00.

The total proposed cost for SAHA's fully insured programs of vision, employer paid life/accidental death and dismemberment (ad&d), short-term and long-term disability and the Employee Assistance Plan is \$260,804.00. The agency will maintain Avesis as the carrier for vision coverage. However, for Employer Paid Life and Accidental Death & Dismemberment (1X Base Salary), plus Short Term Disability and Long Term Disability, the agency proposes to move forward with a new provider. Dearborn National Life Insurance Company, which is affiliated with

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

Blue Cross Blue Shield. A transfer from Prudential to Dearborn National Life Insurance Company will afford SAHA the following:

- A first year discount of \$45,000.00 for the bundling of our medical/dental products with our disability and employer paid life and ad&d products.
- The ability to match current voluntary products for Supplemental Life and Accidental Death and Dismemberment for Employee, Spouse and Child coverage.
- The ability to offer extended Voluntary products for Critical Illness and Accident Coverage.
- The ability to provide 3rd party services for the management of FMLA and ADA claims. This partnership is to minimize compliance and risk issues that can arise if claims are mismanaged. The costs for the services is projected to be \$11,967.00.

In addition to the Voluntary products, the Agency requests the opportunity to offer MetLife at no cost to the organization. MetLife benefits include access to a network of attorneys to assist with:

- Identity Theft
- Estate Planning
- Elder Care Issues

Over the past two years, SAHA has utilized an electronic benefits enrollment system (SmartBen) and an electronic system (Accord), for issuing required forms under the Affordable Care Act. The two programs have a combined cost of \$32,074.00.

These costs are reflected in the approved 2019 - 2020 budget and represent a total decrease of 11.18% from the 2019 budget projections.

SUMMARY:

In 2008, SAHA moved to a self-funded (self-insured) plan to help control the rising costs of health care. Two PPO plans are offered to employees: a standard (lower cost) PPO plan and a richer (higher cost) PPO plan for which the employee bears a larger share of the cost. There are currently 405 employees in the plans; 302 are enrolled in the low PPO plan and 103 are enrolled in the high PPO plan.

McGriff, Seibels & Williams of Texas, Inc. (MSW) is the current Benefits Consultant. MSW issued a Request for Proposals on SAHA's behalf for 2020 for a carrier for Life (Basic, Voluntary and Accidental Death and Dismemberment, Short Term Disability, Long Term Disability and other Voluntary Products.

The BCBS medical and dental plans are under a rate guarantee for 2020. SAHA reviews benefits and funding of the plan annually. There will be no increase to employee contributions or SAHA's funding level. There will also be no increase to deductibles nor co-pays.

A stop-loss premium increase of 15% is included in the 2020 projections. Stop-loss proposals require additional claims experience before costs can be finalized. Final Stop Loss costs are expected to be available by December 1, 2019.

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

SAHA remains highly competitive and favorable in comparison to other employers with an average employer contribution of 85% compared to the 15% employee contribution. The same holds true for deductible amounts, out of pocket maximums, and copayments, as compared to other similar employer packages.

Ongoing Health and Wellness Initiatives:

- Reimbursements for certified weight loss programs and gym memberships
- Reimbursements for participation in health and wellness events
- Annual health and safety fairs
- Monthly vitamin shot clinics
- Spring event with exercise demonstrations and various fitness activities

The proposed benefits program for SAHA employees in 2020 will include the most competitive:

- Health care carrier as the third-party provider of employee medical and dental plans
- Provider for the employee vision plan
- Third-party provider of employee long-term and short-term disability plans
- Provider for employee life insurance and accidental death and dismemberment
- Provider for enhanced voluntary products
- Provider for employee Section 125 Flexible Spending Plan
- Provider for 3rd party FMLA and ADA administration

Timeline:

August 8, 2019 - Review BCBS Claims Activity (January to June 2019)

August 8, 2019 - Review Results of RFP

September 19, 2019 - Present at Operations and Choice Neighborhood Committee

October 3, 2019 - Obtain approval at the Board Meeting

October to November 2019 - Open Enrollment

STRATEGIC GOAL:

Invest in our greatest resource - our employees - and establish a track record for integrity, accountability, collaboration and strong customer service.

ATTACHMENTS:

Resolution 5971

SAHA Benefit Comparison - Medical

SAHA Benefit Comparison - Dental

Projected Benefit Expense for 2020

**San Antonio Housing Authority
Resolution 5971**

RESOLUTION 5971, AUTHORIZING THE PRESIDENT AND CEO TO APPROVE AND PROCEED WITH A SELF-FUNDED, THIRD-PARTY PROVIDER OF SAHA EMPLOYEE MEDICAL AND DENTAL PLANS PLUS FULLY INSURED VISION, SHORT-TERM DISABILITY, LONG-TERM DISABILITY, LIFE INSURANCE BENEFIT PLANS AND AN ELECTRONIC BENEFITS ENROLLMENT PLATFORM FOR CALENDAR YEAR 2020, AT A TOTAL COST NOT TO EXCEED \$5,215,705.00

WHEREAS, the San Antonio Housing Authority (SAHA) desires to provide a wide range of insurance benefits for its employees; and

WHEREAS, the current employee self-insured administration contracts will terminate on December 31, 2019; and

WHEREAS, the total cost for the SAHA self-funded (self-insured) medical and dental plans for January 1, 2020, through December 31, 2020, is projected to be \$5,055,476.00; and

WHEREAS, included in this projected cost is the total annual administrative fee paid to Blue Cross Blue Shield for the operation of the self-funded plan of \$101,374.00, the stop loss fee of \$948,088.00, and a projected claims amount of \$4,006,014.00; and

WHEREAS, SAHA will implement programs to control costs in the area of prescriptions with projected savings of \$142,216.00. SAHA will fund a program to support extended diabetes care at a cost of \$41,950.00 and nicotine cessation at \$650.00 per year. These combined programs are projected to produce a net savings of \$99,616.00; and

WHEREAS, the total proposed cost for SAHA's fully insured programs of vision, life, short term, and long term disability is \$260,804.00, and SAHA proposes to move forward with Dearborn National Life Insurance Company as a new carrier for Basic Life and Accidental Death and Dismemberment, Short Term Disability and Long Term Disability. Dearborn will offer other Voluntary products to include Critical Illness and Accident Coverage; and

WHEREAS, the addition of Dearborn National Life Insurance Company will result in first year savings of \$45,000.00 and the ability to utilize third party services in the administration of Family and Medical Leave Act (FMLA) and Americans with Disability Act (ADA) claims. These services are projected to cost \$11,967.00; and

WHEREAS, the proposed approximate annual cost for an electronic benefits enrollment platform, and a third party provider of tax forms required per the Affordable Care Act is \$32,074.00; and

WHEREAS, the costs are within the Board approved FY 2019-2020 operating budget; and

WHEREAS, staff requests the Board of Commissioners authorize the President and CEO, or designee, to execute all documents necessary to carry out the various transactions described above.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of SAHA hereby:

- 1) Approves Resolution 5971, authorizing the President and CEO to approve and proceed with a self-funded, third-party provider of SAHA employee medical and dental plans plus fully insured vision, short term disability, long term disability, and life insurance benefit plans, an electronic benefits enrollment platform for calendar year 2020, and third party providers for administrative services at a total cost not to exceed \$5,215,705.00.
- 2) Authorizes the President and CEO, or designee, to execute all documents necessary to carry out the various transactions authorized above.

Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioners

Attested and approved as to form:

David Nisivoccia
President and CEO

**SAHA 2020 Proposed Benefits
Medical**

Benefits	2019 Benefits				2020 Benefits			
	SAHA BCBS Low PPO Plan		SAHA BCBS High PPO Plan		SAHA BCBS Low PPO Plan		SAHA BCBS High PPO Plan	
	In-Network	Out-of-Network	In-Network	Out-of-Network	In-Network	Out-of-Network	In-Network	Out-of-Network
Coinsurance	80%		90%	70%	80%	60%	90%	70%
Deductible	\$1,000 / \$2,000	\$2,000 / \$4,000	\$750 / \$1,500	\$1,500 / \$3,000	\$1,000 / \$2,000	\$2,000 / \$4,000	\$750 / \$1,500	\$1,500 / \$3,000
Out-of-Pocket Maximum	\$2,750 / \$5,500	\$5,500 / \$11,000	\$2,250 / \$4,500	\$4,500 / \$9,000	\$2,750 / \$5,500	\$5,500 / \$11,000	\$2,250 / \$4,500	\$4,500 / \$9,000
Out-of-Pocket Max Includes Ded.	Yes		Yes		Yes		Yes	
Lifetime Maximum	Unlimited		Unlimited		Unlimited		Unlimited	
Preventive Care	100%		100%		100%		100%	
Physician Office Copay	\$35 copay	70% after ded.	\$40 copay	70% after ded.	\$35 copay	70% after ded.	\$40 copay	70% after ded.
Specialist Copay	\$40 copay	70% after ded.	\$50 copay	70% after ded.	\$40 copay	70% after ded.	\$50 copay	70% after ded.
MD/Live Virtual Visits (24-hour availability)	\$35 copay	n/a	\$40 copay	n/a	\$35 copay	n/a	\$40 copay	n/a
Urgent Care Center Services	\$75 copay	70% after ded.	\$75 copay	70% after ded.	\$75 copay	70% after ded.	\$75 copay	70% after ded.
Emergency Health Services	\$350 copay then 100%		\$350 copay then 100%		\$350 copay then 100%		\$350 copay then 100%	
Hospital Inpatient	80% after ded.	60% after ded.	90% after ded.	70% after ded.	80% after ded.	60% after ded.	90% after ded.	70% after ded.
Hospital Outpatient	80% after ded.	60% after ded.	90% after ded.	70% after ded.	80% after ded.	60% after ded.	90% after ded.	70% after ded.
Skilled Nursing Facility	80% after ded. (60 visits per year)	60% after ded. (60 visits per year)	90% after ded. (60 visits per year)	70% after ded. (60 visits per year)	80% after ded. (60 visits per year)	60% after ded. (60 visits per year)	90% after ded. (60 visits per year)	70% after ded. (60 visits per year)
Home Health Care	80% after ded. (60 visits per year)	60% after ded. (60 visits per year)	90% after ded. (60 visits per year)	70% after ded. (60 visits per year)	80% after ded. (60 visits per year)	60% after ded. (60 visits per year)	90% after ded. (60 visits per year)	70% after ded. (60 visits per year)
Mental Illness/Substance Abuse								
Inpatient	80% after ded.	60% after ded.	90% after ded.	70% after ded.	80% after ded.	60% after ded.	90% after ded.	70% after ded.
Outpatient	\$35 copay	70% after ded.	\$40 copay	70% after ded.	\$35 copay	70% after ded.	\$40 copay	70% after ded.
Prescription Drugs								
Rx Deductible for Tier 2 and 3	\$50/\$100 deductible for Tier 2 and 3		\$50/\$100 deductible for Tier 2 and 3		\$50/\$100 deductible for Tier 2 and 3		\$50/\$100 deductible for Tier 2 and 3	
Retail - 30/31 day supply	30 day supply	30 day supply	30 day supply	30 day supply	30 day supply	30 day supply	30 day supply	30 day supply
Tier 1	\$15	\$15	\$15	\$15	\$15	\$15	\$15	\$15
Tier 2	\$45	\$45	\$45	\$45	\$45	\$45	\$45	\$45
Tier 3	\$75	\$75	\$75	\$75	\$75	\$75	\$75	\$75
Tier 4 (\$2500 max annual cost share)	25%	25%	25%	25%	25%	25%	25%	25%
Out of Network coinsurance applied after in-network coinsurance or copayment	N/A	30%	N/A	30%	N/A	30%	N/A	30%
Mail Order - 30/90 day supply	90 day supply	N/A	90 day supply	N/A	90 day supply	N/A	90 day supply	N/A
Level 1, Level 2 & Level 3	2x retail		2x retail		2x retail		2x retail	
New for 2020: Rx Balanced Formulary, Step Therapy and Rx Prior Authorization, Diabetes Management Program (Livongo), Smoking Cessation Program								

SAHA 2020 Proposed Dental Benefits		
	SAHA Dental PPO 2019	SAHA Dental PPO 2020
Calendar Year Deductible Individual Family	PPO \$50 \$150	PPO \$50 \$150
Preventive (ded. waived)	100%	100%
Basic	80%	80%
Major	80%	80%
Calendar Year Maximum	\$2,500	\$2,500
Orthodontia (child only)	50%	50%
Orthodontia deductible	None	None
Orthodontia Lifetime Maximum	\$2,000	\$2,000
	2019	2020
Monthly Employee Contributions		
Employee Only	\$13.01	\$13.01
Employee + Spouse	\$28.33	\$28.33
Employee + Child(ren)	\$35.51	\$35.51
Employee + Family	\$51.27	\$51.27

Projected Benefit Expense for January 1, 2020 through December 31, 2020

SELF FUNDED

BCBS Medical & Dental

Medical Claims \$3,776,999.00
 Medical Admin Fee \$81,113.40
 Stop Loss Estimate \$948,088.00
Subtotal Medical \$4,806,200.40

Dental Claims \$229,014.73
 Admin Fee \$20,260.80
Subtotal Dental \$249,275.53

TOTAL MEDICAL & DENTAL

\$5,055,475.93

New Rx Programs

Balanced Drug List \$67,936.00
 Step Therapy \$1,502.00
 Prior Authorization \$72,778.00
Total Savings \$142,216.00

New Treatment Programs

Livongo Diabetes Treatment \$41,950.00
Estimate 50 Employees
 Tobacco Cessation \$650.00
.11 cents PEPM
Total New Expense \$42,600.00


Net Savings

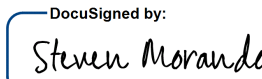
-\$99,616.00

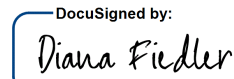
FULLY INSURED	New Product Savings	Discount for New STD/LTD & Life Products Bundled Package, \$30,000 one time only, and \$15,000 each of the 3 years	-\$45,000.00	
	Fees for Admin Support	3rd Party FMLA Administration	\$7,323.00	
		3rd Party ADA Administration	\$4,644.00	
		Net Savings		-\$33,033.00
		TOTAL SAVINGS		-\$132,649.00
	Aveis Vision		\$14,426.87	
	Employer Paid Basic Life & AD&D		\$28,846.68	
	Employer Paid STD		\$113,522.28	
	Employer Paid LTD		\$90,813.24	
	Logical Management Solutions		\$13,194.72	
		TOTAL FOR FULLY INSURED		\$260,803.79
ELECTRONIC ENROLLMENT	SmartBen		\$26,069.76	
ACA COMPLIANCE	Accord		\$6,004.25	
		TOTAL FOR ENROLLMENT & ACA		\$32,074.01
		PROJECTED GRAND TOTAL		\$5,215,704.73

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019****BOARD OF COMMISSIONERS**

RESOLUTION 5967, AUTHORIZING THE AWARD OF A CONTRACT FOR INSURANCE BROKER OF RECORD FOR COMMERCIAL PROPERTY CASUALTY AND OTHER SAHA INSURANCE RELATED SERVICES TO MCGRUFF, SEIBELS & WILLIAMS, INC. FOR AN ANNUAL CUMULATIVE AMOUNT NOT TO EXCEED \$24,000.00 FOR YEAR ONE, \$25,000.00 FOR YEAR TWO, \$26,000.00 FOR YEAR THREE, \$27,000.00 FOR YEAR FOUR, AND \$28,000.00 FOR YEAR FIVE; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW UP TO FOUR ADDITIONAL ONE-YEAR TERMS

DocuSigned by:

5089927075274D6...
David Nisivoccia
President and CEO

DocuSigned by:

5A698CF83F5A422...
Steven Morando
Director of Procurement
and General Services

DocuSigned by:

032798A6E08245A...
Diana Fiedler
Director of Finance and
Accounting

REQUESTED ACTION:

Consideration and approval regarding Resolution 5967, authorizing the award of a contract for insurance broker of record for commercial property casualty and other SAHA insurance related services to McGriff, Seibels & Williams, Inc. for an annual cumulative amount not to exceed \$24,000.00 for year one, \$25,000.00 for year two, \$26,000.00 for year three, \$27,000.00 for year four, and \$28,000.00 for year five; for a period of one year with the option to renew up to four additional one-year terms.

FINANCIAL IMPACT:

The current award recommendation for the insurance broker of record for commercial, property, casualty, and other SAHA insurance related services is not expected to exceed an annual cumulative amount of \$24,000.00 for year one, \$25,000.00 for year two, \$26,000.00 for year three, \$27,000.00 for year four, and \$28,000.00 for year five and will be funded through the operating budgets and/or available reserves.

SUMMARY:

SAHA requires a Broker of Record (BOR) to ensure compliance with the U. S. Department of Housing and Urban Development (HUD) and lender insurance requirements. In addition, the BOR assists SAHA in its annual insurance renewal or placement process to protect its assets – real property, human capital, program participants/visitors and operational processes.

The current BOR is McGriff, Seibels, and Williams (MSW). The local branch of MSW is exclusively a broker for public entities including public housing authorities (PHAs). MSW has proven to be a knowledgeable, hands-on, strategic partner who understands the public housing business well. They bring many tools and relevant experience to the table including, but not limited to, loss prevention, loss control, analysis, trending data and creative solutions to assist on matters of risk. MSW also brings consultation services, training resources and licenses that allow premium comparisons in the market.

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

SAHA's primary insurer for property developments is HAI Group. SAHA has an historic and vested interest in HAI Group who is an insurer for PHAs only nationwide. In the mid-1980s, the public housing community faced a crisis as insurance companies refused to insure PHAs. PHAs were labeled as high risk and rising premiums reached unaffordable levels despite being required by HUD. In 1987, a solution emerged -- the Housing Authority Insurance Group (HAI Group) was formed; it is a member owned organization originally funded by the PHAs it insures. Founding PHAs, including SAHA, became member owners in 1987, when they paid into HAI Group to fund insuring fellow member/owner PHAs. The initial investment has paid for itself many times over and SAHA's current equity stands at about \$640,000.00.

HAI Group remains the most competitive insurer for PHAs. Staff conducts market penetration studies every two years to remain current and relevant in premium comparisons. HAI Group has a reciprocal relationship with its members. SAHA receives annual dividend disbursements from HAI Group, averaging \$100,000.00 a year. These dividends are paid to all member owners based on the annual performance of the insurance company, global catastrophic losses, and loss prevention measures executed by staff.

On July 12, 2019, SAHA issued a Request For Proposals #1906-953-52-4937 for Insurance Broker of Record for Commercial, Property, Casualty, and other SAHA insurance Related Services that closed on August 12, 2019. The RFP was published on the SAHA website, Electronic State Business Daily (ESBD), The Hart Beat, posted on NAHRO, Public Purchase and direct solicited to fifty-six firms. A total of four proposals were received in response to this solicitation: Arthur J Gallagher Risk Management Services (Austin), Arthur J Gallagher Risk Management Services (Dallas), McGriff, Seibels & Williams, Inc., and USI Southwest, Inc. All proposals were evaluated on the following criteria: experience and capacity of consultant, quality and methodology, disclosures/financial capability, fees/cost, strength of the consultant's Section 3 Utilization Plan, and Strength of the consultant's SWMBE Plan. Based on the above, we are recommending contract award to McGriff Seibels & Williams, Inc. They are the highest rated responsive and responsible proposer.

McGriff, Seibels & Williams, Inc. was founded in 1886, and is headquartered in Birmingham, Alabama, with field office locations in Denver, Colorado; Atlanta, Georgia; New Orleans, Louisiana; St. Louis, Missouri; Portland, Oregon; Philadelphia, Pennsylvania; Addison, Houston, and San Antonio, Texas; and Seattle, Washington. This firm provides commercial insurance, construction risk, employee benefits, energy and marine, financial services, recreation marine and surety. McGriff, Seibels & Williams, Inc. is currently under contract with SAHA as the insurance broker of record for property, casualty, and workers' compensation and benefits consulting services. Their Housing Authority clients include Brownsville Housing Authority; Corpus Christi Housing Authority; Dallas Housing Authority; Pinellas County Housing, Florida; West Virginia Housing Development; Housing Authority of the City of Allentown, Pennsylvania; and Housing Authority of the City of Kokomo, Indiana. McGriff, Seibels & Williams is utilizing the services of a Certified Section 3 Business as a subcontractor.

CONTRACT OVERSIGHT:

Contract oversight will be provided by Diana Kollodziej Fiedler, Director of Finance and Accounting, and Jennifer Gonzales, Risk Manager, who will monitor the vendor's adherence to contract requirements and performance. The Procurement Department will be responsible to ensure the vendor submits the Contractor's Section 3 Compliance report on a monthly basis,

SAN ANTONIO HOUSING AUTHORITY

October 3, 2019

monitor compliance with the vendor's SWMBE subcontractor good faith utilization plan, provide annual contract performance evaluation survey to end users, and assist departments in the contract renewal or new solicitation process.

STRATEGIC GOAL:

Transform core operations to be a high performing and financially strong organization.

ATTACHMENTS:

Resolution 5967

Scoring Matrix

Advertisement List

**San Antonio Housing Authority
Resolution 5967**

RESOLUTION 5967, AUTHORIZING THE AWARD OF A CONTRACT FOR INSURANCE BROKER OF RECORD FOR COMMERCIAL PROPERTY CASUALTY AND OTHER SAHA INSURANCE RELATED SERVICES TO MCGRUFF, SEIBELS & WILLIAMS, INC. FOR AN ANNUAL CUMULATIVE AMOUNT NOT TO EXCEED \$24,000.00 FOR YEAR ONE, \$25,000.00 FOR YEAR TWO, \$26,000.00 FOR YEAR THREE, \$27,000.00 FOR YEAR FOUR, AND \$28,000.00 FOR YEAR FIVE; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW UP TO FOUR ADDITIONAL ONE-YEAR TERMS

WHEREAS, on July 12, 2019, SAHA issued a Request For Proposals #1906-953-52-4937 for Insurance Broker of Record for Commercial, Property, Casualty, and other SAHA insurance Related Services that closed on August 12, 2019; and

WHEREAS, four proposals were received in response to the RFP; and

WHEREAS, we are recommending contract award to McGriff Seibels & Williams, Inc. They are the highest rated responsive and responsible proposer; and

WHEREAS, the current award recommendation for the insurance broker of record for commercial, property, casualty, and other SAHA insurance related services is not expected to exceed an annual cumulative amount of \$24,000.00 for year one, \$25,000.00 for year two, \$26,000.00 for year three, \$27,000.00 for year four, and \$28,000.00 for year five and will be funded through the operating budgets and/or available reserves; and

WHEREAS, staff requests the Board of Commissioners authorize the President and CEO, or designee, to execute all documents associated with this contract.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of SAHA hereby:

- 1) Approves Resolution 5967, authorizing the award of a contract for insurance broker of record for commercial property casualty and other SAHA insurance related services to McGriff, Seibels & Williams, Inc. for an annual cumulative amount not to exceed \$24,000.00 for year one, \$25,000.00 for year two, \$26,000.00 for year three, \$27,000.00 for year four, and \$28,000.00 for year five; for a period of one year with the option to renew up to four additional one-year terms.
- 2) Authorizes the President and CEO, or designee, to execute all necessary documents associated with this contract.

Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioner

Attested and approved as to form:

David Nisivoccia
President and CEO

1906-953-52-4937 Insurance Broker of Record for Commercial Property Casualty and other SAHA Insurance Related Services				
Scoring Matrix				
Criterion Description	Max Points Weights	McGriff, Seibels & USI Southwest Williams, Inc.	Arthur J. Gallagher Risk Management Services, Inc. (Austin)	Arthur J. Gallagher Risk Management Services, Inc. (Dallas)
Experience:	1-5 25%			
Rater 1		4.00	3.00	4.00
Rater 2		4.00	4.00	3.00
Rater 3		4.00	3.00	2.00
Total Score		12.00	10.00	9.00
Average Score		4.00	3.33	3.00
Weighted Score		1.00	0.83	0.75
Quality and Methodology:	1-5 20%			
Rater 1		4.00	2.00	2.00
Rater 2		4.00	3.00	4.00
Rater 3		4.00	3.00	4.00
Total Score		12.00	6.00	12.00
Average Score		4.00	2.67	4.00
Weighted Score		0.80	0.53	0.80
Capacity Financial Viability:	1-5 20%			
Rater 1		1.00	0.00	1.00
Rater 2		2.00	0.00	1.00
Rater 3		1.00	1.00	1.00
Total Score		4.00	1.00	2.00
Average Score		1.33	0.33	0.67
Weighted Score		0.27	0.07	0.13
Price proposal:	1-5 25%			
Total Score		5.00	1.44	1.62
Weighted Score		1.25	0.36	0.45
Strength of the Section 3 plans:	1-5 5%			
Rater 1		4.00	3.00	0.00
Rater 2		4.00	4.00	0.00
Rater 3		3.00	3.00	0.00
Total Score		11.00	10.00	0.00
Average Score		3.67	3.33	0.00
Weighted Score		0.18	0.17	0.00
Strength of the SAWMBE plans:	1-5 5%			
Rater 1		5.00	5.00	3.00
Rater 2		3.00	3.00	3.00
Rater 3		3.00	2.00	1.00
Total Score		11.00	10.00	7.00
Average Score		3.67	3.33	2.33
Weighted Score		0.18	0.17	0.12
Section 3 Preference: A firm may qualify for Section 3 status for up to an additional 5 points.				
Category I: As detailed in Attachment D	5 (25)			
Category II: As detailed in Attachment D	4 (20)			
Category III: As detailed in Attachment D	3 (15)			
Category IV: As detailed in Attachment D	2 (10)			
Total Weighted Score		3.68	2.13	2.25

Advertisement List
Solicitation #1906-953-52-4937
Insurance Broker of Record Property Casualty Services

Associations /Vendors	Contact Name	Email	Notes
Associations Revised as of 2/7/2019			
African American Chamber of Commerce of San Antonio	Lou Miller	blackchamber@aol.com	
Alamo Asian American Chamber of Commerce	Elva Adams	elva.adams@wellsfargo.com	
Alamo City Black Chamber Of Commerce	Bede Ramcharan	info@alamocitychamber.org	
American Council of Engineering Companies - San Antonio (ACEC-SA)	Anne Whittington	anne@acectx.org	
American Institute of Architects	Paula	paula@aiaa.org	
American Subcontractors Association	Jennifer Swinney	jennifer@asasanantonio.org	
Associated Builders and Contractors S. Texas Chapter	Steve Schultz	steve@abcsouthtexas.org	
Builders Exchange	Jeannette Olguin	jeannette@virtualbx.com	
Construct Connect	Mark Ibero	content@constructconnect.com	
CFMA	Kelly Dando	cfmasatx@gmail.com kimr@avacpa.com	
Chinese Chamber of Commerce	Jing Hao	jing.hao@gsaccc.org	
Goodwill Industries	Steven Hussain Angelique de Oliveira Mark Ramirez Melissa Joy Winn	shussain@goodwill.sa.org adeoliveira@goodwillsa.org mramirez@goodwillsa.org mwinn@goodwillsa.org	
Greater San Antonio Builders Association	Kristi Sutterfield	ksutterfield@sabuilders.com	
The San Antonio Chamber of Commerce	Dave Petersen	dpetersen@sachamber.org	
Hispanic Contractors Association de San Antonio	Clarissa Perez Dave Sanchez	exdir@hcadesa.org admin@hcadesa.org dave@hcadesa.org	
Home Depot Pro Accounts	Darren Friesenhahn	Darren_Friesenhahn@homedepot.com	
IEC	Julie Howard	jhoward@iecsanantonio.com rvasquez@iecsanantonio.com	
MCA-SMACNA		mca-smacna@mca-smacna.org	
Minority Business Council	Hector Garcia	hector@hegarciacpa.com	
National Alliance of Craftsmen Association	Victor Landa	arvelasquez01@yahoo.com	
National Association of Women in Construction (NAWIC)	Sandee Morgan	nawicerin@gmail.com nawicsatx@gmail.com	

Advertisement List
Solicitation #1906-953-52-4937
Insurance Broker of Record Property Casualty Services

NAWBO San Antonio	Madeline Slay	Madeline@masarchitecture.com	
Plumbing Heating Cooling Contractors Association	Heidi Timble	Heidi@phcc-sanantonio.org	
Professional Engineers in Private Practice	Diane Hoskins	bexarpepp@sbcglobal.net	
Real Estate Council of San Antonio	Martha Mangum	martham@recsanantonio.com	
SAABE	Melodie	mg.assoc.mgmt@gmail.com	
San Antonio Board of Realtors	Suzanne	Suzanne@sabor.com	
SA Chapter of the Associated General Contractors	Dana Marsh	sanantonioagc@gmail.com	
San Antonio Hispanic Chamber of Commerce	Dave Peterson Brianna Dimas	dpetersen@sachamber.org briannad@sahcc.org	
San Antonio Masonry Contractors Association	Debbie Mason	thesamca@gmail.com	
San Antonio Women's Chamber of Commerce	Cindy Libera	admin@sawomenschamber.org	
SmartApartmentData.com		constructionadmin@smartlocating.com	
South Central Regional Certification Agency	Charles Johnson	cjohnson@sctrca.org	
South San Antonio Chamber of Commerce	Al Arreola Jr	al@southsa.org	
Southwest Minority Supplier Diversity Council	Robert Casas	smsdc@smsdc.org carol@smsdc.org gabrielle@smsdc.org	
Surety Association of South Texas, Inc.	Jim Swindle	jim@alamobonds.com	
Texas Society of Professional Engineers	Laura Campa	jennifer@tspe.org	
TIBH Industries	Robert Olivo	robertolivo@tibh.org	
UTSA Minority Business Development Agency	Orestes Hubbard Jennifer Mort Jacqueline Jackson	orestes.hubbard@utsa.edu jennifer.mort@utsa.edu Jacqueline.Jackson@utsa.edu	
UTSA Procurement Technical Assistance Center	Terri Williams	ptac@utsa.edu	
West San Antonio Chamber of Commerce	Julie Jimenez	info@westsachamber.org julie@westsachamber.org	
Women's Business Enterprise	Avery Smith	bids@wbea-texas.org	
NAHRO	Web Site	http://nahro.economicengine.com support@internationaleprocurement.com	
Public Purchase	Web Site	www.publicpurchase.com	
Texas ESBD	Web Site	https://portal.cpa.state.tx.us/	
North San Antonio Chamber of Commerce	Web Site	info@northsachamber.com	
Direct Solicits as of 11/15/18			
	HUBS on CMBL		

Advertisement List
Solicitation #1906-953-52-4937
Insurance Broker of Record Property Casualty Services

SICURO ADVISORS, LLC	John David Vincent	David.Vincent@SicuroAdvisors.com	
TRUSTAR SYSTEMS, INC.	JOHN D. FALCON	JFALCON@TEAMSMD.COM	
THE HANNUSCH GROUP, LLC	President/Lisa Hannusch	TheHannuschGroup@gmail.com	
PROTECTORS INSURANCE AND FINANCIAL SERVI	Howard E. Jefferson	mwilliams@protectorsinsurance.com	
MERLION ADVISORY GROUP, L.L.C.	EDWIN A. TYLER	ATYLER@MERLIONADVISORY.COM	
SOLOMON-JOSEPH, LLC	Joseph Long	joe.long@solomon-joseph.com	
APS SYSTEMS INC	A. GOEL	agoel@aps-systems.com	
XCUTION INC.	Henry, Jane	jane@xcution.com	
DELTA POINT SAFETY	Annabell Martinez	annabell@deltapointsafety.com	
SIGMA RISK MANAGEMENT CONSULTING, LLC	Noel Orsak	noel@sigmariskmanagement.com	
AGM INSURANCE GROUP, LLC	Principal/Ana Montalbano	agis3@live.com	
NAVARRO INSURANCE GROUP, L.P.	Demetrius Navarro	Demetrius@navarroig.com	
RESOLUTION OVERSIGHT CORPORATION	President / Ernesto A. Garza	egarzasdr@aol.com	
GRAND PEA, INC.	Andrea Hoxie	mail@grandpea.com	
CHARLES TRYON & ASSOCIATES	Charles Tryon	tryon.charles@gmail.com	
KEYSTONE ADVISORS LLC	Veronica Neal	veronica@keystonema.com	
MILES INSURANCE AGENCY	Borris L. Miles	cfoster@bmilesinsurance.com	
THE JENKINS AGENCY, INC.	Prinicpal/Jeffery S. Jenkins	dale@thejenkinsagencyinc.com	
HM RISK GROUP, LLC	Owner/Ashley M. Hunter	ashley@hmriskgroup.com	
SUQUTRA, LLC	Principal / Elizzia Pace	lpac@suqutra.com	
NEWKIRK & NEWKIRK, INC.	Pierre Newkirk	Pierre.newkirk@voyafa.com	
TRINITY REVIEW SERVICES, INC.	Johnny L Rogers	johnnyr@trinityreviews.com	
HORIZON MEDICAL REVIEWS, LLC	PRESIDENT/CHRISTINE ELLOIAN	christine@horizonmrs.com	
MILEND CORPORATION	Nicole Clarke-Smith	nsmith@milendllc.com	
SAMS CONTRACTING CONSULTING AND TRAINING	Aaron Sams	aaron@samsctt.com	
KMR CONSULTS AND INVESTIGATIONS	Kenneth M. Riley	kriley@thekmrfirm.com	
EMKAY ASSOCIATES, INC.	President/Margo Kirkpatrick	margo.kirk@earthlink.net	
DAVID E. KELLEY INSURANCE AGENCY	DAVID E. KELLEY	AGENTUKEEP@CS.COM	
NINO INSURANCE GROUP, LLC	Nino Insurance Group, LLC	agent@edwardnino.com	
CRANDALL & ASSOCIATES	Crandall Culp, Shirley	accounting@crandallassoc.com	

Advertisement List
Solicitation #1906-953-52-4937
Insurance Broker of Record Property Casualty Services

INC.			
APPLE OF HIS EYES LEARNING CENTER INC	Joy Fisher-Afolabi	joy@appleofhiseyesn.com	
CONSOLIDATED ENTITIES, LLC	ABAYOMI A. OWOLABI	realty@cosolent.com	
OPTIMA RG GROUP, LLC	Managin Dtr/Ray Garcia, Jr.	ray.garciajr@optimarggroup.com	
MILFORD CONSULTING, LLC	President / Kathy Milford	milfordconsulting@gmail.com	
ALL 4 HIM TRADING	CYNTHIA ARNOLD	CINDYARNOLD18@YAHOO.COM	
NOEL ORSAK, INC.	Pres./Noel Orsak	noel@noshconsulting.com	
VALLEY RISK CONSULTING INC.	Rogelio Garza	roger@vrctx.com	
MARTEX TRADING, INC.	HENRY A. SCHULLE	martex@texas.net	
ROBUST SERVICES & SOLUTIONS INC	Clarance Lasana	robustserve0@gmail.com	
VARGAS, P.C.	President/Arturo Vargas	avargas@vargascpa.com	
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CANYON INSURANCE GROUP	Vonair Ealy	vonair@thecanyoninsurancegroup.com	
THE WARREN GROUP	MICHAEL C. WARREN, CPA	warrengroup@comcast.net	
MERCER HEALTH & BENEFITS LLC	Anna Deschenes	GHSC.RFPTeam@mercer.com	
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AMES & GOUGH INSUR/RISK MGMT, INC.	Dan Knise	dknise@amesgough.com	
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GARY INSURANCE SERVICES INC.	Girish Talati	girish_talati@hotmail.com	

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019****BOARD OF COMMISSIONERS**

RESOLUTION 5966, AUTHORIZING THE AWARD OF A CONTRACT FOR TECHNICAL ACCOUNTING AND GASB CONSULTING SERVICES TO CLIFTONLARSONALLEN, LLP FOR AN ANNUAL CUMULATIVE AMOUNT NOT TO EXCEED \$100,000.00 FOR YEAR ONE, AND \$50,000.00 EACH YEAR FOR YEAR TWO THROUGH YEAR FIVE; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW UP TO FOUR ADDITIONAL ONE-YEAR TERMS

DocuSigned by:

David Nisivoccia

5009927B75274DC...

David Nisivoccia
President and CEO

DocuSigned by:

Steven Morando

5AC93CF03F5A422...

Steven Morando
Director of Procurement
and General Services

DocuSigned by:

Diana Fiedler

032799A8EC8245A...

Diana Fiedler
Director of Finance and
Accounting

REQUESTED ACTION:

Consideration and approval regarding Resolution 5966, authorizing the award of a contract for Technical Accounting and GASB Consulting Services to CliftonLarsonAllen, LLP for an annual cumulative amount not to exceed \$100,000.00 for year one, and \$50,000.00 each year for year two through year five; for a period of one year with the option to renew up to four additional one-year terms.

FINANCIAL IMPACT:

The current award recommendation for technical accounting and GASB consulting services is not expected to exceed an annual cumulative amount of \$100,000.00 for year one and \$50,000.00 each year for year two through year five and will be funded through the operating budget and/or available reserves.

SUMMARY:

SAHA requires the services of a consultant to provide advice and technical assistance on complex accounting and financial reporting matters. Additionally, the consultant will be required to conduct a review of new GASB or other applicable accounting pronouncements to include providing recommendations for implementation, as well as, guidance with Uniform Guidance. SAHA does not possess the in-house resources necessary to keep pace with the plethora of emerging accounting rules and compliance requirements. A consultant which SAHA can utilize on an as-needed basis is a viable option due to limited resources, reduced staffing, and ongoing funding issues. The most imminent accounting issue is GASB 87, Leases, which will require a comprehensive review of all of SAHA's leases and assistance with implementing the standard.

On July 25, 2019, SAHA issued a Request For Proposals #1905-918-49-4931 for Technical Accounting and GASB Consulting Services that closed on August 26, 2019. The RFP was published on the SAHA website, Electronic State Business Daily (ESBD), The Hart Beat, posted on NAHRO, Public Purchase and direct solicited to 112 firms. A total of seven proposals were received in response to this solicitation: Aprio, LLP, BDO USA, LLP, BDK, LLP, Citrin Cooperman, LLP, CliftonLarsonAllen, LLP, Deloitte & Touche, LLP, and Innovative Financial Housing Solutions, Inc. (WBE). All proposals were evaluated on the following criteria: experience and capacity of consultant, quality and methodology, disclosures/financial capability, fees/cost, strength of the

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

consultant's Section 3 and SWMBE Utilization plans. Based on the above, we are recommending contract award to CliftonLarsonAllen, LLP. They are the highest rated responsive and responsible proposer.

CliftonLarsonAllen, LLP was established in 2012, and is the union of CliftonGunderson, founded in 1960, and LarsonAllen, founded in 1953. This firm has more than 120 locations across the United States with Texas locations in Austin, Dallas, Fort Worth, Plano, and San Antonio. They offer planning and guidance services to include audit (includes assistance with implementing GASB standards), accounting, and assurance; consulting; global; human resources and search; outsourcing; tax; wealth advisory; business and leadership transitions; employee benefit plans; growth strategies; mergers and acquisitions and investment banking; cybersecurity and risk management; and tax education for CPAs. This firm has received no prior awards from SAHA. Their Texas clients include, but are not limited to, CapMetro, City of Amarillo, City of Georgetown, City of New Braunfels, City of Odessa, State of Texas, Texas Commission on Environmental Quality (TCEQ), and the Texas Department of Transportation. They also work with Housing Authorities to include, but not limited to, Boston Housing Authority, Massachusetts; Cuyahoga Metropolitan Housing Authority, Ohio; District of Columbia Housing Authority, District of Columbia; Fort Worth Housing Authority, Texas; Harris County Housing Authority, Texas; Housing Authority of Baltimore City, Maryland; Sacramento Housing and Redevelopment Agency, California. CliftonLarsonAllen's Section 3 Good Faith Effort Plan includes providing a training program and on-the-job experience on audit and consulting engagements for Section 3 individuals.

CONTRACT OVERSIGHT:

Contract oversight will be provided by Diana Kollodziej Fiedler, Director of Finance and Accounting, who will monitor the vendor's adherence to contract requirements and performance. The Procurement Department will be responsible to ensure the vendor submits the Contractor's Section 3 Compliance report on a monthly basis, monitor compliance with the vendor's SWMBE subcontractor good faith utilization plan, provide annual contract performance evaluation survey to end users, and assist departments in the contract renewal or new solicitation process.

STRATEGIC GOAL:

Transform core operations to be a high performing and financially strong organization.

ATTACHMENTS:

Resolution 5966
Scoring Matrix
Advertisement List

**San Antonio Housing Authority
Resolution 5966**

RESOLUTION 5966, AUTHORIZING THE AWARD OF A CONTRACT FOR TECHNICAL ACCOUNTING AND GASB CONSULTING SERVICES TO CLIFTONLARSONALLEN, LLP FOR AN ANNUAL CUMULATIVE AMOUNT NOT TO EXCEED \$100,000.00 FOR YEAR ONE AND \$50,000.00 EACH YEAR FOR YEAR TWO THROUGH YEAR FIVE; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW UP TO FOUR ADDITIONAL ONE-YEAR TERMS

WHEREAS, on July 25, 2019, SAHA issued a Request For Proposals #1905-918-49-4931 for Technical Accounting and GASB Consulting Services that closed on August 26, 2019; and

WHEREAS, seven proposals were received in response to the RFP; and

WHEREAS, we are recommending contract award to CliftonLarsonAllen, LLP. They are the highest rated responsive and responsible proposer; and

WHEREAS, the current award recommendation for technical accounting and GASB consulting services is not expected to exceed an annual cumulative amount of \$100,000.00 for year one and \$50,000.00 each year for year two through year five and will be funded through the operating budget and/or available reserves; and

WHEREAS, staff requests the Board of Commissioners authorize the President and CEO, or designee, to execute all documents associated with this contract.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of SAHA hereby:

- 1) Approves Resolution 5966, authorizing the award of a contract for Technical Accounting and GASB Consulting Services to CliftonLarsonAllen, LLP for an annual cumulative amount not to exceed \$100,000.00 for year one and \$50,000.00 each year for year two through year five; for a period of one year with the option to renew up to four additional one-year terms.
- 2) Authorizes the President and CEO, or designee, to execute all necessary documents associated with this contract.

Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioners

Attested and approved as to form:

David Nisivoccia
President and CEO

Scoring Matrix							
1905-918-49-4931 Technical Accounting and GASB Consulting Services							
Criterion Description	Max Points	Clifton Larson Allen LLP	BKD, LLP	Deloitte & Touche LLP	Citrin Cooperman LLP	BDO USA, LLP	Innovative Financial Housing Solutions Inc
Experience and Capacity of Consultant:	1-5 25%						
Rater 1		4.00	5.00	4.00	3.00	3.00	3.00
Rater 2		4.00	5.00	4.00	3.00	3.00	2.00
Rater 3		4.00	5.00	4.00	2.00	3.00	2.00
Total Score		12.00	15.00	12.00	8.00	9.00	7.00
Average Score		4.00	5.00	4.00	2.67	3.00	2.33
Weighted Score		1.00	1.25	1.00	0.67	0.75	0.58
Quality and Methodology:	1-5 25%						
Rater 1		5.00	5.00	4.00	2.00	1.00	1.00
Rater 2		5.00	4.00	4.00	2.00	1.00	1.00
Rater 3		4.00	4.00	4.00	2.00	1.00	1.00
Total Score		14.00	13.00	12.00	6.00	3.00	3.00
Average Score		4.67	4.33	4.00	2.00	1.00	1.00
Weighted Score		1.17	1.08	1.00	0.50	0.25	0.25
Disclosures/Financial Capability:	1-5 15%						
Rater 1		4.00	5.00	5.00	3.00	3.00	3.00
Rater 2		3.00	5.00	3.00	3.00	3.00	3.00
Rater 3		3.00	4.00	3.00	3.00	3.00	3.00
Total Score		10.00	14.00	11.00	9.00	9.00	9.00
Average Score		3.33	4.67	3.67	3.00	3.00	3.00
Weighted Score		0.50	0.70	0.55	0.45	0.45	0.45
Fees/Cost:	1-5 25%						
Total Score		3.02	2.38	1.85	3.27	3.92	5.00
Weighted Score		0.76	0.60	0.46	0.82	0.98	1.25
Strength of Section 3 plan:	1-5 5%						
Rater 1		4.00	0.00	3.00	3.00	3.00	0.00
Rater 2		3.00	0.00	3.00	3.00	3.00	0.00
Rater 3		3.00	0.00	3.00	3.00	3.00	0.00
Total Score		10.00	0.00	9.00	9.00	9.00	0.00
Average Score		3.33	0.00	3.00	3.00	3.00	0.00
Weighted Score		0.17	0.00	0.15	0.15	0.15	0.00
Strength of the SWMBE plan:	1-5 5%						
Rater 1		3.00	2.00	3.00	3.00	2.00	0.00
Rater 2		3.00	2.00	3.00	3.00	2.00	0.00
Rater 3		3.00	2.00	3.00	3.00	2.00	0.00
Total Score		9.00	6.00	9.00	9.00	6.00	0.00
Average Score		3.00	2.00	3.00	3.00	2.00	0.00
Weighted Score		0.15	0.10	0.15	0.15	0.10	0.00
Section 3 Preference: A firm may qualify for Section 3 status for up to an additional 5 points.							
Priority I: As detailed in Attachment D	5 (25)						
Priority II: As detailed in Attachment D	4 (20)						
Priority III: As detailed in Attachment D	3 (15)						
Priority IV: As detailed in Attachment D	2 (10)						
Total Weighted Score		3.74	3.73	3.31	2.73	2.68	2.53

Advertisement List
Solicitation # 1905-918-49-4931
Solicitation Title: Technical Accounting and GASB Consulting Services

Associations /Vendors	Contact Name	Email	Method of Contact(Specify)
Associations Revised as of 10/1/2018			
African American Chamber of Commerce of San Antonio	Lou Miller	blackchamber@aol.com	
Alamo Asian American Chamber of Commerce	Elva Adams	elva.adams@wellsfargo.com	
Alamo City Black Chamber Of Commerce	Bede Ramcharan	info@alamocitychamber.org	
American Council of Engineering Companies - San Antonio (ACEC-SA)	Anne Whittington	anne@acectx.org	
American Institute of Architects	Paula	paula@aiasa.org	
American Subcontractors Association	Jennifer Swinney	jennifer@asasanantonio.org	
Associated Builders and Contractors S. Texas Chapter	Steve Schultz	steve@abcsouthtexas.org	
Builders Exchange	Jeannette Olguin	jeannette@virtualbx.com	
Construct Connect		content@constructconnect.com	
CFMA	Tommy Wallace	wallacet@zhi.com kimr@avacpa.com	
Chinese Chamber of Commerce	Jing Hao	jing.hao@gsaccc.org	
Goodwill Industries	Steven Hussain Angelique de Oliveira	shussain@goodwill.sa.org adeoliveira@goodwillsa.org	
Greater S A Builders Assoc.	Kristi Sutterfield	ksutterfield@sabuilders.com	
The San Antonio Chamber of Commerce	Julie Oltersdorf	julieo@sachamber.org	
Hispanic Contractors Association de San Antonio	Clarissa Perez Dave Sanchez	exdir@hcadesa.org admin@hcadesa.org dave@hcadesa.org	
IEC	Julie Howard	jhoward@iecsanantonio.com rvasquez@iecsanantonio.com	
MCA-SMACNA		mca-smacna@mca-smacna.org	
Minority Business Council	Hector Garcia	hector@hegarciacpa.com	
National Alliance of Craftsmen Association	Victor Landa	arvelasquez01@yahoo.com	
National Association of Women in Construction (NAWIC)	Sandee Morgan	nawicerin@gmail.com nawicsatx@gmail.com	
NAWBO San Antonio	Madeline Slay	Madeline@masarchitecture.com	
Plumbing Heating Cooling Contractors Association	Heidi Timble	Heidi@phcc-sanantonio.org	
Professional Engineers in Private Practice	Diane Hoskins	bexarpepp@sbcglobal.net	

Advertisement List**Solicitation # 1905-918-49-4931****Solicitation Title: Technical Accounting and GASB Consulting Services**

Associations /Vendors	Contact Name	Email	Method of Contact(Specify)
Real Estate Council of San Antonio	Martha Mangum	martham@recsanantonio.com	
SAABE	Melodie	mg.assoc.mgmt@gmail.com	
San Antonio Board of Realtors	Suzanne	Suzanne@sabor.com	
SA Chapter of the Associated General Contractors	Dana Marsh	sanantonioagc@gmail.com	
SA Hispanic Chamber	Mary	mariyaf@sahcc.org	
San Antonio Masonry Contractors Association	Debbie Mason	samca@satx.rr.com	
San Antonio Women's Chamber of Commerce	Cindy Libera	admin@sawomenschamber.org	
SmartApartmentData.com		constructionadmin@smartlocating.com	
South Central Regional Certification Agency	Julio Fuentes	jfuentes@sctrca.org	
South San Antonio Chamber of Commerce	Al Arreola Jr	al@southsa.org	
Southwest Minority Supplier Diversity Council	Robert Casas	smsdc@smsdc.org	
Surety Association of South Texas, Inc.	Jim Swindle	jim@alamobonds.com	
Texas Society of Professional Engineers	Laura Campa	meghan@tspe.org jennifer@tspe.org	
TIBH Industries	Robert Olivo	robertolivo@tibh.org	
UTSA Minority Business Development Agency	Orestes Hubbard Jennifer Mort Jacqueline Jackson	orestes.hubbard@utsa.edu jennifer.mort@utsa.edu Jacqueline.Jackson@utsa.edu	
UTSA Procurement Technical Assistance Center	Terri Williams	ptac@utsa.edu	
West San Antonio Chamber of Commerce	Julie Jimenez	info@westsachamber.org julie@westsachamber.org	
Women's Business Enterprise NAHRO	Avery Smith	bids@wbea-texas.org	
Public Purchase	Web Site	http://nahro.economicengine.com	
Texas ESBD	Web Site	www.publicpurchase.com	
North San Antonio Chamber of Commerce	Web Site	https://portal.cpa.state.tx.us/ https://northsachamber.chambermaster.com	
Direct Solicits as of 07/11/19			
	HUBS on CMBL		
Analytic Focus LLC	Adrian M. Cowan	a.cowan@analyticfocus.com	
Sams Contracting Consulting	Aaron Sams	aaron@samsct.com	
Sistema Technologies, Inc.	Joe Vallejo	joe@sistemattechnologies.com	
South Texas Liberty Alliance	Mark Jones	office@libertyalliancegroup.com	

Advertisement List

Solicitation # 1905-918-49-4931

Solicitation Title: Technical Accounting and GASB Consulting Services

Associations /Vendors	Contact Name	Email	Method of Contact(Specify)
	Section 3 Bidders		
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Adroit Consultants, Llc	Amin Terouhid	info@adroitprojectconsultants.com	
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Altruant Consulting Llc	Shane R Saum	shane.saum@altruant.com	
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Crowder Strategies Llc	Kobie Crowder	president@crowderstrategiesllc.com	
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Frost And Sullivan	John Thornton	Bids@Frost.com	
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Gibson Consulting Group	Brandon Ney	bney@gibsonconsult.com	
Global Force USA, Inc.	Warden, Naz	nazw@globalforce-us.com	

Advertisement List**Solicitation # 1905-918-49-4931****Solicitation Title: Technical Accounting and GASB Consulting Services**

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Stackpole Consulting Inc	Morriel D Stackpole	dowell.stackpole@gmail.com	
The Loretta Higgins Business	Loretta Higgins	loretta@higginsacr.com	
The North Highland Company	Robert Flasch	austinooffice@northhighland.com	

Advertisement List**Solicitation # 1905-918-49-4931****Solicitation Title: Technical Accounting and GASB Consulting Services**

Associations /Vendors	Contact Name	Email	Method of Contact(Specify)
TPMG	Shannon Briggs	shannon@tpmgov.com	
Triple Double Budget Cnsltnts	Kendall C Tolbert	tdbc63@gmail.com	
TXP	Travis James	travisjames@txp.com	
VRDC Consulting Llc	V. Ruiz de Castilla	vrdec@vrdcconsulting.com	
Weaver And Tidwell, L.L.P.	Elena Westbrook	proposals@weaver.com	
Wendorf Beward & Partners,	Nancy A. Beward	NBeward@WBPConsult.com	
Whitley Penn, Llp	Gudalupe R. Garcia	lupe.garcia@whitleypenn.com	
R. Sissick Consulting	Richard Sissick	r.sissick@att.net	
		cruss@bdo.com	refused
		michael.higgins@pwc.com	
	Susan Hough	susan.hough@pwc.com	
Novogradac	Michael Derrickson Susan Wilson	Michael.Derrickson@novoco.com Susan.Wilson@novoco.com	
	Danielle Armstrong	DArmstrong@rubino.com	
Rubino & Company	Mike Stephens Patrick Curtis	mstephens@rubino.com pcurtis@rubino.com	No longer there
Baker Tilly		Patty.Wetz@bakertilly.com	
	Heagy, Mandy	Mandy.Heagy@claconnect.com	
Casterline		jason@casterline.net	
CohnReznick	Quint Gromley	quint.gromley@cohnreznick.com	Not Found
Quadel	Nicholas Murphy Joan Greer	info@quadel.com nmurphy@quadel.com jgreer@quadel.com	
Nan McKay	James Misner	ssillemon@nanmckay.com Jmisner@nanmckay.com eordonez@nanmckay.com	
Cindi Herrera Consulting	Cindi Herrera	cindiher@aol.com	
BDO	Brian Alten	balten@bdo.com	
Ernst & Young	Web Site	7-29-19 7:43 am	Web site
Urlaub Accounting	Ronald Urlaub	ronald@urlaubaccounting.com	
TDA Consulting Inc.	Henry Alvarez	halvarez@tdainc.org	
CGI	Rebecca Robinson	rebecca.robinson@cgi.com	
Grant Thornton	Web Site	7/29/19 7:46 am	Web site
Alvarez & Marsal		globalmarketing@alvarezandmarsal.com	
AHACPA	Les Sparks	les@ahacpa.org	
TXTHA	Linda Bryant	txtha@texas.net	

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019****BOARD OF COMMISSIONERS**

RESOLUTION 5968, AUTHORIZING THE AWARD OF A CONTRACT FOR REMOVAL AND REPLACEMENT OF BATHTUBS, SHOWER PANS, AND ASSOCIATED REPAIRS AT VARIOUS SAHA PROPERTIES TO HARPER PAINTING AND CONSTRUCTION, INC. FOR AN ANNUAL CUMULATIVE AMOUNT NOT TO EXCEED \$170,000.00 FOR YEAR ONE, \$180,000.00 FOR YEAR TWO, \$210,000.00 FOR YEAR THREE, \$235,000.00 FOR YEAR FOUR AND \$235,000.00 FOR YEAR FIVE; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW UP TO FOUR ADDITIONAL ONE-YEAR TERMS

DocuSigned by:

David Nisivoccia

3809927B75274DC...

David Nisivoccia**President and CEO**

DocuSigned by:

Steven Morando

5AC93CF03F5A422...

Steven Morando**Director of Procurement
and General Services**

DocuSigned by:

Brandee R. Perez

B60757B8288642A...

Brandee Perez**Director of Federal Housing
Programs****REQUESTED ACTION:**

Consideration and approval regarding Resolution 5968, authorizing the award of a contract for removal and replacement of bathtubs, shower pans, and associated repairs at various SAHA properties to Harper Painting and Construction, Inc. for an annual cumulative amount not to exceed \$170,000.00 for year one, \$180,000.00 for year two, \$210,000.00 for year three, \$235,000.00 for year four and \$235,000.00 for year five; for a period of one year with the option to renew up to four additional one-year terms.

FINANCIAL IMPACT:

The current award recommendation for the replacement of bathtubs and shower pans is not expected to exceed an annual cumulative amount of \$170,000.00 for year one, \$180,000.00 for year two, \$210,000.00 for year three, \$235,000.00 for year four and \$235,000.00 for year five and will be funded by the operating budget and/or operating reserves.

SUMMARY:

SAHA requires the services of a contractor to remove and replace bathtubs and shower pans and provide associated repairs on an as needed basis at various SAHA properties, to include Beacon Communities.

On July 11, 2019, SAHA issued an Invitation For Bids (IFB) #1905-934-64-4930 for Removal and Replacement (R&R) of Bathtubs and Shower Pans, SAHA wide, that closed on August 5, 2019. The IFB was published on the SAHA website, Electronic State Business Daily (ESBD), The Hart Beat, posted on NAHRO, Public Purchase and direct solicited to sixty-four contractors. A total of eight bids were received in response to this solicitation: AAA Affordable Plumbing, Heating and Air Conditioning (HABE), AC Plumbing Services (HABE, MBE, SBE), EA Contractor (ESBE, HABE, MBE, SBE, WBE, Section 3 Business), H1 Contracting, LLC (ESBE, HABE, MBE, SBE), Harper Painting and Construction, Inc., R&J Muniz Remodeling (ESBE, HABE, MBE, SBE, WBE, Section 3 Business), Save Co Construction (HABE, Section 3 Business), TME Construction (ESBE, HABE, MBE, SBE, WBE, Section 3 Business). All bids were evaluated on the following criteria: purchase price, reputation of the bidder and their goods or services, quality, the quality of the goods or

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

services, extent to which the goods or services meet SAHA's needs, total long term cost, and any relevant criteria contained in the solicitation document. Based on the above, we are recommending contract award to Harper Painting and Construction, Inc. They are the lowest priced responsive and responsible bidder.

Harper Painting and Construction, Inc. was founded in 1991, and is headquartered in Adkins, Texas. They provide construction services to residential and commercial clients in the San Antonio and surrounding areas. This contractor provides services in areas to include asphalt, carpentry, concrete, drywall, electrical, housekeeping, HVAC, make ready, masonry, painting, plumbing, resurfacing, sheet rock, tile, and welding. Harper Painting & Construction, Inc. has received prior awards from SAHA for unit make ready and various exterior painting projects. Their client list includes San Antonio River Authority, Port San Antonio, Boeing, and various apartment developments. Their Section 3 Good Faith Effort Plan includes providing classes to Section 3 residents on sheetrock, tape and floating, and interview preparation.

STRATEGIC GOAL:

Preserve and improve existing affordable housing resources and opportunities.

ATTACHMENTS:

Resolution 5968

Bid Tabulation

Advertisement List

**San Antonio Housing Authority
Resolution 5968**

RESOLUTION 5968, AUTHORIZING THE AWARD OF A CONTRACT FOR REMOVAL AND REPLACEMENT OF BATHTUBS, SHOWER PANS, AND ASSOCIATED REPAIRS AT VARIOUS SAHA PROPERTIES TO HARPER PAINTING AND CONSTRUCTION, INC. FOR AN ANNUAL CUMULATIVE AMOUNT NOT TO EXCEED \$170,000.00 FOR YEAR ONE, \$180,000.00 FOR YEAR TWO, \$210,000.00 FOR YEAR THREE, \$235,000.00 FOR YEAR FOUR AND \$235,000.00 FOR YEAR FIVE; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW UP TO FOUR ADDITIONAL ONE-YEAR TERMS

WHEREAS, on July 11, 2019, SAHA issued an Invitation For Bids (IFB) #1905-934-64-4930 for Removal and Replacement (R&R) of Bathtubs and Shower Pans, SAHA wide, that closed on August 5, 2019; and

WHEREAS, eight bids were received in response to the IFB; and

WHEREAS, we are recommending contract award to Harper Painting and Construction, Inc. They are the lowest priced responsive and responsible bidder; and

WHEREAS, the current award recommendation for the replacement of bathtubs and shower pans is not expected to exceed an annual cumulative amount of \$170,000.00 for year one, \$180,000.00 for year two, \$210,000.00 for year three, \$235,000.00 for year four and \$235,000.00 for year five and will be funded by the operating budget and/or operating reserves; and

WHEREAS, staff requests the Board of Commissioners authorize the President and CEO, or designee, to execute all documents associated with this contract.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of SAHA hereby:

- 1) Approves Resolution 5968, authorizing the award of a contract for removal and replacement of bathtubs, shower pans, and associated repairs at various SAHA properties to Harper Painting and Construction, Inc. for an annual cumulative amount not to exceed \$170,000.00 for year one, \$180,000.00 for year two, \$210,000.00 for year three, \$235,000.00 for year four and \$235,000.00 for year five; for a period of one year with the option to renew up to four additional one-year terms.
- 2) Authorizes the President and CEO, or designee, to execute all necessary documents associated with this contract.

Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioners

Attested and approved as to form:

David Nisivoccia
President and CEO

BID TABULATION
Remove and Replace Tubs and Shower Pans
 1905-934-64-4930

Item	QTY	Harper Painting and Construction, Inc.	Extension	Save Co Construction##	Extension	AC Plumbing Services	Extension	EA Contractor##	Extension
Remove and Replace 4 1/2" Steel tubs (each)	10	\$680.00	\$6,800.00	\$795.00	\$7,950.00	\$895.00	\$8,950.00	\$950.00	\$9,500.00
Remove and Replace 5" Steel tubs (each)	25	\$590.00	\$14,750.00	\$795.00	\$19,875.00	\$895.00	\$22,375.00	\$950.00	\$23,750.00
Remove and Replace 4 1/2" Fiberglass (each)	10	\$780.00	\$7,800.00	\$625.00	\$6,250.00	\$695.00	\$6,950.00	\$650.00	\$6,500.00
Remove and Replace 5" Fiberglass (each)	25	\$689.00	\$17,225.00	\$625.00	\$15,625.00	\$695.00	\$17,375.00	\$650.00	\$16,250.00
R and R up to 36" X 36" Shower Pans (each)	30	\$590.00	\$17,700.00	\$995.00	\$29,850.00	\$950.00	\$27,000.00	\$900.00	\$27,000.00
R&R Moen Chateau #2383 Single handle tub/shower valve	40	\$540.00	\$21,600.00	\$450.00	\$18,000.00	\$475.00	\$19,000.00	\$400.00	\$16,000.00
R&R Moen Chateau # 2352 Single handle shower only valve, chrome	20	\$504.00	\$10,080.00	\$450.00	\$9,000.00	\$450.00	\$9,000.00	\$450.00	\$9,000.00
R&R Moen Chateau #2982 two handle tub/shower valve, chrome (Hi-Rise boiler fed only)	20	\$504.00	\$10,080.00	\$450.00	\$9,000.00	\$450.00	\$9,000.00	\$450.00	\$9,000.00
R&R Moen Chateau #2995 three handle tub/shower valve, chrome (Hi-Rise boiler fed only)	10	\$524.00	\$5,240.00	\$495.00	\$4,950.00	\$450.00	\$4,500.00	\$450.00	\$4,500.00
R&R American Standard Single Handle tub/shower valve # 7413508 295	10	\$516.00	\$5,160.00	\$495.00	\$4,950.00	\$450.00	\$4,500.00	\$450.00	\$4,500.00
R & R 4 1/2" X 4 1/2" Ceramic Tile (sq ft)	1400	\$4.78	\$6,692.00	\$5.50	\$7,700.00	\$5.75	\$8,050.00	\$3.50	\$4,900.00
R & R 12" X 12" Ceramic Tile (sq ft)	9520	\$3.00	\$28,560.00	\$5.00	\$47,600.00	\$5.00	\$47,600.00	\$3.50	\$33,320.00
R & R 2" X 4" Framing (ln ft)	800	\$6.00	\$4,800.00	\$3.50	\$2,800.00	\$3.75	\$3,000.00	\$10.00	\$8,000.00
R & R 2" X 6" Framing (ln ft)	100	\$7.00	\$700.00	\$4.50	\$450.00	\$4.75	\$475.00	\$25.00	\$2,500.00
R & R Underlayment (sq ft)	325	\$3.75	\$1,218.75	\$3.50	\$1,137.50	\$3.75	\$1,218.75	\$10.00	\$3,250.00
R & R Cement Backer Board (sq ft)	2870	\$2.75	\$7,892.50	\$5.00	\$14,350.00	\$5.50	\$15,785.00	\$10.00	\$28,700.00
R & R Sheetrock (GWB) (sq ft)	250	\$4.20	\$1,050.00	\$4.00	\$1,000.00	\$4.50	\$1,125.00	\$10.00	\$2,500.00
R & R Vinyl Floor Tile (sq ft)	100	\$2.25	\$225.00	\$3.50	\$350.00	\$4.00	\$400.00	\$5.00	\$500.00
R & R Ceramic Floor Tile (sq ft)	125	\$3.75	\$468.75	\$5.00	\$625.00	\$5.50	\$687.50	\$15.00	\$1,875.00
R & R VCT (sq ft)	100	\$2.75	\$275.00	\$2.50	\$250.00	\$2.75	\$275.00	\$6.50	\$650.00
Labor not otherwise specified	50	\$80.00	\$4,000.00	\$35.00	\$1,750.00	\$40.00	\$2,000.00	\$75.00	\$3,750.00
TOTALS			\$172,117.80		\$203,462.58		\$210,786.25		\$215,945.00
Total w/ Sec 3 preference			\$172,117.80		\$187,971.97		\$210,786.25		\$200,454.47

Item	QTY	R & J Muniz Remodeling##	Extension	TME Construction##	Extension	HI Contracting, LLC	Extension	AAA Affordable Plumbing	Extension
Remove and Replace 4 1/2" Steel tubs (each)	10	\$969.00	\$9,690.00	\$940.00	\$9,400.00	\$970.00	\$9,700.00	\$4,753.00	\$47,580.00
Remove and Replace 5" Steel tubs (each)	25	\$996.00	\$22,400.00	\$690.00	\$17,250.00	\$970.00	\$24,250.00	\$4,758.00	\$118,950.00
Remove and Replace 4 1/2" Fiberglass (each)	10	\$669.00	\$6,690.00	\$550.00	\$5,500.00	\$625.00	\$6,250.00	\$4,770.37	\$47,703.70
Remove and Replace 5" Fiberglass (each)	25	\$779.89	\$19,497.25	\$480.00	\$12,000.00	\$625.00	\$15,625.00	\$4,708.57	\$117,864.25
R and R up to 36" X 36" Shower Pans (each)	30	\$1,125.00	\$33,750.00	\$600.00	\$18,000.00	\$925.00	\$27,750.00	\$4,692.79	\$140,783.70
R&R Moen Chateau #2363 Single handle tub/shower valve	40	\$445.89	\$17,835.60	\$380.00	\$15,200.00	\$450.00	\$18,000.00	\$676.00	\$27,040.00
R&R Moen Chateau # 2352 Single handle shower only valve, chrome	20	\$445.89	\$8,917.80	\$350.00	\$7,000.00	\$450.00	\$9,000.00	\$690.00	\$13,800.00
R&R Moen Chateau #2982 two handle tub/shower valve, chrome (Hi-Rise boiler fed only)	20	\$490.00	\$9,800.00	\$360.00	\$7,200.00	\$450.00	\$9,000.00	\$682.00	\$13,640.00
R&R Moen Chateau #2995 three handle tub/shower valve, chrome (Hi-Rise boiler fed only)	10	\$490.00	\$4,900.00	\$434.00	\$4,340.00	\$450.00	\$4,500.00	\$652.00	\$6,520.00
R&R American Standard Single Handle tub/shower valve # 7413508 295	10	\$449.00	\$4,490.00	\$362.00	\$3,620.00	\$450.00	\$4,500.00	\$672.00	\$6,720.00
R & R 4 1/2" X 4 1/2" Ceramic Tile (sq ft)	1400	\$6.69	\$9,366.00	\$10.50	\$14,700.00	\$4.00	\$5,600.00	\$7.78	\$10,892.00
R & R 12" X 12" Ceramic Tile (sq ft)	9520	\$3.49	\$33,224.80	\$10.50	\$99,960.00	\$3.00	\$28,560.00	\$5.46	\$51,977.00
R & R 2" X 4" Framing (ln ft)	800	\$7.25	\$5,800.00	\$3.50	\$2,800.00	\$15.00	\$12,000.00	\$2.51	\$2,005.00
R & R 2" X 6" Framing (ln ft)	100	\$10.00	\$1,000.00	\$4.50	\$450.00	\$25.00	\$2,500.00	\$5.50	\$550.00
R & R Underlayment (sq ft)	325	\$4.45	\$1,446.25	\$3.50	\$1,137.50	\$15.00	\$4,875.00	\$2.76	\$897.50
R & R Cement Backer Board (sq ft)	2870	\$8.25	\$23,677.50	\$5.00	\$14,350.00	\$12.00	\$34,400.00	\$3.22	\$9,254.47
R & R Sheetrock (GWB) (sq ft)	250	\$8.99	\$2,222.50	\$5.00	\$1,250.00	\$12.00	\$3,000.00	\$4.78	\$1,193.96
R & R Vinyl Floor Tile (sq ft)	100	\$11.25	\$1,125.00	\$2.70	\$270.00	\$10.00	\$1,000.00	\$5.47	\$547.37
R & R Ceramic Floor Tile (sq ft)	125	\$10.00	\$1,250.00	\$2.70	\$337.50	\$20.00	\$2,500.00	\$6.01	\$750.98
R & R VCT (sq ft)	100	\$10.00	\$1,000.00	\$2.70	\$270.00	\$7.00	\$700.00	\$5.71	\$571.37
Labor not otherwise specified	50	\$29.00	\$1,450.00	\$30.00	\$1,500.00	\$90.00	\$4,500.00	\$45.00	\$2,250.00
TOTALS			\$219,532.78		\$236,535.88		\$228,250.00		\$621,291.30
Total w/ Sec 3 preference			\$204,842.17		\$221,044.47		\$228,250.00		\$621,291.30

Advertisement List
Solicitation # 1905-934-64-4930
R & R Tubs and Shower Pans

Associations /Vendors	Contact Name	Email	Notes
Associations Revised as of 2/7/2019			
African American Chamber of Commerce of San Antonio	Lou Miller	blackchamber@aol.com	
Alamo Asian American Chamber of Commerce	Elva Adams	elva.adams@wellsfargo.com	
Alamo City Black Chamber Of Commerce	Bede Ramcharan	info@alamocitychamber.org	
American Council of Engineering Companies - San Antonio (ACEC-SA)	Anne Whittington	anne@acectx.org	
American Institute of Architects	Paula	paula@aiasa.org	
American Subcontractors Association	Jennifer Swinney	jennifer@asasanantonio.org	
Associated Builders and Contractors S. Texas Chapter	Steve Schultz	steve@abcsouthtexas.org	
Builders Exchange	Jeannette Olguin	jeannette@virtualbx.com	
Construct Connect		content@constructconnect.com	
CFMA		kimr@avacpa.com	
Chinese Chamber of Commerce	Jing Hao	jing.hao@gsaccc.org	
Goodwill Industries	Steven Hussain Angelique de Oliveira	shussain@goodwill.sa.org adeoliveira@goodwillsa.org	
Greater San Antonio Builders Association	Kristi Sutterfield	ksutterfield@sabuilders.com	
The San Antonio Chamber of Commerce	Dave Petersen	dpetersen@sachamber.org	
Hispanic Contractors Association de San Antonio	Clarissa Perez Dave Sanchez	exdir@hcadesa.org admin@hcadesa.org dave@hcadesa.org	
Home Depot Pro Accounts	Darren Friesenhahn	Darren_Friesenhahn@homedepot.com	
IEC	Julie Howard	jhoward@iecsanantonio.com rvasquez@iecsanantonio.com	
MCA-SMACNA		mca-smacna@mca-smacna.org	
Minority Business Council	Hector Garcia	hector@hegarciacpa.com	
National Alliance of Craftsmen Association	Victor Landa	arvelasquez01@yahoo.com	
National Assoc. of Women in Construction (NAWIC)	Sandee Morgan	nawicerin@gmail.com nawicsatx@gmail.com	
NAWBO San Antonio	Madeline Slay	Madeline@masarchitecture.com	
Plumbing Heating Cooling Contractors Association	Heidi Timble	Heidi@phcc-sanantonio.org	
Professional Engineers in Private Practice	Diane Hoskins	bexarpepp@sbcglobal.net	

Advertisement List
Solicitation # 1905-934-64-4930
R & R Tubs and Shower Pans

Associations /Vendors	Contact Name	Email	Notes
Real Estate Council of San Antonio	Martha Mangum	martham@recsanantonio.com	
SAABE	Melodie	mg.assoc.mgmt@gmail.com	
San Antonio Board of Realtors	Suzanne	Suzanne@sabor.com	
SA Chapter of the Associated General Contractors	Dana Marsh	sanantonioagc@gmail.com	
San Antonio Hispanic Chamber of Commerce	Brianna Dimas	briannad@sahcc.org mariyaf@sahcc.org	
San Antonio Masonry Contractors Association	Debbie Mason	thesamca@gmail.com	
San Antonio Women's Chamber of Commerce	Cindy Libera	admin@sawomenschamber.org	
SmartApartmentData.com		constructionadmin@smartlocating.com	
South Central Regional Certification Agency	Charles Johnson	cjohnson@sctrca.org	
South San Antonio Chamber of Commerce	Al Arreola Jr	al@southsa.org	
Southwest Minority Supplier Diversity Council	Robert Casas	smsdc@smsdc.org carol@smsdc.org gabrielle@smsdc.org	
Surety Association of South Texas, Inc.	Jim Swindle	jim@alamobonds.com	
Texas Society of Professional Engineers		jennifer@tspe.org	
TIBH Industries	Robert Olivo	robertolivo@tibh.org	
UTSA Minority Business Development Agency	Orestes Hubbard Jennifer Mort Jacqueline Jackson	orestes.hubbard@utsa.edu jennifer.mort@utsa.edu Jacqueline.Jackson@utsa.edu	
UTSA Procurement Technical Assistance Center	Terri Williams	ptac@utsa.edu	
West San Antonio Chamber of Commerce	Julie Jimenez	info@westsachamber.org julie@westsachamber.org	
Women's Business Enterprise	Avery Smith	bids@wbea-texas.org	
NAHRO	Web Site	http://nahro.economicengine.com	
Public Purchase	Web Site	www.publicpurchase.com	
Texas ESBD	Web Site	https://portal.cpa.state.tx.us/	
North San Antonio Chamber of Commerce	Web Site	https://northsachamber.chambermaster.com	
Direct Solicits as of 06/28/19			
	HUBS on CMBL		
J.R.'s Plumbing	Angie Gonzales	accounting@jrsplumbing.net	

Advertisement List
Solicitation # 1905-934-64-4930
R & R Tubs and Shower Pans

Associations /Vendors	Contact Name	Email	Notes
	Section 3 Bidders		
Aram Plumbing	Patricia Ramirez	aram98.pr@gmail.com	
A & S Landscaping	Sam Cardenas	landscapeas@yahoo.com	
All Pro Gen Const	Raul Scott	rs@apgc.biz jorge@apgc.biz	
B & D Remodeling	Bertha Estrada	berthae1960@gmail.com	
First Aid	Chris Tobar	firstaidplumbing@yahoo.com	
Garcia Bros	Jesse Garcia	GBMR.REPAIRS@YAHOO.COM	
JGG Construction	Joseph Gonzales	Integrated02@aol.com	
MDC Painting	Alex De Campo	alexdelcampo@mdcpainting.com	
Montemayor Gen Contrctr	Nora Montemayor	mgccontractor@gmail.com	
Trevino Contractor	Arturo Trevino	trevinocont@live.com	
R & J Muniz	Rafaela Varela	munizjuan60@yahoo.com	
Josiah Const	Ricardo Guajardo	lgjosiahconstruction@gmail.com	
Jarvis Moore	Jarvis Moore	jarvisdsd@gmail.com	
Diamond Painting & Remodeling	Sofia Carrizales	diamondpaint.remodeling@gmail.com	
Commercor, LLC	Robert Broniszewski	commercorconstruction@gmail.com	
EA Contractor	Enrique Rodriguez	enrique@mtsconstructor.com adriananavarro3@hotmail.com	
JC's Construction & Remodeling, LLC	Basidalia Alvarez	jcscandrsatx@gmail.com	
Mcfarland & Mcfarland Construction & Remodeling	James Mcfarland	mcfarland9598@gmail.com	
J.C. Enriquez and Son Plumbing & Remodeling	Joe Enriquez	joey@weplumbtoplease.com	
	Direct Solicits		
Elite Mechanical Of Texas	Joaquin Barraza	jbarraza@elitemechanicaloftexasinc.com	
Travis Cox Plumbing Co	Victoria Anne Cox	vcox@traviscoxplumbing.com	
J & A Carpenter		J.A.carpenters10@gmail.com	
Manuel Ortiz Const		ortiz_constructionllc@yahoo.com	
Geofill Const	Jan Puente	jpunte.geofill@outlook.com	
Commercor	R Broniszewski	commercorconstruction@gmail.com	
Ariva Contracting, Llc	Adan Silva	adan@arivacontracting.com	
Robinson General Contrs	Yvette Garcia	yrobinson@robinsongc.com	
SpawGlass Contractors	Justin Calvin	Justin.calvin@spawglass.com	
RML Contracting	Mariano Garcia	marianogarcia1211@gmail.com	
Solis Constructors	Juan Puricelli	jpuricelli@solisconstructors.com	Not found
Top Notch Construction	Joe Herrera	topnotchconstructionco@gmail.com	
EA Contractor	Enrique Rodriguez	enrique@mtsconstructor.com	
Phillips Gen Contrctrs	Nathan Phillips	nathan@phillipsgeneralcontractors.com	
A Reyes Contractors	Richard Reyes	jazzkeys77@gmail.com	
Wolf Roofing & Renov	Lorin Carter	wolfroofingtx@gmail.com	
Powell Interprizes Unlmted	Darwin Powell	powellinterprizesunlimited@gmail.com	

Advertisement List
Solicitation # 1905-934-64-4930
R & R Tubs and Shower Pans


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SAN ANTONIO HOUSING AUTHORITY

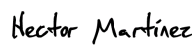
October 3, 2019

BOARD OF COMMISSIONERS

RESOLUTION 5969, AUTHORIZING THE AWARD OF A CONTRACT FOR NATURAL GAS OPERATOR QUALIFICATION TRAINING TO GASTI, INC. (HABE) FOR AN AMOUNT NOT TO EXCEED \$70,000.00 FOR A TWO YEAR PERIOD; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW ONE ADDITIONAL ONE-YEAR TERM

DocuSigned by:

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David Nisivoccia
 President and CEO

DocuSigned by:

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Steven Morando
 Director of Procurement
 and General Services

DocuSigned by:

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Hector Martinez
 Director of Construction
 Services and Sustainability

REQUESTED ACTION:

Consideration and approval regarding Resolution 5969, authorizing the award of a contract for natural gas operator qualification training to Gasti, Inc. (HABE) for an amount not to exceed \$70,000.00 for a two year period; for a period of one year with the option to renew one additional one-year term.

FINANCIAL IMPACT:

The current award recommendation for the Natural Gas Operator Qualification training is not expected to exceed an amount of \$70,000.00 and will be funded through the operating budgets and/or available reserves.

SUMMARY:

The Texas Railroad Commission (RRCT) requires natural gas operator qualification training once every three years to ensure staff are able to recognize, respond, and react to abnormal natural gas systems operating conditions. The RRCT performs a physical audit annually and are required to request task course qualifications of all SAHA personnel that could potentially perform a natural gas system abnormal operation task (CFR 49.192 Subpart N, and Subpart 192.803).

SAHA requires a vendor to provide this training to SAHA Managers, Maintenance Supervisors, and Maintenance Technicians. The training shall include all necessary components to operate natural gas distribution lines (both master metered and non-master metered) efficiently, safely and effectively. Training topics shall include **Gas Operator Safety**: characteristics and hazards of natural gas, potential ignition sources (indoor and outdoor), recognizing emergency conditions, recognizing and reporting natural gas leaks, proper fire fighting techniques, and controlling the accidental release of gas; **Customer Service Part 1**: leak classification, operating the combustible gas indicator, operating the flame ionization unit, bar hole testing and purging, leak surveys and patrols, and customer leak investigation; **Customer Services Part 2**: Combustion and ventilation air, pilot lights, gas - air adjustment, venting, pressure checks to establish gas service, and establishing and disconnecting gas; **Receiving and Dispatching**: receiving calls, collecting information, relaying information to others, documentation of information; **Emergency Response and Restoration of Services**: plastic pipe (poly) repair, and lighting appliances. A certificate of completion will be provided to each student that successfully completes the training course.

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

On August 8, 2019, SAHA issued an Invitation For Bids (IFB) #1904-924-86-4912 for Natural Gas Operator Qualification Training that closed on August 26, 2019. The IFB was published on the SAHA website, Electronic State Business Daily (ESBD), The Hart Beat, posted on NAHRO, Public Purchase and direct solicited to eleven companies. A total of one bid was received in response to this solicitation: GASTI, Inc. (HABE). The bid was evaluated on the following criteria: purchase price, reputation of the bidder and their goods or services, the quality of the goods or services, extent to which the goods or services meet SAHA's needs, total long term cost, and any relevant criteria contained in the solicitation document. Based on the above, we are recommending contract award to GASTI, Inc. Their bid was determined to be both responsive and responsible and their pricing was deemed to be fair and reasonable.

GASTI, Inc. was established in 1999, and is located in Corpus Christi, Texas. This contractor self-certifies as an HABE. GASTI, Inc. is a safety training institute that also provides leak surveys and patrols; maintenance of natural gas lines; meter installation; gas leak repairs; installation of gas main and services; and Railroad Commission record keeping. GASTI, Inc. has received prior awards from SAHA for natural gas operator qualification training and natural gas systems inspection, patrols and reporting. Their Texas clients include City of Cotulla; City of Falfurrias; City of Marfa; and City of Ft. Stockton. Additionally, they have worked with the following housing authorities: Balmorhea Housing Authority; Eagle Pass Housing Authority; Haltom City Housing Authority; Duval County Housing Authority; and Corpus Christi Housing Authority. GASTI's Section 3 Good Faith Effort Plan includes providing safety training to Section 3 individuals on Forklift Safety.

CONTRACT OVERSIGHT:

Contract oversight will be provided by Hector Martinez, Director of Construction Services and Sustainability, and Mark DeLuna, Maintenance Superintendent, who will monitor the vendor's adherence to contract requirements and performance. The Procurement Department will be responsible to ensure the vendor submits the Contractor's Section 3 Compliance report on a monthly basis, monitor compliance with the vendor's SWMBE subcontractor good faith utilization plan, provide annual contract performance evaluation survey to end users, and assist departments in the contract renewal or new solicitation process.

STRATEGIC GOAL:

Transform core operations to be a high performing and financially strong organization.

ATTACHMENTS:

Resolution 5969
Bid Tabulation
Advertisement List

**San Antonio Housing Authority
Resolution 5969**

RESOLUTION 5969, AUTHORIZING THE AWARD OF A CONTRACT FOR NATURAL GAS OPERATOR QUALIFICATION TRAINING TO GASTI, INC. (HABE) FOR AN AMOUNT NOT TO EXCEED \$70,000.00 FOR A TWO YEAR PERIOD; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW ONE ADDITIONAL ONE-YEAR TERM

WHEREAS, on August 8, 2019, SAHA issued an Invitation For Bids (IFB) #1904-924-86-4912 for Natural Gas Operator Qualification Training that closed on August 26, 2019; and

WHEREAS, one bid was received in response to the IFB; and

WHEREAS, Gasti, Inc. is being recommended for contract award. Their bid was determined to be both responsive and responsible and their pricing was deemed to be fair and reasonable; and

WHEREAS, the current award recommendation for the Natural Gas Operator Qualification training is not expected to exceed an amount of \$70,000.00 for a two year period and will be funded through the operating budgets and/or available reserves; and

WHEREAS, staff requests the Board of Commissioners authorize the President and CEO, or designee, to execute all documents associated with this contract.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of SAHA hereby:

- 1) Approves Resolution 5969, authorizing the award of a contract for natural gas operator qualification training to Gasti, Inc. (HABE) for an amount not to exceed \$70,000.00 for a two year period; for a period of one year with the option to renew one additional one-year term.
- 2) Authorizes the President and CEO, or designee, to execute all necessary documents associated with this contract.

Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioners

Attested and approved as to form:

David Nisivoccia
President and CEO

Revised Bid Tabulation
Natural Gas Operator Qualification Training
1904-924-86-4912

Item	Course Description	UOM	Estimated Quantity	Cost per Class	Gasti, Inc.
1	Gas Operator Safety				
	Unit Price	EA	73	\$ 185.00	
	Subtotal			\$ 13,505.00	
2	Customer Service Part 1				
	Unit Price	EA	57	\$ 175.00	
	Subtotal			\$ 9,975.00	
3	Customer Service Part 2				
	Unit Price	EA	56	\$ 195.00	
	Subtotal			\$ 10,920.00	
4	Receiving & Dispatching				
	Unit Price	EA	74	\$ 195.00	
	Subtotal			\$ 14,430.00	
5	Emergency Response				
	Unit Price	EA	75	\$ 165.00	
	Subtotal			\$ 12,375.00	
Grand Total				\$ 61,205.00	

Advertisement List
Solicitation # 1412-924-86-4301
Natural Gas Operator Qualification Training

Entity	Contact Name	Email	Method of Contact(Specify)
CHAMBERS & ASSOCIATIONS:			
ACCION Texas	Celina Pena	cpena@acciontexas.org	e-mail
African American Chamber of Commerce of San Antonio	Lou Miller	blackchamber@aol.com	e-mail
Alamo Asian American Chamber of Commerce	Elva Adams	elva.adams@wellsfargo.com	e-mail
Alamo City Black Chamber Of Commerce	Christopher Herring	Herring@alamocitychamber.org info@alamocitychamber.org shall@alamocitychamber.org	e-mail
American Council of Engineering Companies - San Antonio (ACEC-SA)	Anne Whittington	anne@acectx.org	e-mail
American Institute of Architects	Laura Smith	laura@aia.org	e-mail
American Subcontractors Association	Elaine Garcia	elainegarcia@asasanantonio.org	e-mail
Associated Builders and Contractors S. Texas Chapter	Steve Schultz	steve@abcsouthtexas.org	e-mail
Builders Exchange	Jeannette Olguin	jeannette@virtualbx.com	e-mail
CDC News		plans@cdcnews.com	e-mail
CFMA	Tommy Wallace	wallacet@zhi.com kimr@avacpa.com	e-mail
Chinese Chamber of Commerce	Jerry Jin	jerry.jin@gsaccc.org, jing.hao@gsaccc.org	e-mail
Goodwill Industries	Clark Mosely	cmosley@goodwillsa.org, maguilar@goodwillsa.org	e-mail
Greater San Antonio Builders Association	Becky Oliver	oliverpub@aol.com	e-mail
The San Antonio Chamber of Commerce	Julie Oltersdorf	julieo@sachamber.org	e-mail
Hispanic Contractors Association de San Antonio	Clarissa Perez	exdir@hcadesa.org admin@hcadesa.org	e-mail
I Square Foot Plan Room		agcquoin@isqft.com, saprojects@isqft.com	e-mail
IEC	Julie Howard	jhoward@iecsanantonio.com, rvasquez@iecsanantonio.com	e-mail
MACB	Maria Monita	info@macb-sa.org	e-mail
MCA-SMACNA	Bob Pisors	mca-smacna@mca-smacna.org, bob.pisors@mca-smacna.org	e-mail
Minority Business Council	Hector Garcia	hector@hegarciacpa.com	e-mail
National Alliance of Craftsmen Association	Victor Landa	arvelasquez01@yahoo.com	e-mail

040214

Advertisement List
Solicitation # 1412-924-86-4301
Natural Gas Operator Qualification Training

Entity	Contact Name	Email	Method of Contact(Specify)
National Association of Women in Construction (NAWIC)	Sandee Morgan	nawicerin@gmail.com, nawicsatx@gmail.com	e-mail
NAWBO San Antonio	Madeline Slay	Madeline@masarchitecture.com	e-mail
North San Antonio Chamber of Commerce	RC Garcia	rcgarcia@northsachamber.com	e-mail
Plumbing Heating Cooling Contractors Association	Heidi Timble	Heidi@phcc-sanantonio.org	e-mail
Professional Engineers in Private Practice	Diane Hoskins	bexarpepp@sbcglobal.net	e-mail
Real Estate Council of San Antonio	Martha Mangum	martham@recsanantonio.com	e-mail
SAABE	Melodie	mg.assoc.mgmt@gmail.com	e-mail
San Antonio Board of Realtors	Suzanne	Suzanne@sabor.com	e-mail
SA Chapter of the Associated General Contractors	Dana Marsh	dmarsh@sanantonioagc.org	e-mail
San Antonio Hispanic Chamber of Commerce	Ramiro Cavazos	ramiroc@sahcc.org, mariyaf@sahcc.org	e-mail
San Antonio Masonry Contractors Association	Debbie Mason	samca@satx.rr.com	e-mail
San Antonio Women's Chamber of Commerce	Cindy Libera	admin@sawomenschamber.org	e-mail
South Central Regional Certification Agency	Ross Mitchell	rmitchell@sctrca.org, souber@sctrca.org	e-mail
South San Antonio Chamber of Commerce	Tom Shaw	events@southsachamber.org	e-mail
Southwest Minority Supplier Diversity Council	Robert Casas	smsdc@smsdc.org	e-mail
Surety Association of South Texas, Inc.	Jim Swindle	jim@alamobonds.com	e-mail
Texas Society of Professional Engineers	Laura Campa	meghan@tspe.org, jennifer@tspe.org	e-mail
Texas Veteran's Commission	Willie Jackson	willie.jackson@tvc.state.tx.us	e-mail
TIBH Industries	Robert Olivo	robertolivo@tibh.org	e-mail
UTSA Minority Business Center	Orestes Hubbard	orestes.hubbard@utsa.edu, jennifer.mort@utsa.edu	e-mail
UTSA Procurement Technical Assistance Center	Terri Williams	ptac@utsa.edu, grace.garcia@utsa.edu	e-mail
West San Antonio Chamber of Commerce	Gabe Farias	gfarias@westsachamber.org, info@westsachamber.org, julie@westsachamber.org	e-mail
Women's Business Center	Martha Zurita	mzurita@acciontexas.org	e-mail

040214

Advertisement List
Solicitation # 1412-924-86-4301
Natural Gas Operator Qualification Training

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040214

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019****BOARD OF COMMISSIONERS****RESOLUTION 5970, AUTHORIZING THE AWARD OF A CONTRACT FOR CASSIANO BURN UNITS REHABILITATION TO GEOFILL MATERIAL TECHNOLOGIES, LLC (SBE, SECTION 3 BUSINESS) FOR AN AMOUNT NOT TO EXCEED \$1,143,437.00**

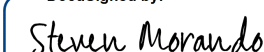
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David Nisivoccia**President and CEO**

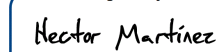
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Steven Morando**Director of Procurement
and General Services**

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Hector Martinez**Director of Construction
Services and Sustainability****REQUESTED ACTION:**

Consideration and approval regarding Resolution 5970, authorizing the award of a contract for Cassiano burn units rehabilitation to Geofill Material Technologies, LLC (SBE, Section 3 Business) for an amount not to exceed \$1,143,437.00.

FINANCIAL IMPACT:

The current award recommendation for the Cassiano burn units rehabilitation is not expected to exceed an amount of \$1,143,437.00, to include a base bid in the amount of \$917,778.00, plus unit priced items in the amount of \$76,515.00 and a 15% contingency in the amount of \$149,144.00 that will only be used if necessary. This project will be funded by CFP Grant Funds, insurance proceeds, and/or available reserves.

SUMMARY:

Cassiano Homes is a Public Housing family community built in 1953, and is located on the west side of San Antonio. This community is comprised of 499 units to include 24 one-bedroom, 172 two-bedroom, 192 three-bedroom, 85 four-bedroom, and 26 five-bedroom units. SAHA requires the services of a qualified general contractor to rebuild eight units (3023 Laredo, 1501 San Carlos, 1523 San Carlos, 1818 Krockner, 942 Merida, 103 San Liro, 2404 Tampico, and 2410 Chihuahua) at this community that have sustained substantial fire and water damage.

On June 24, 2019, SAHA issued an Invitation For Bids (IFB) #1905-909-23-4929 for Cassiano Burn Units Rehabilitation that closed on August 27, 2019. The IFB was published on the SAHA website, Electronic State Business Daily (ESBD), The Hart Beat, posted on NAHRO, Public Purchase and direct solicited to 173 contractors. A total of three bids were received in response to this solicitation: All Pro General Construction, Inc. (DBE, ESBE, HABE, MBE, SBE, Section 3 Business), Cleanology Construction Services (ABE, ESBE, MBE, SBE, Section 3 Business), and Geofill Material Technologies, LLC (SBE, Section 3 Business). All bids were evaluated on the following criteria: purchase price, reputation of the bidder and their goods or services, the quality of the goods or services, extent to which the goods or services meet SAHA's needs, total long term cost, and any relevant criteria contained within the solicitation document. Based on the above, we are recommending contract award to Geofill Material Technologies, LLC. They are the lowest priced responsive and responsible bidder.

Geofill Material Technologies, LLC was founded in 2003, and is located in Schertz, Texas. This contractor has been certified as an SBE by the South Central Texas Regional Certification Agency

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

and a Section 3 Business by SAHA. They specialize in commercial and residential services that include construction management services, new construction, rehabilitation and renovations, large and catastrophic loss, roofing, life and safety repairs, interior rehabilitation and finish out, painting and flooring, in house heating and cooling repairs and replacement, energy audits and weatherization. Geofill Material Technologies, LLC has received prior awards from SAHA for Prefabricated Metal Building for Garcia Street Urban Farm; Matt Garcia structural repairs; unit make ready for public housing; 10145 Galesburg reconstruction; H.B. Gonzalez structural and foundation repairs; and Castle Point burned units rehabilitation. They have worked with the following Housing Authorities: Floresville Housing Authority and Schertz Housing Authority. Their Texas clients include City of Aransas Pass, UT Austin Marine Science Institute, Venterra Properties, Starr Properties, and Salt Lake Baptist Church. Their Section 3 Good Faith Effort Plan includes a 30% goal for Section 3 new hires.

CONTRACT OVERSIGHT:

Contract oversight will be provided by Hector Martinez, Director of Construction Services and Sustainability, who will monitor the vendor's adherence to contract requirements and performance. The Procurement Department will be responsible to ensure the vendor submits the Contractor's Section 3 Compliance report on a monthly basis, monitor compliance with the vendor's SWMBE subcontractor good faith utilization plan, provide annual contract performance evaluation survey to end users, and assist departments in the contract renewal or new solicitation process.

STRATEGIC GOAL:

Preserve and improve existing affordable housing resources and opportunities.

ATTACHMENTS:

Resolution 5970
Map and Photos
Bid Tabulation
Advertisement List

**San Antonio Housing Authority
Resolution 5970**

RESOLUTION 5970, AUTHORIZING THE AWARD OF A CONTRACT FOR CASSIANO BURN UNITS REHABILITATION TO GEOFILL MATERIAL TECHNOLOGIES, LLC (SBE, SECTION 3 BUSINESS) FOR AN AMOUNT NOT TO EXCEED \$1,143,437.00

WHEREAS, on June 24, 2019, SAHA issued an Invitation For Bids (IFB) #1905-909-23-4929 for Cassiano Burn Units Rehabilitation that closed on August 27, 2019; and

WHEREAS, three bids were received in response to the IFB; and

WHEREAS, Geofill Material Technologies, LLC is being recommended for contract award. They are the lowest priced responsive and responsible bidder; and

WHEREAS, the current award recommendation for the Cassiano burn units rehabilitation is not expected to exceed an amount of \$1,143,437.00, to include a base bid in the amount of \$917,778.00, plus unit priced items in the amount of \$76,515.00 and a 15% contingency in the amount of \$149,144.00 that will only be used, if necessary. This project will be funded by CFP Grant Funds, insurance proceeds, and/or available reserves; and

WHEREAS, staff requests the Board of Commissioners authorize the President and CEO, or designee, to execute all documents associated with this contract.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of SAHA hereby:

- 1) Approves Resolution 5970, authorizing the award of a contract for Cassiano burn units rehabilitation to Geofill Material Technologies, LLC (SBE, Section 3 Business) for an amount not to exceed \$1,143,437.00.
- 2) Authorizes the President and CEO, or designee, to execute all necessary documents associated with this contract.

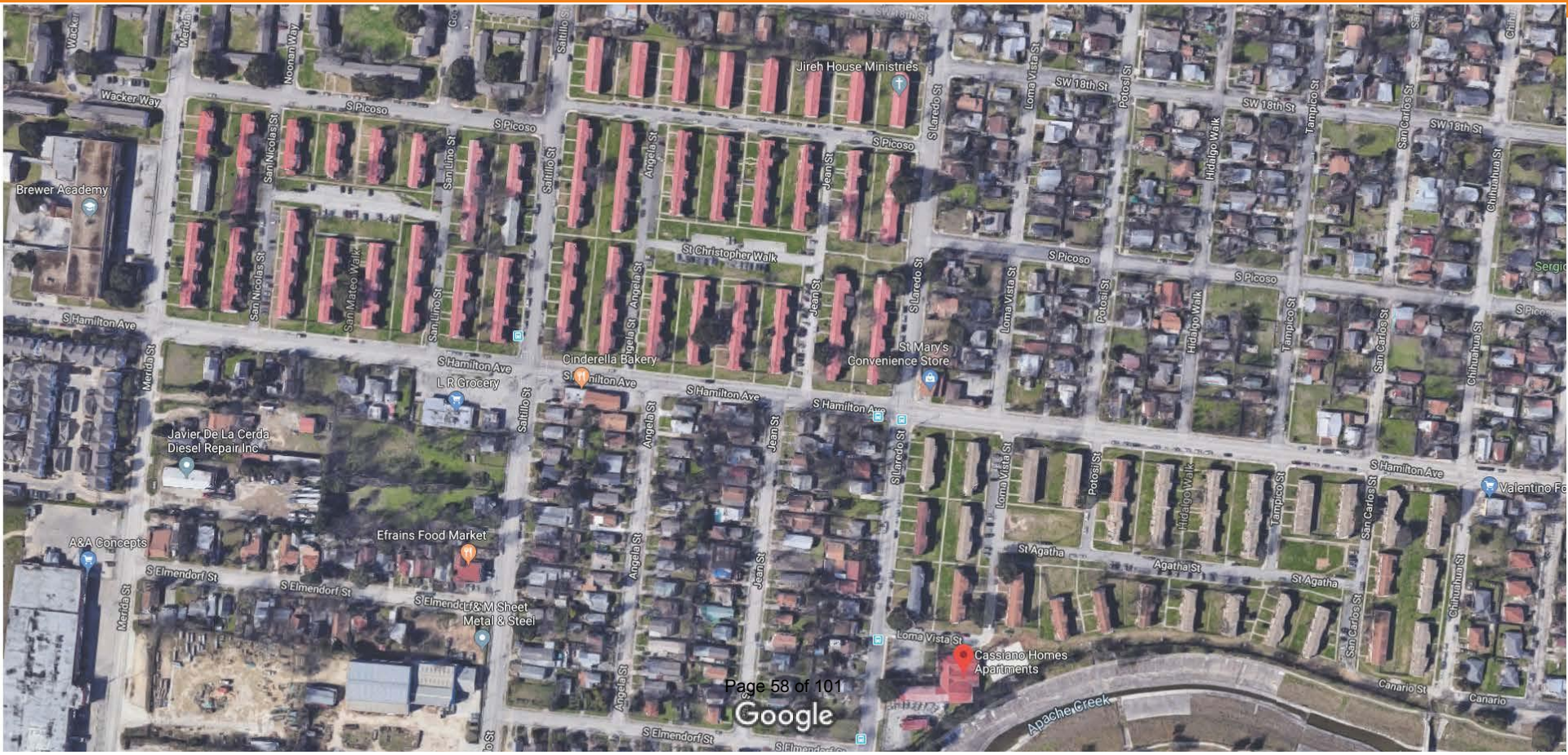
Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioners

Attested and approved as to form:

David Nisivoccia
President and CEO

CASSIANO HOMES MAP



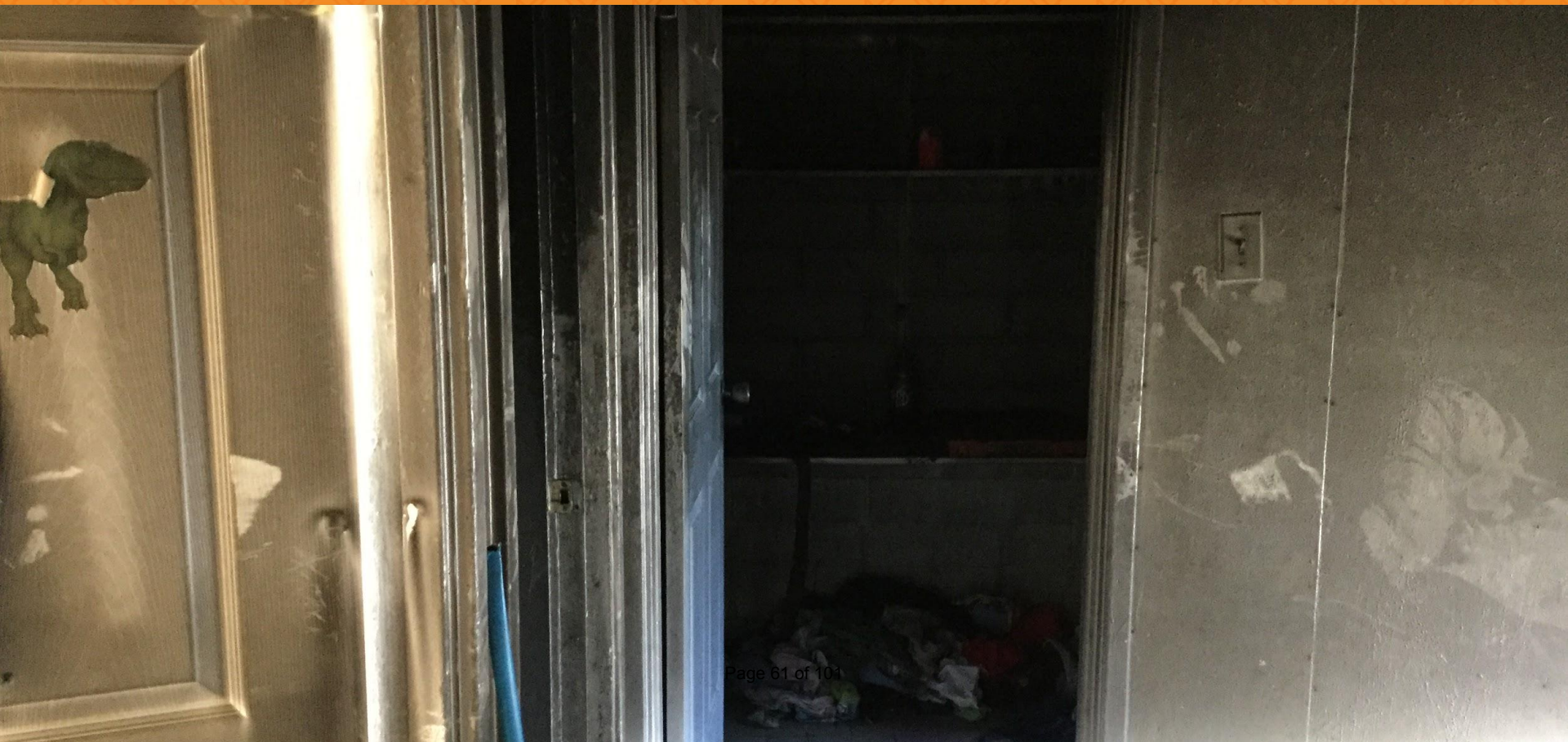
CASSIANO HOMES



CASSIANO BURNED UNIT



CASSIANO BURNED UNIT



CASSIANO BURNED UNIT



Tabulation						
Cassiano Burn Units Rehabilitation						
1905-909-23-4929						
Item	Geofill Material Technologies LLC.**		Cleanology Construction Company^^		All Pro General Construction++	
Days to Complete		200		240		220
Rehabilitation of Fire and Water Damages Units		\$917,777.97		\$1,068,000.00		\$1,495,610.00
Unit Prices						
Decsription	Qty	Units	Cost	Extension	Cost	Extension
R&R Water Proofing as per detail #9-Pg. A8	SQ.FT.	100	\$20.00	\$2,000.00	\$4.50	\$450.00
R&R 2"x 3" Yellow Pine Framing Lumber	LF.	200	\$10.00	\$2,000.00	\$1.25	\$250.00
R&R 2"x 2" Yellow Pine Framing Lumber	LF.	200	\$5.00	\$1,000.00	\$1.10	\$220.00
R&R 2"x 4" Yellow Pine Framing Lumber	LF.	200	\$5.00	\$1,000.00	\$2.50	\$500.00
R&R 2"x 6" Yellow Pine Framing Lumber	LF.	200	\$6.00	\$1,200.00	\$2.75	\$550.00
R&R 2"x 8" Yellow Pine Framing Lumber	LF.	200	\$7.00	\$1,400.00	\$3.50	\$700.00
R&R 2"x 10" Yellow Pine Framing Lumber	LF.	200	\$8.00	\$1,600.00	\$4.25	\$850.00
R&R 1/2" Plywood (Decking)	SQ.FT.	150	\$3.00	\$450.00	\$3.50	\$525.00
R&R 3/4" Plywood (Decking)	SQ.FT.	175	\$5.00	\$875.00	\$4.50	\$787.50
R&R 5/8" Plywood (Decking)	SQ.FT.	300	\$4.00	\$1,200.00	\$4.25	\$1,275.00
Install 4x4x1.63 four square electrical box	EA.	10	\$200.00	\$2,000.00	\$150.00	\$1,500.00
C.M.U Wall Repair	SQFT	95	\$20.00	\$1,900.00	\$10.00	\$950.00
Masonry Tuck & Point	SQ.FT.	300	\$10.00	\$3,000.00	\$10.00	\$3,000.00
Roofing (Composition Shingle)	SQ.FT.	70	\$3.00	\$210.00	\$5.00	\$350.00
Roofing (Metal)	SQ.FT.	30	\$8.00	\$240.00	\$12.50	\$375.00
R&R Cementitious Lap Siding 8.25" Smooth	LF.	200	\$10.00	\$2,000.00	\$4.50	\$900.00
R&R 1/4 Cementitious Soffit smooth perforated	SQ.FT.	200	\$10.00	\$2,000.00	\$10.00	\$2,000.00
R&R 1/4 Cementitious Facia	LF.	100	\$10.00	\$1,000.00	\$15.00	\$1,500.00
1/2 Copper Pipe (L)	LF.	75	\$20.00	\$1,500.00	\$5.00	\$375.00
3/4 Copper Pipe (L)	LF.	90	\$22.00	\$1,980.00	\$6.50	\$585.00
Existing window repair (Glass replacement)	SQFT	60	\$15.00	\$900.00	\$10.00	\$600.00

Fire Caulking	LF.	200	\$5.00	\$1,000.00	\$5.00	\$1,000.00	\$6.00	\$1,200.00
Pipe Insulation 1/2	LF.	100	\$5.00	\$500.00	\$2.50	\$250.00	\$3.90	\$390.00
Pipe Insulation 3/4	LF.	100	\$6.00	\$600.00	\$2.75	\$275.00	\$4.80	\$480.00
Stair Tread replacement wood (interior)	EA.	15	\$50.00	\$750.00	\$30.00	\$450.00	\$180.00	\$2,700.00
Blocking (walls) 2x6	LF.	100	\$20.00	\$2,000.00	\$3.75	\$375.00	\$22.00	\$2,200.00
Base boards	LF.	200	\$5.00	\$1,000.00	\$2.50	\$500.00	\$7.00	\$1,400.00
Moisture resistant gypsum board 5/8	SQFT	100	\$3.00	\$300.00	\$2.25	\$225.00	\$3.00	\$300.00
Mold resistant gypsum board 5/8	SQFT	100	\$3.00	\$300.00	\$2.25	\$225.00	\$3.25	\$325.00
Cove base	LF.	200	\$5.00	\$1,000.00	\$3.50	\$700.00	\$3.00	\$600.00
Caulk	LF.	550	\$2.00	\$1,100.00	\$1.75	\$962.50	\$2.00	\$1,100.00
Exterior water proofing	SQFT	200	\$2.00	\$400.00	\$5.25	\$1,050.00	\$19.00	\$3,800.00
Tile Ceramic	SQFT	100	\$20.00	\$2,000.00	\$9.50	\$950.00	\$8.00	\$800.00
LW1216ER / LG Electronics 12,000 BTU Energy Star Window Air Conditioner w/ Remote (115V LW1216ER)	EA.	7	\$500.00	\$3,500.00	\$850.00	\$5,950.00	\$720.00	\$5,040.00
R&R window Pane Type (A)	EA.	4	\$300.00	\$1,200.00	\$220.00	\$880.00	\$890.00	\$3,560.00
Repair Window Frame & Replace window Pane Type (A)	EA.	4	\$400.00	\$1,600.00	\$350.00	\$1,400.00	\$1,400.00	\$5,600.00
R&R Window Frame/and Pane Type (A) (referere to Detail #1 on sheet A8)	EA.	4	\$1,000.00	\$4,000.00	\$650.00	\$2,600.00	\$2,900.00	\$11,600.00
Install Tempered Glass in Type (A) windows	EA.	2	\$500.00	\$1,000.00	\$325.00	\$650.00	\$1,200.00	\$2,400.00
R&R window Pane Type (B)	EA.	4	\$90.00	\$360.00	\$260.00	\$1,040.00	\$890.00	\$3,560.00
Repair Window Frame & Replace window Pane Type (B)	EA.	4	\$150.00	\$600.00	\$450.00	\$1,800.00	\$1,380.00	\$5,520.00
R&R Window Frame/and Pane Type (B) (referere to Detail #1 on sheet A8)	EA.	4	\$500.00	\$2,000.00	\$650.00	\$2,600.00	\$2,720.00	\$10,880.00
Install Tempered Glass in Type (B) windows	EA.	2	\$150.00	\$300.00	\$650.00	\$1,300.00	\$890.00	\$1,780.00
R&R window Pane Type (C)	EA.	4	\$150.00	\$600.00	\$350.00	\$1,400.00	\$890.00	\$3,560.00
Repair Window Frame & Replace window Pane Type (C)	EA.	4	\$250.00	\$1,000.00	\$300.00	\$1,200.00	\$1,280.00	\$5,120.00
R&R Window Frame/and Pane Type (C) (referere to Detail #1 on sheet A8)	EA.	4	\$500.00	\$2,000.00	\$575.00	\$2,300.00	\$2,910.00	\$11,640.00
Install Tempered Glass in Type (C) windows	EA.	2	\$250.00	\$500.00	\$225.00	\$450.00	\$890.00	\$1,780.00
R&R window Pane Type (D)	EA.	4	\$90.00	\$360.00	\$250.00	\$1,000.00	\$890.00	\$3,560.00
Repair Window Frame & Replace window Pane Type (D)	EA.	4	\$150.00	\$600.00	\$350.00	\$1,400.00	\$810.00	\$3,240.00

R&R Window Frame/and Pane Type (D) (referere to Detail #1 on sheet A8)	EA.	4	\$500.00	\$2,000.00	\$650.00	\$2,600.00	\$2,100.00	\$8,400.00
Install Tempered Glass in Type (D) windows	EA.	2	\$150.00	\$300.00	\$450.00	\$900.00	\$800.00	\$1,600.00
R&R window Pane Type (E)	EA.	4	\$60.00	\$240.00	\$260.00	\$1,040.00	\$860.00	\$3,440.00
Repair Window Frame & Replace window Pane Type (E)	EA.	4	\$125.00	\$500.00	\$450.00	\$1,800.00	\$1,300.00	\$5,200.00
R&R Window Frame/and Pane Type (E) (referere to Detail #1 on sheet A8)	EA.	4	\$500.00	\$2,000.00	\$650.00	\$2,600.00	\$2,710.00	\$10,840.00
Install Tempered Glass in Type (E) windows	EA.	2	\$125.00	\$250.00	\$550.00	\$1,100.00	\$760.00	\$1,520.00
R&R window Pane Type (F)	EA.	4	\$250.00	\$1,000.00	\$450.00	\$1,800.00	\$896.00	\$3,584.00
Repair Window Frame & Replace window Pane Type (F)	EA.	4	\$350.00	\$1,400.00	\$550.00	\$2,200.00	\$1,410.00	\$5,640.00
R&R Window Frame/and Pane Type (F) (referere to Detail #1 on sheet A8)	EA.	4	\$1,000.00	\$4,000.00	\$660.00	\$2,640.00	\$3,100.00	\$12,400.00
Install Tempered Glass in Type (F) windows	EA.	2	\$350.00	\$700.00	\$440.00	\$880.00	\$910.00	\$1,820.00
R&R window Pane Type (G)	EA.	4	\$150.00	\$600.00	\$260.00	\$1,040.00	\$890.00	\$3,560.00
Repair Window Frame & Replace window Pane Type (G)	EA.	4	\$250.00	\$1,000.00	\$450.00	\$1,800.00	\$1,320.00	\$5,280.00
R&R Window Frame/and Pane Type (G) (referere to Detail #1 on sheet A8)	EA.	4	\$500.00	\$2,000.00	\$650.00	\$2,600.00	\$2,910.00	\$11,640.00
Install Tempered Glass in Type (G) windows	EA.	2	\$250.00	\$500.00	\$260.00	\$520.00	\$890.00	\$1,780.00
Total Unit Prices				\$76,515.00		\$74,695.00		\$207,457.00
Total Base Bid plus Unit Prices				\$994,292.97		\$1,142,695.00		\$1,703,067.00
Section 3 Preference is the lesser of 5% or \$40,000. Amount is \$40,000 for this bid				\$0.00		\$0.00		\$40,000.00
Total with Section 3 Preference Base Bid				\$994,292.97		\$1,142,695.00		\$1,663,067.00

++ All Pro is currently certified as a Section 3 Business.

***^^ Geofill and Cleanology have both claimed the Section 3 Preference. Application of the Section 3 Preference does not alter the evaluation results. Geofill is still the low responsive and responsible bidder.

Advertisement List
Solicitation # 1905-909-62-4929
Cassiano Burn Units Rehabilitation

Associations /Vendors	Contact Name	Email	Notes
Associations Revised as of 2/7/2019			
African American Chamber of Commerce of San Antonio	Lou Miller	blackchamber@aol.com	
Alamo Asian American Chamber of Commerce	Elva Adams	elva.adams@wellsfargo.com	Not Delivered
Alamo City Black Chamber Of Commerce	Bede Ramcharan	info@alamocitychamber.org	
American Council of Engineering Companies - San Antonio (ACEC-SA)	Anne Whittington	anne@acectx.org	
American Institute of Architects	Paula	paula@aia.org	
American Subcontractors Association	Jennifer Swinney	jennifer@asasanantonio.org	
Associated Builders and Contractors S. Texas Chapter	Steve Schultz	steve@abcsouthtexas.org	
Builders Exchange	Jeannette Olguin	jeannette@virtualbx.com	
Construct Connect		content@constructconnect.com	
CFMA		kimr@avacpa.com	
Chinese Chamber of Commerce	Jing Hao	jing.hao@gsaccc.org	
Goodwill Industries	Steven Hussain Angelique de Oliveira	shussain@goodwill.sa.org adeoliveira@goodwillsa.org	
Greater San Antonio Builders Association	Kristi Sutterfield	ksutterfield@sabuilders.com	
The San Antonio Chamber of Commerce	Dave Petersen	dpetersen@sachamber.org	
Hispanic Contractors Association de San Antonio	Clarissa Perez Dave Sanchez	exdir@hcadesa.org admin@hcadesa.org dave@hcadesa.org	
Home Depot Pro Accounts	Darren Friesenhahn	Darren_Friesenhahn@homedepot.com	
IEC	Julie Howard	jhoward@iecsanantonio.com rvasquez@iecsanantonio.com	failed
MCA-SMACNA		mca-smacna@mca-smacna.org	
Minority Business Council	Hector Garcia	hector@hegarciaacpa.com	
National Alliance of Craftsmen Association	Victor Landa	arvelasquez01@yahoo.com	
National Association of Women in Construction (NAWIC)	Sandee Morgan	nawicerin@gmail.com nawicsatx@gmail.com	
NAWBO San Antonio	Madeline Slay	Madeline@masarchitecture.com	
Plumbing Heating Cooling Contractors Association	Heidi Timble	Heidi@phcc-sanantonio.org	
Professional Engineers in	Diane Hoskins	bexarpepp@sbcglobal.net	

Advertisement List
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Associations /Vendors	Contact Name	Email	Notes
Private Practice			
Real Estate Council of San Antonio	Martha Mangum	martham@recsanantonio.com	
SAABE	Melodie	mg.assoc.mgmt@gmail.com	
San Antonio Board of Realtors	Suzanne	Suzanne@sabor.com	
SA Chapter of the Associated General Contractors	Dana Marsh	sanantonioagc@gmail.com	
San Antonio Hispanic Chamber of Commerce	Brianna Dimas	briannad@sahcc.org mariyaf@sahcc.org	
San Antonio Masonry Contractors Association	Debbie Mason	thesamca@gmail.com	
San Antonio Women's Chamber of Commerce	Cindy Libera	admin@sawomenschamber.org	
SmartApartmentData.com		constructionadmin@smartlocating.com	
South Central Regional Certification Agency	Charles Johnson	cjohnson@sctrca.org	
South San Antonio Chamber of Commerce	Al Arreola Jr	al@southsa.org	
Southwest Minority Supplier Diversity Council	Robert Casas	smsdc@smsdc.org carol@smsdc.org gabrielle@smsdc.org	
Surety Association of South Texas, Inc.	Jim Swindle	jim@alamobonds.com	
Texas Society of Professional Engineers		jennifer@tspe.org	
TIBH Industries	Robert Olivo	robertolivo@tibh.org	
UTSA Minority Business Development Agency	Orestes Hubbard Jennifer Mort Jacqueline Jackson	orestes.hubbard@utsa.edu jennifer.mort@utsa.edu Jacqueline.Jackson@utsa.edu	
UTSA Procurement Technical Assistance Center	Terri Williams	ptac@utsa.edu	
West San Antonio Chamber of Commerce	Julie Jimenez	info@westsachamber.org julie@westsachamber.org	
Women's Business Enterprise	Avery Smith	bids@wbea-texas.org	
NAHRO	Web Site	http://nahro.economicengine.com	
Public Purchase	Web Site	www.publicpurchase.com	
Texas ESBD	Web Site	https://portal.cpa.state.tx.us/	
North San Antonio Chamber of Commerce	Web Site	https://northsachamber.chambermaster.com	
Direct Solicits as of 6/20/19			
	HUBS on CMBL		
All Pro General Construction	Raul Scott	rs@apgc.biz	
Alpha Building Corporation	Shawn Babb	sbabb@alphabuilding.com	
Construmment Group Inc	Eloina Guerrero	constrummentinc@gmail.com	
Copeland Contracting Co.	Elsa Brown	ebrown@copeland-inc.com	

Advertisement List
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Associations /Vendors	Contact Name	Email	Notes
Hsc Electric Company, Inc.	Henry Gonzalez	hsc_electric@yahoo.com	
J. L. Bass Enterprise, Llc	Jeff Bass	jlbass47@jlbassconstruction.com	
Kegley, Inc.	ANITA M KEGLEY	anitakegley44@gmail.com	
MLP Ventures Inc.	Liborio Perez	mlp@att.net	
Tejas Premier Building Cntrctr	Andrew Wallace	andrew@tejaspremierbc.com	
	Section 3 Bidders		
Abeco Contracting	A. Juarez Jessica Garza	cathy@abecoContracting.com jessica@abecocontracting.com	
All Pro General Const.	Raul Scott	rs@allprogenconst.com	
Allbrite Constructors of TX	Patrick Yates	jan@allbriteconstruction.com	
Ariva Contracting	Adan Silva	adan@arivacontracting.com	
Confidence Construction	Renee Harris	rharrisc21@yahoo.com	
Hill Bros. Construction	Kara Hill	kara@hillbroconstruction.com	
Jarvis Moore	Jarvis Moore	jarvisdsd@gmail.com	
JGG Construction	Joseph Gonzales	Integrated02@aol.com	
Josiah Construction	Ricardo Guajardo	lgjosiahconstruction@gmail.com	
Mcfarland & Mcfarland	James McFarland	mcfarland9598@gmail.com	
Man-Tra Solutions, LLC	Mike Aleman	maleman@clnup.com	
Ohaver Contracting	Donald Ohaver	dawnv@ohavercontractors.com	
Queen Bee Construction	Sharon O'Neal	queenbeeconst@yahoo.com	
	Direct Solicits		
Cleanology Service	Mike	Mike@cleanologyservices.com	
Geofill Material Technologies	Jan Puente	jpuente.geofill@outlook.com	
RML Contracting	Mariano Garcia Mariano Garcia II	marianogarcia1211@gmail.com m.garcia@rmlcontractingllc.com	
Guido Construction	Andy Servantes Maryanne Guido	andy@guidoco.com maguido@guidobros.com	
Limitless Construction Svcs	Erica Ponce	Eponce.pcs@gmail.com	
Commercor	R. Broniszewski	commercorconstruction@gmail.com,	
Vela Construction	Joe Vela	Joe.Vela@velagroupinc.com	
Robinson Gen Contracting	Yvette	krobinson@robinsongc.com	
Frost & keeling	John Anness	jcanness@frostandkeeling.com	
Marc 3	Chester Rackley	chester@marc3llc.com	
M & M Weatherization	Nicole Ansualda	nansualda@mmwtx.com	
Total Lender Service	James Pujols	Jpujols55@yahoo.com	
Blackmon Mooring SA	Bryan Roller Tiffany Montano	broller@bmsmanagement.com tmontano@bmsmanagement.com	
Turn Around	Selwyn Witer	selselkk@gmail.com	
Marc General Construction	Cindy Weed	cweed@marcgc2015.com	
Piatra Inc.	Mirela Glass	info@piatrainc.com	

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Associations /Vendors	Contact Name	Email	Notes
PTI Remodeling, LLC	Thomas Hamilton	thomashamilton75@yahoo.com	
RG Williams Const & Rmdlng	Robert G. Williams	rgw_77446@yahoo.com	
R.K. Bass Electric, Inc.	Andy Bass	cheryl@basselectric.com	
RPR Construction Company,	Patricia Pinkerton	ppinkerton@rprconstruction.com	
Seraphia's Lotts	S. A. Sampson-Lott	atita@sbcglobal.net	
JMI Contractors	Grant Jacobs Logan Sean Scott	grant@jmicontractors.com logan@jmi-contractors.com, sean@jmicontractors.com	
SpawGlass	Justin Calvin Jason Hennesey	justin.calvin@spawglass.com Jason.Hennesey@spawglass.com	
H. Karp Co.	Harry Karp	hkarpjr@yahoo.com	
Joeris Construction		acardwell@joeris.com	
Calidad LLC	Charles	cschuchardt.calidadllc@gmail.com	
Coltcam Construction	Amelie Tinajero	amelietinajero@yahoo.com	
Burgess Construction Cnslts	Lane Shelton	lshelton@burgess-inc.com	
Rogers-Obrien Construction	John Archer Anthony Oleary	jarcher@r-o.com aoleary@r-o.com	
Whiting-Turner	Tyler Quinn	Tyler.Quinn@whiting-turner.com	
Stoddard Const	Linda Nemec Keith Stoddard	LN@stoddardcml.com ks@stoddardcml.com	
J Carrizal Gen Const	Grace Pina	gpina@jcgcnconst.com	
REC Industries	Randy Hunter	randyhunter@recind.com	
Woolsey Construction	Elijah	eli@woolseyconstruction.com	
Straight Line Mgmnt	Sherrika Arch Jeanetta Tinsley Ernesto	straightlinem@straightlinem.com jeanetta@straightlinem.com ernesto@straightlinem.com	
Woolsey Design Build	Glenn Roblin	glenn@woolseyconstruction.com	
Davila Construction	Vinnie Gonzales Abel Perez	vinnie@davilaconstruction.com abel@davilaconstruction.com	
Gibraltar Construction	Matt Mitchell	Matt@gibconst.com	
R.E.C. Industries	Warren Williams	warren@recind.com	
Summit Building and Design	Cecilia Ramos David Acevedo	cecilia.ramos@summitbuildinganddesi gn.com David.acevedo@summitbuildingandde sign.com	
Al Garza Construction Inc	Al Garza	gr9151@att.net	
Alcatex Inc	Allison B Griffis	allisonb@alcatexdesign.com	
Alpha Building Corporation	Shawn Babb	sbabb@alphabuilding.com	
Alpine Engineering & Cnstrctn	Mike Hayes	alpine@alpinecompany.us	
Americana Builders	Katia Sandoval	Americanabuilders@yahoo.com	
Arkitektura Devolpment Inc.	Gerard P Contreras	condg1@yahoo.com	
Associated Contractors Inc.	Charlie Bishop	charlie.bishop@assoccontractors.com	
B&O Construction	Paul Farnum	paul@bnoconstruction.com	
B.I.T Construction Services Inc	Britanie L. Olvera	britanie@bitservicesinc.com	
Basecom Inc	Oscar Oaxaca	ooaxaca@basecominc.com	

Advertisement List
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Associations /Vendors	Contact Name	Email	Notes
Belfor USA Group, Inc.	Tammy Kleine	tammy.kleine@us.belfor.com	
Bocci Engineering, LLC	Lami,Lianne	lianne.lami@bocciengineering.com	
Braun & Butler Construction	Christy Willcourt	cwillcourt@braun-butler.com	
Breck General Contracting	Reese Bruechner	reese@breckgc.com	
Brown-McKee, Inc.	Michael P. Oles	mikepoles@brownmckee.com	
Byrdson Services, LLC	Jim Griffin	jgriffin@byrdsonservices.com	
Caststone Solutions Company	Patrick Delgado	caststone_solutions@yahoo.com	
Cdmtek	Chris Mansour	chris@cdmtek.com	
Ceda-Tex Svcs Inc	FRED ODANGA	contact@cedatex.com	
Cesar Suarez Construction LLC	Cesar Suarez	cesarsuarezconstructionllc@gmail.com	
Charles N. White Constn Co	Dominic Padilla	dominicp@whiteconst.com	
Clark's Roofing & Constructn	Clark Kunkel	latmclark@msn.com	
CMV Consulting Services	Veronica Oliver	veronica@cmvservicestx.com	
Cobos Design & Construction,	CALIXTO COBOS	cobosdc2cal@yahoo.com	
Colebrack Enterprises, Inc	Robert Bracken Jr	rob.bracken@colebrack.net	
Commercial Interiors	Robert Ahmuty	ra@ci-gc.com	
Concord Commercial Svcs.	Alan Greenwood	agreenwood@ccsinctx.com	
Construmet Group Inc	Eloina Guerrero	construmetinc@gmail.com	
Copeland Contracting Co	Elsa Brown	ebrown@copeland-inc.com	
Creed Construction Inc.	Chester Reed	chester@creedci.com	
Cubit Contracting, LLC	Waymon Armstrong	waymon@cubitcontracting.com	
Donald Hubert Construction	Donald Hubert	dhubertco@sbcglobal.net	
Double T Construction Inc.	Richard Smith	doubletsales3@hotmail.com	
Dragon Construction, LLC	Damon Howard	dhoward@dragon-llc.com	
Elicerio Construction	Fernando Elicerio	felicario@hotmail.com	
ERC Environmental & Const	Shelly	shoran@erc-tx.com	
Falkenberg Construction Co.,	Tony Gomez	pag@falkenbergconstruction.com	
General Contractor Services,	Teltschick, Pamela	genconser@aol.com	
Gg's Construction, LLC	Rolando Osorio	rolandooggs@gmail.com	
Golden Builders Group, LLC	Carla F. Ysuhaylas	info@goldenbuildersgroup.com	
Grande Valley Builders, Inc.	Manuel Perez	mpgvb@aol.com	
Grayhorse Construction, Inc.	Lily Mackey	lily@Grayhorse-Construction.com	
HGR General Contractors, L.P.	Randy D Reynolds	info@hgrgc.com	
Hynes Services, Inc.	Michael W. Hynes	HynesServicesInc@aol.com	
Icon Diversified, LLC	Julie Ingram	julie.ingram@icondiversified.com	
Intercon Environmental, Inc.	Karen Andrews	karen@intercon-environmental.com	
Jacody Construction, Lp	Forrest Couch	forrest.couch@jacodyconstruction.com	
JAJ Property Services LLC	Summer Jordan	summer.jordan@jajpropertyservices.com	
James W. Turner Const	James W. Turner	info@jwtc.net	
Jaxon Construction	Daniel McKibben	Houston@JaxonConstruction.com	
John & Denise Williams Const	Denise Williams	denisewilliams3S45@sbcglobal.net	
JRI Enterprise LLC	Denise Anderson	jrjenterprisellc@yahoo.com	
JSR, Inc.	Bobby D.. Greaves	bobby@jsrincorporated.com	


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Associations /Vendors	Contact Name	Email	Notes
K. Tillman Construction Llc	Yakira Braden	yakira@ktillmanconstruction.com	
KBL Restoration, Llc	Amy M Barnes	amy@kblrestoration.com	
Kenebrew Construction	William Kenebrew	wkandcompany@gmail.com	
Lamar Contractors	Steve Louque	s.louque@lamarcontractors.com	
Landry General Enterprises,	James Landry	lgebusiness@yahoo.com	
Largin Construction Services,	Jerry Jo Largin	jerryjo@larginconstruction.com	
Lyness Construction	Ryan Lyness	ryan.lyness@lynessconstruction.com	
Mart, Inc.	Vernon Proctor Shelly Orr	mart@martgc.com shelly.orr@martgc.com	
Maryen Services, L.L.C.	Jme Martinez	jmemartinez@maryenservices.com	
Mavich, Llc	Faith Gordon	SALES@MAVICH.COM	
Mckenzie Jackson Construct	Cori Fields	cori@mckenziejackson.net	
Meteor Education, Llc.	Lanie Hart	bids@meteorededucation.com	
Mexzim Corporation	Ebbah Tokwe	ebbah@mexzim.com	
Mikocorp, Llc	Matthew Lindsey	matt@mikocorp.com	
Mitch Cohn Contractor	Joan Belmont	mitchcohncontractor@gmail.com	
Parallax Builders, Inc.	Mike Demko	mdemko@parallaxbuilders.com	
Piatra Inc.	Mirela Glass	info@piatrainc.com	
Post Oak Construction, Llc	Christopher Esparza	esparza716@gmail.com	
Primer Industrial Services,	James Narvaez	jnarvaez@primerindustrialervices.com	
Pro Finish Plus, Llc	Ralph Mondy	ProFinishPlus@gmail.com	
QA Construction Services, Inc.	Lily Gutierrez	lily@qacsi.com	
R G Renovations & Constr	Rodolfo G. Gonzalez	mrfixlaredo@gmail.com	
Riata Enterprises	Peggy A. Fritz	riata91.fritz@yahoo.com	Not Found
Right Choice Development Llc	Danielle Wright	danielle@rightchoicedev.com	
RPR Construction Company,	Patricia A Pinkerton	ppinkerton@rprconstruction.com	
Sawyers Construction, Inc.	Randy Sawyers	randy@sawyersinc.com	
Setex Construction Corp.	Nathan Rivres	setex@setexconstruction.com	
Simwick Contractors Llc	Sheri Arnold	sheri@simwickgc.com	
Sisk-Robb Inc	James Sisk	JSisk@Sisk-Robb.com	
Solidbuilt Construction, Llc	Guadalupe Gomez	support@solidbuiltconstruction.net	Not Found
Solis Constructors, Inc.	J Edward Lowenberg	estimating@solisconstructors.com	
Steen Construction Co., Ltd.	Susan Steen	steenltd@sbcglobal.net	
Structural Concrete Systems,	Michele Dibassie	info@scs.net	
Tates Contracting, Llc	Johnny Tate	cheriseperson@gmail.com	
TDIndustries Inc	Dennis Lilley	dennis.lilley@tdindustries.com	
The Sandoval Group, Llc	Steven Sandoval	TSGConstruction.TX@gmail.com	
The Trevino Group, Inc.	Matt Baker	mbaker@trevinogroup.com	
Tommy Klein Construction,	Tommy Klein	tklein@tkleinconst.com	
TP&R Construction, L.L.C.	Nephtali Lucero	felicia@tpr-construction.com	
Trini Construction Builder Llc	Reginald Worlds	info@triniconstructionbuilder.com	
Trinity Asset Builders, Llc	Rachelle Delouis	trinityassetbuilders@gmail.com	
VAS Contracting, Llc	Victor Sepeda	vascontracting@yahoo.com	
VBX Services	Carlito Vicencio	cvicencio@vbxservices.com	

Advertisement List
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Associations /Vendors	Contact Name	Email	Notes
Veteran Remodeling, Inc.	Eric Taylor	eric.taylor@veteranremodeling.com	
Walling Construction Co	Daniel Walling	daniel@wallingconstruction.com	
White Construction Company	Glinn H. White, Jr.	glinn@whiteconstructioncompany.com	
Woodrose Company, Inc.	Frances Loyd	franloyd@woodrosecompany.com	
FA Nunnelly	Blaine	blaine@fanunnelly.com	
Cadence McShane Const	Web site	skasturi@cadencemcshane.com	
L. C. Mosel Co.	Jose Ceballos	jose-lcm@swbell.net jose@lcmosel.com	Changed EM
South TX Contracting, LLC	Shelly Stansbury	shelly@southtxc.com	
Bougambillas Const	Mike Cisneros	bugconst@gmail.com	
Link Construction	Lee Robinson	lrobinson@linksconstruction.biz	
Pro Masters Remodeling	Francisco Ruiz	fruiz@pmrtx.com	
JNational	Tatiana Ruiz Sheila Hoefer	TRuiz@jnational.com SHoefer@jnational.com	
Hytek General Contracting	Kelsey Kerins	kkerins@hytekgc.com	
Carielo Facility Service	Rudy Carielo	rudycarielo@yahoo.com	
L.D. Tebben	Jack Bradley Larry Tebben	bradsterj62@hotmail.com larrytebben@ldtebben.com	

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019****BOARD OF COMMISSIONERS****RESOLUTION 5965, AUTHORIZING THE AWARD OF A CONTRACT FOR DEVELOPMENT SERVICES CONSTRUCTION PROJECT MANAGEMENT STAFF AUGMENTATION TO WTP AMERICA, LLC FOR AN ANNUAL CUMULATIVE AMOUNT NOT TO EXCEED \$250,000.00; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW UP TO ONE ADDITIONAL ONE-YEAR TERM**

DocuSigned by:

 3009927B75274DC...
David Nisivoccia
 President and CEO

DocuSigned by:

 5AC93CF03F5A422...
Steven Morando
 Director of Procurement

DocuSigned by:

 B75AC7309C8B466...
Timothy E. Alcott
 Real Estate and Legal
 Services Officer

REQUESTED ACTION:

Consideration and approval regarding Resolution 5965, authorizing the award of a contract for development services construction project management staff augmentation to WTP America, LLC for an annual cumulative amount not to exceed \$250,000.00; for a period of one year with the option to renew up to one additional one-year term.

FINANCIAL IMPACT:

The current award recommendation for development services construction project management staff augmentation is not expected to exceed an annual cumulative amount of \$250,000.00 and will be funded through the operating budget and/or available reserves.

SUMMARY:

SAHA requires the services of a firm to provide qualified individuals for staff augmentation needed by the Development Services and Neighborhood Revitalization Department. This Department needs assistance in the development and management of various construction projects to include, but not limited to: financial analysis, property management, program operations, regulatory compliance, multi-family, single family, commercial, and mixed use projects.

On August 8, 2019, SAHA issued an Invitation For Bids (IFB) #1908-918-31-4948 for Development Services Construction Project Management Staff Augmentation that closed on August 23, 2019. The IFB was published on the SAHA website, Electronic State Business Daily (ESBD), The Hart Beat, posted on NAHRO, Public Purchase and direct solicited to 93 vendors. A total of four bids were received in response to this solicitation: AGCM, Inc., McKissack & McKissack of Washington (AABE, WBE), Ramel Company, LLC (HABE), and WTP America, LLC. All bids were evaluated on the following criteria: purchase price, reputation of the bidder and their goods or services, the quality of the goods or services, extent to which the goods or services meet SAHA's needs, total long term cost, and any relevant criteria contained in the solicitation document. Additionally, bidders were asked to provide a one to two page summary of their proposed candidates experience, as it relates to the qualifications of the job. Based on the above, we are recommending contract award to WTP America, LLC, the second lowest bidder. The candidate offered by the low bidder was not acceptable to SAHA's Development Services and

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

Neighborhood Revitalization Department. They preferred the affordable housing experience offered by the candidate of the second lowest bidder.

WTP America, LLC was founded in 1949, in Australia and has been a force in North America since 2015. This company is headquartered in Santa Monica, California, with field office locations in San Francisco, California; Honolulu, Hawaii; Boston, Massachusetts; Kansas City Missouri; New York, New York; Austin and San Antonio, Texas; and Seattle, Washington. This company provides advisory/consultancy services on a wide range of property and construction endeavors for clients in most business sectors. Additionally, they are able to provide individuals that may be embedded into SAHA's development services team with experience that includes Cost Management services (to include estimating and cost planning), construction cost management, value management, risk analysis, elemental and functional analysis, and expenditure forecasting; Contract Administration services include progress claim valuations, claims analysis, contract variations, re-measurement for final accounts, final account settlement, and cost audits; and Contract Documentation, to include contractual advice and procurement strategy, tender package measurement, tender and contract documentation, bid evaluation, and contract negotiations. WTP America, LLC has received no prior awards from SAHA. Their client list includes, but is not limited to, Hilton Convention Headquarters, Austin, Texas; Blanton Museum of Art on UT Austin Campus; NLand Surf Park, Austin, Texas; SouthSide on Lamar Loft Apartments, Dallas, Texas; Beach Condos, Galveston, Texas; Ocean Club Resort, Galveston, Texas; Marriott Hotel, Houston, Texas; Waco ISD Sports Complex, Waco, Texas; and Allegan Pharma Clean Room Expansion, Waco, Texas. They have worked with Housing Authorities to include Everett Housing Authority, Washington and Seattle Housing Authority, Washington.

CONTRACT OVERSIGHT:

Contract oversight will be provided by Lorraine Robles, Director of Development Services and Neighborhood Revitalization, who will monitor the vendor's adherence to contract requirements and performance. The Procurement Department will be responsible to ensure the vendor submits the Contractor's Section 3 Compliance report on a monthly basis, monitor compliance with the vendor's SWMBE subcontractor good faith utilization plan, provide annual contract performance evaluation survey to end users, and assist departments in the contract renewal or new solicitation process.

STRATEGIC GOAL:

Transform core operations to be a high performing and financially strong organization.

ATTACHMENTS:

Resolution 5965

Bid Tabulation

Advertisement List

**San Antonio Housing Authority
Resolution 5965**

RESOLUTION 5965, AUTHORIZING THE AWARD OF A CONTRACT FOR DEVELOPMENT SERVICES CONSTRUCTION PROJECT MANAGEMENT STAFF AUGMENTATION TO WTP AMERICA, LLC FOR AN ANNUAL CUMULATIVE AMOUNT NOT TO EXCEED \$250,000.00; FOR A PERIOD OF ONE YEAR WITH THE OPTION TO RENEW UP TO ONE ADDITIONAL ONE-YEAR TERM

WHEREAS, on August 8, 2019, SAHA issued an Invitation For Bids (IFB) #1908-918-31-4948 for Development Services Construction Project Management Staff Augmentation that closed on August 23, 2019; and

WHEREAS, four bids were received in response to the IFB; and

WHEREAS, SAHA is recommending contract award to WTP America, LLC, the second lowest bidder. The candidate offered by the low bidder was not acceptable to SAHA's Development Services and Neighborhood Revitalization Department. Staff preferred the affordable housing experience offered by the candidate of the second lowest bidder; and

WHEREAS, the current award recommendation for development services construction project management staff augmentation is not expected to exceed an annual cumulative amount of \$250,000.00 and will be funded through the operating budget and/or available reserves; and

WHEREAS, staff requests the Board of Commissioners authorize the President and CEO, or designee, to execute all documents associated with this contract.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of SAHA hereby:

- 1) Approves Resolution 5965, authorizing the award of a contract for development services construction project management staff augmentation to WTP America, LLC for an annual cumulative amount not to exceed \$250,000.00; for a period of one year with the option to renew up to one additional one-year term.
- 2) Authorizes the President and CEO, or designee, to execute all necessary documents associated with this contract.

Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioners

Attested and approved as to form:

David Nisivoccia
President and CEO

**Original Bid Tabulation
Development Services Construction Project Management Staff Augmentation
1908-918-31-4948**

	UOM	Quantity	WTP America LLC	AG/CM , INC	McKissack & McKissack of Washington Inc.	*Ramel Company LLC	*Ramel Company LLC	*Ramel Company LLC
Development Services Construction Project Manager								
Cost per Hour	HRS	2080	\$ 120.00	\$ 115.00	\$ 213.00	\$ 125.00	\$ 250.00	\$ 350.00
Total Cost (1 year)			\$ 249,600.00	\$ 239,200.00	\$ 443,040.00	\$ 260,000.00	\$ 520,000.00	\$ 728,000.00
Days to Report			7 days	7 days	10 days	7 days	7 days	7 days

*Note: Quotes were provided for 3 positions titles to include :Project Manager for Program Construction Management, Lead Program and Construction Manager, Lead Consultant which reflects our Fee Sheet.

Advertisement List
Solicitation # 1908-918-31-4948
Development Services Construction Project Management Staff Augmentation

Associations /Vendors	Contact Name	Email	Notes
Associations Revised as of 2/7/2019			
African American Chamber of Commerce of San Antonio	Lou Miller	blackchamber@aol.com	
Alamo Asian American Chamber of Commerce	Elva Adams	elva.adams@wellsfargo.com	
Alamo City Black Chamber Of Commerce	Bede Ramcharan	info@alamocitychamber.org	
American Council of Engineering Companies - San Antonio (ACEC-SA)	Anne Whittington	anne@acectx.org	
American Institute of Architects	Paula	paula@aiasa.org	
American Subcontractors Association	Jennifer Swinney	jennifer@asasanantonio.org	
Associated Builders and Contractors S. Texas Chapter	Steve Schultz	steve@abcsouthtexas.org	
Builders Exchange	Jeannette Olguin	jeannette@virtualbx.com	
Construct Connect		content@constructconnect.com	
CFMA		kimr@avacpa.com	
Goodwill Industries	Steven Hussain Angelique de Oliveira	shussain@goodwill.sa.org adeoliveira@goodwillsa.org	
Greater San Antonio Builders Association	Kristi Sutterfield	ksutterfield@sabuilders.com	
The San Antonio Chamber of Commerce	Dave Petersen	dpetersen@sachamber.org	
Hispanic Contractors Association de San Antonio	Clarissa Perez Dave Sanchez	exdir@hcadesa.org admin@hcadesa.org dave@hcadesa.org	
Home Depot Pro Accounts	Darren Friesenhahn	Darren_Friesenhahn@homedepot.com	
IEC	Julie Howard	jhoward@iecsanantonio.com rvasquez@iecsanantonio.com	
MCA-SMACNA		mca-smacna@mca-smacna.org	
Minority Business Council	Hector Garcia	hector@hegarciacpa.com	
National Alliance of Craftsmen Association	Victor Landa	arvelasquez01@yahoo.com	
National Association of Women in Construction (NAWIC)	Sandee Morgan	nawicerin@gmail.com nawicsatx@gmail.com	
NAWBO San Antonio	Madeline Slay	Madeline@masarchitecture.com	
Plumbing Heating Cooling Contractors Association	Heidi Timble	Heidi@phcc-sanantonio.org	

Revised 7/17/19

Advertisement List
Solicitation # 1908-918-31-4948
Development Services Construction Project Management Staff Augmentation

Associations /Vendors	Contact Name	Email	Notes
Professional Engineers in Private Practice	Diane Hoskins	bexarpepp@sbcglobal.net	
Real Estate Council of San Antonio	Martha Mangum	martham@recsanantonio.com	
SAABE	Melodie	mg.assoc.mgmt@gmail.com	
San Antonio Board of Realtors	Suzanne	Suzanne@sabor.com	
SA Chapter of the Associated General Contractors	Dana Marsh	sanantonioagc@gmail.com	
San Antonio Hispanic Chamber of Commerce	Brianna Dimas	briannad@sahcc.org mariyaf@sahcc.org	
San Antonio Masonry Contractors Association	Debbie Mason	thesamca@gmail.com	
San Antonio Women's Chamber of Commerce	Cindy Libera	admin@sawomenschamber.org	
SmartApartmentData.com		constructionadmin@smartlocating.com	
South Central Regional Certification Agency	Charles Johnson	cjohnson@sctrca.org	
South San Antonio Chamber of Commerce	Al Arreola Jr	al@southsa.org	
Southwest Minority Supplier Diversity Council	Robert Casas	smsdc@smsdc.org gabrielle@smsdc.org	
Surety Association of South Texas, Inc.	Jim Swindle	jim@alamobonds.com	
Texas Society of Professional Engineers		jennifer@tspe.org	
TIBH Industries	Robert Olivo	robertolivo@tibh.org	
UTSA Minority Business Development Agency	Orestes Hubbard Jennifer Mort Jacqueline Jackson	orestes.hubbard@utsa.edu jennifer.mort@utsa.edu Jacqueline.Jackson@utsa.edu	
UTSA Procurement Technical Assistance Center	Terri Williams	ptac@utsa.edu	
West San Antonio Chamber of Commerce	Julie Jimenez	info@westsachamber.org julie@westsachamber.org	
Women's Business Enterprise	Avery Smith	bids@wbea-texas.org	
NAHRO	Web Site	http://nahro.economicengine.com	
Public Purchase	Web Site	www.publicpurchase.com	
Texas ESBD	Web Site	https://portal.cpa.state.tx.us/	
North San Antonio Chamber of Commerce	Web Site	https://northsachamber.chambermaster.com	
Direct Solicits os of 11/15/18			
	HUBS on CMBL		
1ST PROCYON CONSULTING CORPORATION	Principal/Rose Greer	rgreer@1stpc.net	214-477-6992

Advertisement List
Solicitation # 1908-918-31-4948
Development Services Construction Project Management Staff Augmentation

Associations /Vendors	Contact Name	Email	Notes
ADONIUS CORP	Morse, Catherine	cmorse@adonius.com	210-305-5663
AGAPE GRACE, LLC	Timoteo Garza	timoteo.garza@agapegracellc.com	832-883-0168
AGUIRRE PROJECT RESOURCES LLC	Charles Aguirre	charles.a@apr3d.com	281-467-5102
ALFORD SOLUTIDNS, LLC	Elizabeth Alford	ealford4@outlook.com	713-248-0135
ARCHITECTS INTEGRATED, PLLC	Member/Sujoy Dhar	architectsintegrated@att.net	316-665-4242
ARIAS & ASSOCIATES, INC.	Gary Quintanilla	gquintanilla@ariasinc.com	210-308-5884
ASD CONSULTANTS, INC.	President/Curtis Brown	curtis2aia@aol.com	512-836-3329
AXOSCAPE LLC	Dat Lien	dat.lien@axoscape.com	832-604-7462
B & H ENGINEERS, INC.	President/Jon Abernathy	tabernathy@bandhengineers.com	214-496-1670
BARNES GROMATZKY KOSAREK ARCHITECTS, INC	President, Jay W. Barnes	jbarnes@bgkarchitects.com	512-476-7133
BARRERA & ASSOCIATES	Pres./Robert Barrera	robert.barrerajr@gmail.com	713-894-2164
BLAKEMAN AND ASSOCIATES	Pres/Linda Valigura Williams	linda@blakemanandassociates.com	936-582-2900
BLGY, INC.	Marketing Manager / Glynnis Woolridge	gwoolridge@blgy.com	512-977-0390
BOCCI ENGINEERING, LLC	Lami, Lianne	lianne.lami@bocciengineering.com	713-575-2400
BDWMAN ENGINEERING & CONSULTING, INC.	President/Shaua E. Bowman	shauna@bowmanengineers.com	214-303-1744
BRIZO CONSTRUCTION, LLC	Cody Lee	estimating@brizoconstruction.com	409-316-4762
CANO DEVELOPMENT, LLC	Juan Cano	juan@canodevelopment.net	210-860-6788
CASALLO HEALTHCARE CONSTRUCTION CONSULTI	Jayson Casallo	jaysoncasallo@yahoo.com	832-766-5482
CASTLEROCK RESOURCES, LLC	Manager/Lauren Turner	lauren.CRLLC@gmail.com	713-907-9017
CHASESOURCE REAL ESTATE SERVICES LP	Tony Chase	tchase@chasesource.com	713-874-5835
CITY AND SEA GROUP LLC	Jennifer Lindbom	lindbom@casgrouppllc.com	346-351-2248
COASTLINE RAIL ENGINEERING, LLC	DR. NICHOLAS COLEMAN, PE, PMP	N.COLEMAN@COASTLINERAILENGINEERS.COM	832-564-7558
CUSTOMIZED REAL ESTATE SERVICES, INC	Rankin, Connie	crankin@cresrealestate.com	713-468-3833
DIAL DEVELOPMENT SERVICES, LTD.	David L. Dial	ddial@dldialassociates.com	512-784-4546
ECM INTERNATIONAL, INC.	Scott Dleson	soleson@ecmintl.com	915-351-1900
FFG STRATEGIC CONSULTING, LLC	Colette Lewis	colette.lewis@ffgsconsulting.com	832-412-2524
FRONT LINE CONSULTING	Jamahl labbe	jlabbe@frontlineconsultingllc.com	253-341-7445

Advertisement List
Solicitation # 1908-918-31-4948
Development Services Construction Project Management Staff Augmentation

Associations /Vendors	Contact Name	Email	Notes
GAMMA WASTE SYSTEMS, LLC	Joe C. Kappil	joekappil@gammaservices.com	713-472-6900
GBK CONSULTANTS LLC	GERALD D BLACKMAN	gblackman@gbkconsultllc.com	210-570-5819
GROUNDSTONE, LLC	Eleanor Miles Couch	ellie.couch@gmail.com	713-205-4024
HALFORD BUSBY LLC	OWNER/ESTHER HALFORD	EHALFORD@HALFORDBUSBY.COM	281-920-1100
HEALTH FACILITY SOLUTIONS COMPANY	Mike Podojil	mike@hfscompany.com	210-881-9714
INFRASTRUCTURE ASSOCIATES, INC.	Vasant Hariani	vh1@iahouston.com	713-622-0120
JASMINE ENGINEERING, INC.	President/Yasaman Jasmine Azima	jasmine@jasmineengineering.com	210-227-3000
JL POWERS STAFFING, LLC	Mark Roberts	mark.a.roberts@outlook.com	512-858-1317
JM ENGINEERING, LLC	Melissa Weinberger	melissa@jm-engineer.com	512-614-0226
KDC ASSOCIATES	Principal & Partner/Kelly Cook	kelly@kdcassociates.com	432-686-8001
KEGLEY, INC.	Pres./ANITA M KEGLEY	anita.kegley44@kegley-inc.com	210-349-4994
KESPE LLC	Kenneth E. Seiler	kespe@outlook.com	512-751-8094
LBNM CORPORATION	Tajudeen Bakare	tbakare@lbnm-corp.com	832-630-5598
LCCX, LLC DBA LACKEY DE CARVAJAL CX	President / Michael W. Lackey	mike.lackey@lccx.com	210-265-5583
LEETEX GROUP, LLC	David Jasso	david@leetexgroup.com	469-206-2610
M STRATEGIC PARTNERS, INC.	Richard A. Morris	richard.morris@mstrategicpartners.com	713-816-7536
MAHTECS L.L.C.	Hussain Ali	haali@mahtecs.com	908-487-0736
MAHUYA INDUSTRIES, LLC	AMANDA SMITH	AMANDA@MAHUYAINDUSTRIES.COM	817-917-4450
MARSEAL GROUP, LLC	Jacob Fuller	jfuller@marsealgroup.com	833-627-7325
NEW RENEWABLE ENERGY TECHNOLOGIES LLC	Phil Fosso	fossop@asme.org	972-363-3204
NOVIUM GROUP LLC	Managing Mbr/Tyler Walbridge	tylerw@noviumgroup.net	512-767-2478
PEGGY JONES PROPERTIES INC.	Peggy Jones	Peggy@austinsa.com	512-805-8226
POPE CONSULTING	Missy Pope	missy@popeconsult.com	512-677-0803
PRONOA CONSULTING SERVICES, LLC	Paul Moss	pmoss@proniaconllc.com	817-422-0190
Q.A. CONSTRUCTION SERVICES, INC.	LILY GUTIERREZ	lily@qacsi.com	512-637-6120
QUALITY PETROLEUM SUPPLY AND	Owner/Cornelius Z. Jones	cztjones@qps-services.com	703-901-7720

Advertisement List
Solicitation # 1908-918-31-4948
Development Services Construction Project Management Staff Augmentation

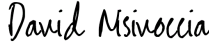
Associations /Vendors	Contact Name	Email	Notes
RECRUIT VETERANS	Rudy J Uribe	rudy.uribe@recruitveterans.com	512-996-0999
RESOLUTION, INC.	CYNTHIA FORD	cyndiford@mac.com	713-973-8840
RGM ENGINEERING, LLC	ROGER MENDEZ	ROGER@RGMENGINEERING.NET	210-299-4522
RMDC ENGINEERING, INC.	Robert Dawes	mdawes@rmdcengineering.com	972-488-8077
RODRIGUEZ ENGINEERING LABORATORIES LLC	Oscar Rodriguez	rodriguezlab@aol.com	512-251-4454
SANDS SURVEYING CORPORATION	Sheryl Cole	sheryl.cole@ssctx.net	817-355-5253
SKYVISION AERIAL SOLUTIONS LLC	Marc Cohen	marc@skyvisionas.com	218-409-3789
SOLIS CONSTRUCTORS INC	J EDWARD LOWENBERG	estimating@solisconstructors.com	512-450-0280
SPIRE CONSULTING GROUP, LLC	Anthony Gonzales	anthonyg@spirecg.com	512-637-0845
STANDARD BUILDING CONSULTANTS PLLC	Cornelius Davis	INFO@STANDARD8UILDINGCONSULTANTS.COM	832-819-3098
STERLING TECHNOLOGIES LLC	Managing Ptr/Jermaine Morgan	jermaine.morgan@sterlingteks.com	713-400-7675
SUNLAND GROUP, INC.	Brandy Waters	bwaters@sunlandgrp.com	512-494-7951
T. DONOVAN CREATIVE	HEATHER PLANK	HEATHER@TDONOVANCREATIVE.COM	512-431-0404
TATES CONTRACTING, LLC	Johnny Tates/President	cheriseperson@gmail.com	512-577-8204
TAYLOR CONSTRUCTION	Troi Taylor	troi@tcm-llc.com	713-393-8725
TEI PROGRAM/CONSTRUCTION	VP/K E Fuller	lgfuller@TEICONSTRUCTION.COM	214-760-1966
THE ESSENCE OF EXCELLENCE, LLC	JAPONICA WALKER	drj@japonicawalker.org	833-592-5537
THE NELROD COMPANY	NELSON RODRIGUEZ	info@nelrod.com	817-922-9000
THE THRIVAL COMPANY LLC	Elizabeth M Frisch	elizabeth@thrivalcompany.com	512-481-2123
TOP SERVICES, LLC	Robby E. Stephenson	stephenson_robby@yahoo.com	361-526-2760
TRAINING AND LEADERSHIP CONSULTING	Demetra Jones	info@tlconsultingusa.com	713-835-8361
TRINITY ASSET BUILDERS, LLC	Pres./Rachelle Delouis	trinityassetbuilders@gmail.com	512-387-1432
VALLA CONSTRUCTION INC.	President/Michael Rivas	michael@valla-inc.com	210-641-0258
WATEARTH, INC.	Jennifer Walker	sales@watearth.com	832-444-0663
WENDORF BEWARD & PARTNERS, LLC	Nancy A. Beward	NBeward@WBPConsult.com	830-310-4883
WHITE HAWK ENGINEERING & DESIGN, LLC	KIMBERLY D. BROOKS / PRESIDENT	KBROOKS@WHITEHAWKMAIL.COM	469-342-6844

Revised 7/17/19

Advertisement List
Solicitation # 1908-918-31-4948
Development Services Construction Project Management Staff Augmentation

[illegible]

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019****BOARD OF COMMISSIONERS****RESOLUTION 5964, AUTHORIZING THE CONVEYANCE OF PHILLIS WHEATLEY PARK, LOCATED AT 723 ARTHUR STREET, SAN ANTONIO, TEXAS 78202, TO THE CITY OF SAN ANTONIO TO OWN, MAINTAIN, AND OPERATE AS PART OF THE WHEATLEY CHOICE NEIGHBORHOOD IMPLEMENTATION GRANT INITIATIVE**

DocuSigned by:

5609927B75274DC...
David Nisivoccia
President and CEO

DocuSigned by:

B75AC7308C8B466...
Timothy E. Alcott
Real Estate and Legal Services Officer

REQUESTED ACTION:

Consideration and approval regarding Resolution 5964, authorizing the conveyance of Phillis Wheatley Park, located at 723 Arthur Street, San Antonio, Texas 78202, to the City of San Antonio to own, maintain, and operate as part of the Wheatley Choice Neighborhood Implementation Grant Initiative.

FINANCIAL IMPACT:

The U.S. Department of Housing and Urban Development (HUD) approved the use of \$709,142.00 in Choice Neighborhood "Housing" funds for the construction of the Phillis Wheatley Park. HUD also approved \$200,000.00 in Choice Neighborhood "Critical Community Improvements" funds for art installations within the park. SAHA will convey the park land and improvements at no cost in exchange for ownership, maintenance, and operation of the park in perpetuity by the City of San Antonio.

SUMMARY:

In December of 2012, the San Antonio Housing Authority (SAHA) was awarded a Choice Neighborhood Implementation Grant, in the amount of \$29.7 million dollars, which involves strategies for People, Housing, and Neighborhood. As part of the housing component, residents and community stakeholders asked for a park that the community could use for gatherings and a safe place for children to play.

As a result, SAHA reserved a one acre parcel for a linear park that was planned, designed and named by the residents and community. SAHA worked in partnership with the City of San Antonio, DHR Architects, and Straight Line Management to build the Phillis Wheatley park. SAHA also worked with artist Reginald Adams, to incorporate art installations that memorialize the poet Phillis Wheatley and the actor Ira Aldridge. The artist also included lions that represent the mascot of the former Wheatley High School and decorative tiled benches.

The park includes such amenities as a covered playground, exercise station, grand pavilion, covered sitting areas, green space and water fountain.

STRATEGIC GOAL:

Empower and equip families to improve their quality of life and achieve economic stability.

SAN ANTONIO HOUSING AUTHORITY

October 3, 2019

ATTACHMENTS:

Resolution 5964

Map

Photos

**San Antonio Housing Authority
Resolution 5964**

RESOLUTION 5964, AUTHORIZING THE CONVEYANCE OF PHILLIS WHEATLEY PARK, LOCATED AT 723 ARTHUR STREET, SAN ANTONIO, TEXAS 78202, TO THE CITY OF SAN ANTONIO TO OWN, MAINTAIN, AND OPERATE AS PART OF THE WHEATLEY CHOICE NEIGHBORHOOD IMPLEMENTATION GRANT INITIATIVE

WHEREAS, in December 2012, the San Antonio Housing Authority (SAHA) was awarded a Choice Neighborhood Implementation Grant, in the amount of \$29.7 million dollars, which involves strategies for the People, Housing, and Neighborhood components of the grant; and

WHEREAS, The U.S Department of Housing and Urban Development (HUD) approved the use of \$709,142.00 Choice Neighborhood “Housing” funds for the construction of the Phillis Wheatley Park; and

WHEREAS, HUD also approved \$200,000.00 in Choice Neighborhood “Critical Community Improvements” funds for art installations within the park; and

WHEREAS, SAHA, the City of San Antonio, residents and community stakeholders planned and designed a park the community could use for gatherings and a safe place for children to play; and

WHEREAS, SAHA wishes to convey the lot and improvements, known as Phillis Wheatley Park, to the City of San Antonio, at no cost, to own, maintain and operate in perpetuity.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of SAHA hereby:

- 1) Approves Resolution 5964, authorizing the conveyance of Phillis Wheatley Park, located at 723 Arthur Street, San Antonio, Texas 78202, to the City of San Antonio to own, maintain, and operate as part of the Wheatley Choice Neighborhood Implementation Grant Initiative.
- 2) Authorizes the President and CEO, or designee, to execute all necessary documents and extensions associated with the transaction.

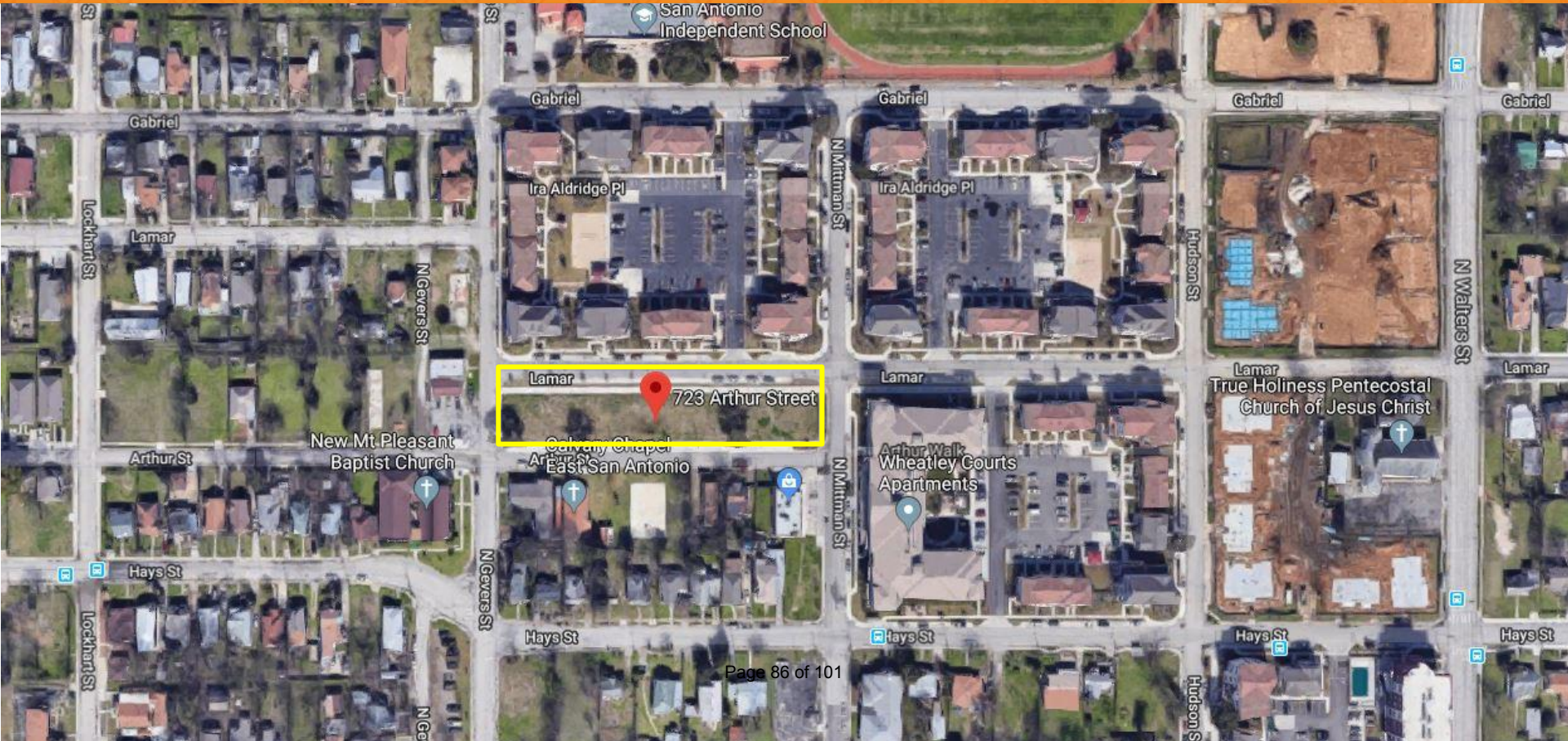
Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioners

Attested and approved as to form:

David Nisivoccia
President and CEO

PHILLIS WHEATLEY PARK LOCATION



PLAYGROUND, SEATING + LANDSCAPING



ARTISTIC DEPICTION OF FORMER WHEATLEY HIGH MASCOT, TILED BENCH + COMMUNITY HANDPRINTS



PHILLIS WHEATLEY & IRA ALDRIDGE MEMORIAL WALLS



SAN ANTONIO HOUSING AUTHORITY**October 3, 2019****BOARD OF COMMISSIONERS**

RESOLUTION 5963, AUTHORIZING THE CONVEYANCE OF TWO VACANT RESIDENTIAL LOTS LOCATED AT 1533 HAYS ST. AND 1535 HAYS ST., SAN ANTONIO, TX 78202, FROM THE SAN ANTONIO HOMEOWNERSHIP OPPORTUNITIES CORPORATION TO THE SAN ANTONIO HOUSING AUTHORITY TO BE USED FOR CONSTRUCTION OF AFFORDABLE HOMES UNDER THE WHEATLEY CHOICE NEIGHBORHOOD INFILL STRATEGY; AND THE EXECUTION OF ANY AND ALL DOCUMENTS NECESSARY TO CONSUMMATE SUCH TRANSACTION

DocuSigned by:

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David Nisivoccia
President and CEO

DocuSigned by:

B75AC7309C8B466...
Timothy E. Alcott
Real Estate and Legal Services Officer

REQUESTED ACTION:

Consideration and approval regarding Resolution 5963, authorizing the conveyance of two vacant residential lots located at 1533 Hays St. and 1535 Hays St., San Antonio, TX 78202, from the San Antonio Homeownership Opportunities Corporation to the San Antonio Housing Authority to be used for construction of affordable homes under the Wheatley Choice Neighborhood Infill Strategy; and the execution of any and all documents necessary to consummate such transaction.

FINANCIAL IMPACT:

None.

SUMMARY:

The two lots, 1533 Hays St. and 1535 Hays St., which are currently owned by the San Antonio Homeownership Opportunities Corporation, are to be included in the fifteen vacant lots being transferred at no cost to a developer who will finance, construct and sell affordable single-family homes to homebuyers who earn up to 120% of the AMI. Conveyance of the two lots to SAHA will facilitate their inclusion in the Infill Strategy program.

The U.S. Department of Housing and Urban Development has approved both the strategy and the use of conveyance of the lots as an incentive to the developer. The developer is fully responsible for all costs associated with the financing, construction and sale of the homes.

STRATEGIC GOAL:

Strategically expand the supply of affordable housing.

ATTACHMENTS:

Resolution 5963
Maps

**San Antonio Housing Authority
Resolution 5963**

RESOLUTION 5963, AUTHORIZING THE CONVEYANCE OF TWO VACANT RESIDENTIAL LOTS LOCATED AT 1533 HAYS ST. AND 1535 HAYS ST., SAN ANTONIO, TX, 78202 FROM THE SAN ANTONIO HOMEOWNERSHIP OPPORTUNITIES CORPORATION TO THE SAN ANTONIO HOUSING AUTHORITY TO BE USED FOR CONSTRUCTION OF AFFORDABLE HOMES UNDER THE WHEATLEY CHOICE NEIGHBORHOOD INFILL STRATEGY; AND THE EXECUTION OF ANY AND ALL DOCUMENTS NECESSARY TO CONSUMMATE SUCH TRANSACTION

WHEREAS, the lots located at 1533 Hays St. and 1535 Hays St., San Antonio, TX, 78202, are currently owned by the San Antonio Homeownership Opportunities Corporation; and

WHEREAS, the two lots are to be developed for affordable housing under the Wheatley Choice Neighborhood Infill Strategy, which is part of the Critical Communities Improvement (CCI) Plan. The plan was funded by HUD's Choice Neighborhood Implementation Grant to address deficiencies in the neighborhood surrounding the redeveloped housing sites; and

WHEREAS, the Infill Strategy conveys vacant lots in the Wheatley area to a developer at no cost for the construction and sale of single family homes to provide affordable homeownership, while stabilizing the neighborhood; and

WHEREAS, conveyance of the two lots to SAHA will facilitate their inclusion in the Infill Strategy.

NOW, THEREFORE, BE IT RESOLVED that the Board of Commissioners of the San Antonio Housing Authority hereby:

- 1) Approves Resolution 5963, authorizing the conveyance of two vacant residential lots located at 1533 Hays St. and 1535 Hays St., San Antonio, TX, 78202, from the San Antonio Homeownership Opportunities Corporation to the San Antonio Housing Authority to be used for the construction of affordable homes under the Wheatley Choice Neighborhood Infill Strategy; and the execution of any and all documents necessary to consummate such transaction.
- 2) Authorizes the President and CEO, or designee, to execute all necessary documents and extensions associated with the transaction.

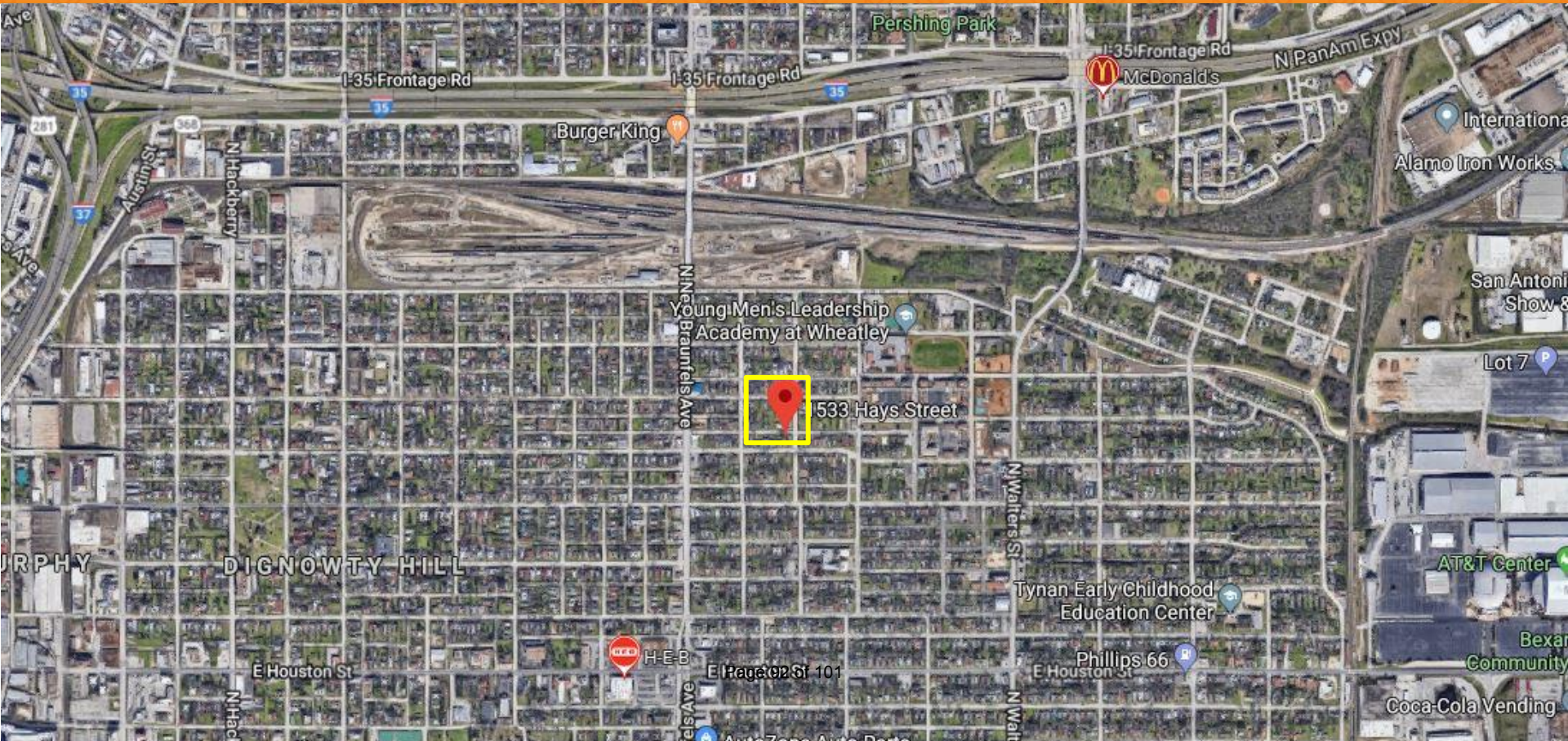
Passed and approved the 3rd day of October 2019.

Morris A. Stribling, DPM
Chair, Board of Commissioners

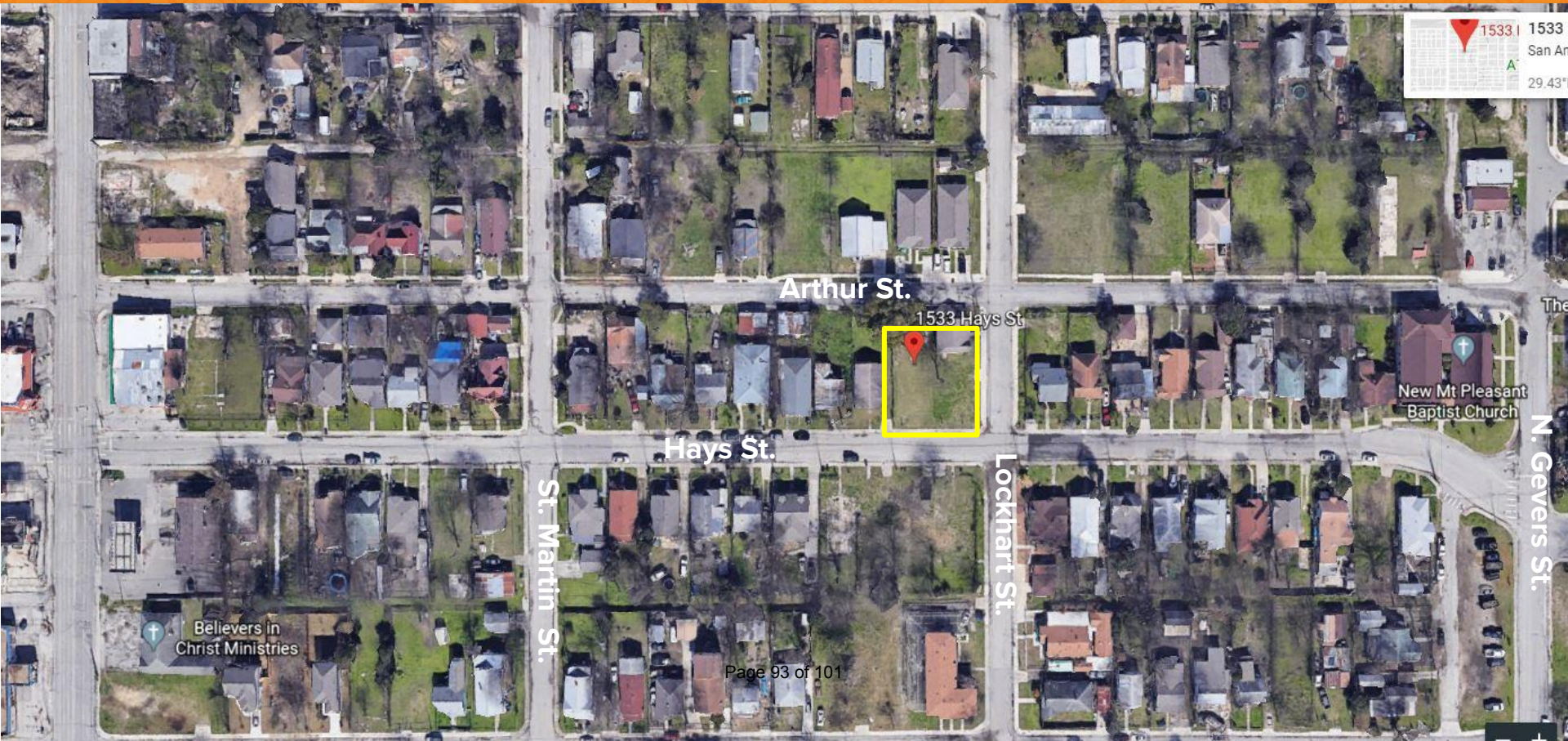
Attested and approved as to form:

David Nisivoccia
President and CEO

1533 and 1535 HAYS STREET



1533 and 1535 HAYS STREET



1533 and 1535 HAYS STREET



1533 Hays St

SAN ANTONIO HOUSING AUTHORITY

October 3, 2019

MEMORANDUM

To: Board of Commissioners

From: David Nisivoccia, President and CEO

Presented by: Steven Morando, Director of Procurement and General Services

RE: Procurement Activity Report

**Pest Control Services**

On November 2, 2017 (Item 7), we received approval to award contracts to Pest Management, Inc. and Pied Piper Pest Control to provide pest control services for Public Housing. At the time approval was received, it was requested that we report the contractors' performance to the Board prior to exercising each year's renewal option.

The blanket award allows the user department to assign specific properties to each of the two contractors with reassignment at the department's discretion. Pest Management, Inc. currently services forty properties and Pied Piper Pest Control services fourteen properties.

Contract Performance Evaluations were sent out to property management to rate the performance of these vendors, during the contract's first year renewal option. Pied Piper Pest Control received an overall rating of 72.4, which is within the acceptable category. Pest Management received an overall rating of 61.4, which is within the unacceptable category.

After review of the ratings and discussions regarding the performance of these contractors, the Director of Federal Housing Programs has recommended that SAHA renew both contracts with a corrective action plan to improve the performance of both vendors, during the upcoming year.

Current Solicitations: There are currently three Requests For Proposals (RFP) and one Invitation For Bids (IFB) being advertised. The Requests For Proposals are for Castle Point Rehabilitation and Site Improvements, Apartment Marketing Services for Beacon Communities and Pre-Construction and General Contracting Services for SAHA EPC II. The Invitation For Bids is for Submeter Repair and Upgrade for Legacy at Crown Meadows. Additionally, price proposals are being obtained from two roofing companies that are contractors on co-operative purchasing contracts. This co-operative purchase is for Roof Replacements at Parkview Apartments.

Closed/Pending Solicitations: There are three solicitations that have closed and are currently being evaluated. The three solicitations include Exterior and Interior Repairs at Pecan Hill Apartments #117 and #118, Lift Station Maintenance, Repair and Inspection Services for Beacon Communities, and Development Partner for Alazan Apache Courts.

Solicitations in Development: Procurement is currently working on a number of solicitations for advertisement. These include Unit Make Ready Painting Services for Beacon Communities, La Providencia Apartments Exterior Renovations and Site Improvements, Burning Tree Apartments Exterior Renovations and Site Improvements, Churchill Estates and Encanta Villa Apartments Exterior Renovations and Site Improvements, Utility Submeter Billing Services for Beacon Communities, Bulk Waste Pickup Services, Pecan Hill Plumbing Repair for Foundation

SAN ANTONIO HOUSING AUTHORITY**October 3, 2019**

Stabilization and Tree Plan, Printing and Publication Services, Public Relations Consulting Services, Elevator Maintenance and Repair Services - Agency Wide, Roof Replacement at Alazan Community Office Building, Demolition of House and Driveway at 1323 N. Walters Street, New Affordable Home Construction Services for Villas de Fortuna (REBID), On Site Construction Security Cameras and Monitoring Services - Mirasol Neighborhoods, Demolition of House at 1071 Poinsettia, Development Partners for SAHA Projects - Pool, Retirement Plan Investment Advisory Services, Financial and Compliance Audit Services, HUD Consulting and Guidance Services, Renewal and Change in the Pricing Model for Unlimited Licenses and Paperless Signature Transactions for SAHA Wide Implementation, Move of SAHA JDE Financial Software to Cloud Hosting Infrastructure, Financial Consulting Services for SAHA Employees Pension Plan, Remodel of Vacant Units for ConnectHome Computer Lab and Supportive Services Offices (REBID), Third Party Fleet Maintenance Services, Vending Concessions - Agency Wide, Maintenance and Repair Services for Residential HVAC Systems - Agency Wide, and Collection Services - Agency Wide.

PROPOSED ACTION:

None at this time.

FINANCIAL IMPACT:

Amounts paid according to award provisions.

STRATEGIC OBJECTIVE:

Transform core operations to be a high performing and financially strong organization.

ATTACHMENT:

Procurement Activity Report

Procurement Activity Report as of September 19, 2019

Solicitations Currently being Advertised				
SAHA Department	Type	Solicitation Name	Bidders Conference	Closes
Construction Services	COOP	Roof Replacements at Parkview Apartments	N/A	N/A
Beacon Communities	RFP	Castle Point Rehabilitation and Site Improvements (REBID)	9/6/2019	9/20/2019
Beacon Communities	IFB	Submeter Repair and Upgrade for Legacy at Crown Meadows	9/11/2019	9/25/2019
Beacon Communities	RFP	Apartment Marketing Services for Beacon Communities	9/13/2019	9/26/2019
Construction Services	RFP	Pre-Construction and General Contracting Services for SAHA EPC II	9/4/2019	10/11/2019
Solicitations Under Evaluation				
SAHA Department	Type	Solicitation Name	Date Closed	Status
Agency Wide	IFB	Removal and Replacement (R&R) of Bathtubs and Shower Pans SAHA Wide	8/5/2019	Board Meeting October 3, 2019
Risk Management	RFP	Insurance Broker of Record for Commercial Property, Casualty and Other SAHA Insurance Related Services	8/12/2019	
Development Services	IFB	Development Services Construction Project Management Staff Augmentation	8/23/2019	
Construction Services	IFB	Natural Gas Operator Qualification Training	8/26/2019	
Finance	RFP	Technical Accounting and GASB Consulting Services	8/26/2019	
Construction Services	IFB	Cassiano Burn Units Rehabilitation	8/27/2019	
Beacon Communities	QQ	Exterior and Interior Repairs Pecan Hill Apartments #117 and #118	7/25/2019	Negotiation Due Diligence Procurement Evaluation
Beacon Communities	QQ	Lift Station Maintenance, Repair, and Inspection Services for Beacon Communities	9/16/2019	
Development Services	RFP	Development Partner for Alazan Apache Courts	9/4/2019	
Future Solicitations				
Beacon Communities		Unit Make Ready Painting Services for Beacon Communities	September 2019	
		La Providencia Apartments Exterior Renovations and Site Improvements	October 2019	
		Burning Tree Apartments Exterior Renovations and Site Improvements	October 2019	
		Churchill Estates and Encanta Villa Apartments Exterior Renovations and Site Improvements	October 2019	
		Utility Submeter Billing Services for Beacon Communities	October 2019	
		Bulk Waste Pickup Services	October 2019	
		Pecan Hill Plumbing Repair for Foundation Stabilization and Tree Plan	October 2019	
Communications and Public Affairs		Printing and Publication Services	November 2019	
		Public Relations Consulting Services	November 2019	
Construction Services		Elevator Maintenance and Repair Services - Agency Wide	September 2019	
		Roof Replacement at Alazan Community Office Building	October 2019	
Development Services		Demolition of House and Driveway at 1323 N. Walters Street	September 2019	
		New Affordable Home Construction Services for Villas de Fortuna (REBID)	September 2019	
		On Site Construction Security Cameras and Monitoring Services - Mirasol Neighborhoods	October 2019	
		Demolition of House at 1071 Poinsettia	October 2019	
		Development Partners for SAHA Projects - Pool	November 2019	
Executive		Retirement Plan Investment Advisory Services	October 2019	
Finance		Financial and Compliance Audit Services	October 2019	
		HUD Consulting and Guidance Services	October 2019	
Human Resources		Financial Consulting Services for SAHA Employees Pension Plan	October 2019	
Innovative Technology		Renewal and Change in the Pricing Model for Unlimited Licenses and Paperless Signature Transactions for SAHA Wide Implementation	September 2019	
		Move of SAHA JDE Financial Software to Cloud Hosting Infrastructure	November 2019	
Public Housing		Remodel of Vacant Units for ConnectHome Computer Lab and Supportive Services Offices (REBID)	October 2019	
Procurement & General Services		Third Party Fleet Maintenance Services	January 2020	
Agency Wide		Vending Concessions for SAHA - Agency Wide	October 2019	
		Maintenance and Repair Services for Residential HVAC Systems - Agency Wide	October 2019	
		Collection Services - Agency Wide	October 2019	

Informal Awards Up to \$50,000

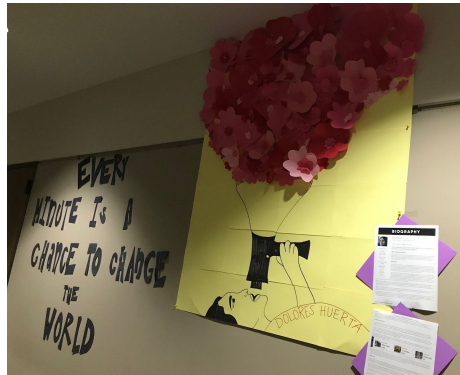
SAHA Department	Solicitation Name	Vendor	Amount	Date
Federal Housing Programs	Sole Source Training	Nan Mc Kay and Associates	\$50,000.00	8/5/2019
Construction Services	Privacy Fence Repair and Chain Link Fence Installation at Villa Tranchese	R&J Muniz Remodeling	\$5,977.00	8/7/2019
Public Housing	Erosion Control at Charles Andrews Apartments	R&C Landscape	\$3,680.00	8/23/2019
General Services	Storage Container	Pac-Van, Inc.	\$3,425.00	8/23/2019
Development Services	Demolition of House & Driveway at 1021 El Paso Street	JPD Environmental & Demolition	\$32,322.00	8/27/2019
Beacon Communities	Fence Replacement at Crown Meadows	EA Contractor	\$2,800.00	8/28/2019
Public Housing	Sheetrock Installation at Olive Park and Village East	EA Contractor	\$2,800.00	8/29/2019
Public Affairs	Videography Services	IMG Studio	\$50,000.00	9/6/2019
Beacon Communities	Lift Station Clean Out at Bella Claire	A-Ram Plumbing	\$3,495.00	9/12/2019
Public Housing	T-Mobil Tablets	T-Mobile USA, Inc.	\$18,900.00	9/12/2019
Public Housing	Gutter Repair at William Sinkin	A&S Landscaping Services	\$2,989.00	9/12/2019
Public Housing	Wooden Fence Repair at William Sinkin	A&S Landscaping Services	\$2,895.00	9/12/2019
Public Housing	Shingle Roof Repairs at Springview Manor	Trevino Contractor	\$2,595.00	9/18/2019

PRESIDENT'S REPORT

October 3, 2019

Hispanic Heritage Month

National Hispanic Heritage Month is celebrated from September 15 to October 15 in the U.S. It is a month of recognizing the contributions of Hispanic and Latinos. This year, SAHA will host a Caribbean themed potluck luncheon. The event, scheduled for mid-day on Friday, September 27, 2019, will provide an opportunity to learn of Hispanic history, heritage and culture. SAHA will also celebrate the event by encouraging staff to decorate department doors that showcase a prominent Hispanic/Latino. Winners will receive prizes for best door decor.



SAHA Launches United Way Campaign

United Way is an organization that strives to improve lives by mobilizing the caring power of communities. The San Antonio Housing Authority participates annually in the United Way campaign. SAHA will launch its United Way Campaign, "Serving our Community" September 18 through September 30, 2019. SAHA employees will attend a United Way briefing and have an opportunity to contribute to an organization making an impact in the greater San Antonio Community. SAHA is one of 80 agencies participating in the United Way Campaign and is challenging employees to raise \$15,000 for San Antonio. SAHA's Education Investment Foundation is one of the nonprofits employees can support through the campaign and information will also be provided at the briefings.



Phillis Wheatley Park Grand Opening

SAHA celebrated the grand opening of Phillis Wheatley Park, a one-acre recreational area located at the center of East Meadows, the site of the former Wheatley Courts, on September 12, 2019. The event was filled with music and fun with students from Young Men's Leadership Academy and Winston Elementary who were the first to play at the park featuring a playscape, pavilion with benches and board games, a walking path, health and wellness equipment and an open field. The park features historical elements such as memorial walls in honor of Phillis Wheatley and Ira Aldridge, which were unveiled at the event.



SAHA Welcomes 2019 Fall Leadership Class

The 2019 Fall Leadership Class, the first of two management trainings, began September 6. The Fall training consists of eight workshops related to management development and are facilitated by professors from the University of the Incarnate Word. The second management training class, SAHA Business Acumen, will be held in the spring. The workshops include training that focuses on the basic framework for effective management and leadership; tools for leading and participating in change efforts; increasing efficiency and effectiveness of staffing decisions and more. Participants can implement these tools and skills into their daily work routines, which will have an overall impact on their current position or in future roles of leadership within the agency.



2019 EIF Golf Tournament

SAHA raised more than \$56,000 for the Education Investment Foundation during the Annual Scholarship Par-Tee Golf Tournament on Friday, September 13, at the SilverHorn Golf Club. Each year, the tournament supports EIF's goal to raise funds for scholarships and academic achievement awards for assisted housing scholars pursuing higher education.

