



818 S. FLORES ST. SAN ANTONIO, TEXAS 78204 www.saha.org

Procurement Department

## ADDENDUM # 1

To: File 2009-910-59-5067

**RFP for: Pest Control Services for Public Housing and Administrative Properties**

The following questions are asked:

**Question 1:** Under 1.17 for Schedule of Service for "Public Housing Units / Apartments," can you help me clarify the "frequency." Does this mean that every unit should be treated every 30 days? Also, on a related question, is there an expectation of how often we service the property in terms of frequency of the service trips? For example, could we do one service trip a month (every 30 days)? Or is there an expectation of weekly or bi-weekly service at some sites? .

**Answer 1:** The frequency of 30 days means a unit will be treated every 30 days. A schedule will be set up between the vendor and property to ensure this is done in that time frame. The number of trips to the property depends on how that schedule is set to treat the units every 30 days and the common areas and scattered sites at the frequency set for them.

**Question 2:** Is there a way to submit the RFP digitally or via email? Or do we need to put together binders and mail them per the instructions in the RFP?

**Answer 2:** No, Electronic submission is not allowable. Please submit in accordance with VIII. Responses (pg 10) of the RFP. Tab 8, Form of Proposal and Pricing should only be in the folder/binder marked "ORIGINAL".

**Question 3:** I am requesting the bid tabulation from the bid awarded from the most recent RFP/IFB awarded for Pest Control Services.

**Answer 3:** See attached Bid Tabulation from the prior IFB.



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**Question 4:** The additional services states “follow up to eradicate” and follow up visits are in the scope of work. What does it mean “follow up to eradicate”? Can we charge the Minimum Service Fee for the follow up visit?

**Answer 4:** Services that require a follow up means upon the follow up visit the vendor / contractor will be prepared to do a follow up treatment should the pest not be eradicated and additional treatment is needed. The cost of the follow up treatment is to be included in the initial service cost and vendors that are not prepared to do the treatment at the time of the follow up are not able to charge for the return to treat the unit.

Minimum Service Call fees do not apply to the follow up visit. Contractors already scheduled to be on the property cannot charge a Minimum Service Fee for inspections or follow ups. This only applies to Contractors that show for services and the unit is not able to be accessed.

By: Shayne Everett-Endres  
Shayne Everett-Endres, Purchasing Agent

Date: October 26, 2020

Pest Control Services  
for Beacon Communities  
1707-910-59-4694

Property Units Fee		Pest Management	Pied Piper Pest Control	Bella Bugs Pest Control	Terminix	World Wide Pest Control	Orkin Pest Control
Alazan, Apache Guadalupe Subdivision	741	\$1.95	\$1.90	\$5.50	\$7.50	<b>Non- Responsive</b>	
Blanco Apartments	100	\$1.95	\$1.90	\$5.50	\$7.50		
Cassiano	499	\$1.95	\$1.90	\$5.50	\$7.50		
Cheryl West	82	\$1.95	\$1.90	\$5.50	\$7.50		
Christ The King	48	\$1.95	\$1.90	\$5.50	\$7.50		
Col. G. Cisneros	55	\$1.95	\$1.90	\$5.50	\$7.50		
College Park	78	\$1.95	\$1.90	\$5.50	\$7.50		
Converse Ranch I	25	\$1.95	\$1.90	\$5.50	\$7.50		
Converse Ranch II	21	\$1.95	\$1.90	\$5.50	\$7.50		
Cross Creek	66	\$1.95	\$1.90	\$5.50	\$7.50		
Dr. Charles Andrew	52	\$1.95	\$1.90	\$5.50	\$7.50		
Escondida	20	\$1.95	\$1.90	\$5.50	\$7.50		
Fair Ave. Apartments	216	\$1.95	\$1.90	\$5.50	\$7.50		
Francis Furey	66	\$1.95	\$1.90	\$5.50	\$7.50		
Frank Hornsby	59	\$1.95	\$1.90	\$5.50	\$7.50		
Gardens At San Juan Square	63	\$1.95	\$1.90	\$5.50	\$7.50		
Glen Park	26	\$1.95	\$1.90	\$5.50	\$7.50		
Hemisview Village	49	\$1.95	\$1.90	\$5.50	\$7.50		
Henry B. Gonzalez	51	\$1.95	\$1.90	\$5.50	\$7.50		
Highview	58	\$1.95	\$1.90	\$5.50	\$7.50		
Jewett Circle Apartments	75	\$1.95	\$1.90	\$5.50	\$7.50		
Kenwood	62	\$1.95	\$1.90	\$5.50	\$7.50		
L.C Rutledge	66	\$1.95	\$1.90	\$5.50	\$7.50		
Le Chalet	34	\$1.95	\$1.90	\$5.50	\$7.50		
Lewis Chatham	119	\$1.95	\$1.90	\$5.50	\$7.50		
Lila Cockrell	70	\$1.95	\$1.90	\$5.50	\$7.50		
Lincoln Heights	338	\$1.95	\$1.90	\$5.50	\$7.50		
Linda Lou	10	\$1.95	\$1.90	\$5.50	\$7.50		
Madonna	60	\$1.95	\$1.90	\$5.50	\$7.50		
Marie Mcguire	63	\$1.95	\$1.90	\$5.50	\$7.50		
Matt Garcia Apartments	55	\$1.95	\$1.90	\$5.50	\$7.50		
Midcrown Pavilion	39	\$1.95	\$1.90	\$5.50	\$7.50		
Midway	20	\$1.95	\$1.90	\$5.50	\$7.50		
Mirasol Homes	174	\$1.95	\$1.90	\$5.50	\$7.50		
Mission Park	100	\$1.95	\$1.90	\$5.50	\$7.50		
Morris C. Beldon	35	\$1.95	\$1.90	\$5.50	\$7.50		
Olive Park	26	\$1.95	\$1.90	\$5.50	\$7.50		
Op Schnabel	70	\$1.95	\$1.90	\$5.50	\$7.50		
Park Square	26	\$1.95	\$1.90	\$5.50	\$7.50		
Park View	153	\$1.95	\$1.90	\$5.50	\$7.50		
Pin Oak I	50	\$1.95	\$1.90	\$5.50	\$7.50		
Pin Oak II	22	\$1.95	\$1.90	\$5.50	\$7.50		
Raymundo Rangel	26	\$1.95	\$1.90	\$5.50	\$7.50		
Refugio Street	50	\$1.95	\$1.90	\$5.50	\$7.50		
Riverside	74	\$1.95	\$1.90	\$5.50	\$7.50		
Sahara Ramsey	16	\$1.95	\$1.90	\$5.50	\$7.50		

Pest Control Services  
for Beacon Communities  
1707-910-59-4694

San Juan Square	46	\$1.95	\$1.90	\$5.50	\$7.50		
San Juan Square li	48	\$1.95	\$1.90	\$5.50	\$7.50		
San Pedro Arms	16	\$1.95	\$1.90	\$5.50	\$7.50		
South San Juan	30	\$1.95	\$1.90	\$5.50	\$7.50		
Spring View	186	\$1.95	\$1.90	\$5.50	\$7.50		
Sun Park	65	\$1.95	\$1.90	\$5.50	\$7.50		
Sutton Oaks	49	\$1.95	\$1.90	\$5.50	\$7.50		
Tarry Towne	98	\$1.95	\$1.90	\$5.50	\$7.50		
The Alhambra Apartments	14	\$1.95	\$1.90	\$5.50	\$7.50		
The Park At Sutton	49	\$1.95	\$1.90	\$5.50	\$7.50		
Tl Shaley	66	\$1.95	\$1.90	\$5.50	\$7.50		
Victoria Plaza	185	\$1.95	\$1.90	\$5.50	\$7.50		
Villa Hermosa	66	\$1.95	\$1.90	\$5.50	\$7.50		
Villa Tranchese	201	\$1.95	\$1.90	\$5.50	\$7.50		
Villa Veramendi	166	\$1.95	\$1.90	\$5.50	\$7.50		
Village East	24	\$1.95	\$1.90	\$5.50	\$7.50		
Wc White	75	\$1.95	\$1.90	\$5.50	\$7.50		
Westway Apartments	152	\$1.95	\$1.90	\$5.50	\$7.50		
William Sinkin	50	\$1.95	\$1.90	\$5.50	\$7.50		
Williamsburg	15	\$1.95	\$1.90	\$5.50	\$7.50		

Common Area Fee per Property	# Units	Pest Management	Pied Piper Pest Control	Bella Bugs Pest Control	Terminix	Wide Pest Control	Orkin Pest Control
Alazan, Apache Guadalupe Subdivision	741	\$2.50	\$225.00	\$15.00	\$9.50		
Blanco Apartments	100	\$2.50	\$40.00	\$15.00	\$9.50		
Cassiano	499	\$2.50	\$150.00	\$15.00	\$9.50		
Cheryl West	82	\$2.50	\$90.00	\$15.00	\$9.50		
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Midway	20	\$2.50	\$40.00	\$15.00	\$9.50		
Mirasol Homes	174	\$2.50	\$145.00	\$15.00	\$9.50		
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Williamsburg	15	\$2.50	\$40.00	\$15.00	\$9.50		
<b>Additional Bldgs.</b>							
Tampico Warehouse	1	\$45.00	\$60.00	\$90.00	\$90.00		
Central Office	1	\$65.00	\$60.00	\$90.00	\$90.00		
Brazos Warehouse	1	\$65.00	\$60.00	\$90.00	\$90.00		
<b>Scattered Sites</b>							

Pest Control Services  
for Beacon Communities

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<b>1 Bedroom</b>	0	\$35.00	\$25.00	\$45.00	\$85.00		
2 Bedroom	1	\$45.00	\$25.00	\$45.00	\$85.00		
3 Bedroom	158	\$55.00	\$30.00	\$45.00	\$85.00		
4 Bedroom	4	\$65.00	\$30.00	\$45.00	\$85.00		
<b>Service Fees</b>							
Per service	112	\$45.00	\$45.00	\$25.00	\$0.00		

1. Bird Deterrent Exterior	Linear Feet	\$6.00	\$7.00	\$7.50	\$7.50		
2. Bat Removal to include clean up and exclusion	Per Bat	\$65.00	\$65.00	\$65.00	\$250.00		
3. Snake removal	Per event	\$65.00	\$65.00	\$95.00	\$250.00		
4. Mattress/Bed Covers for Treatment of Bed Bugs- Crib	Each	\$45.00	\$55.00	\$45.00	\$400.00		
5. Mattress/Bed Covers for Treatment of Bed Bugs- Twin	Each	\$60.00	\$60.00	\$60.00	\$400.00		
6. Mattress/Bed Covers for Treatment of Bed Bugs- Full	Each	\$75.00	\$70.00	\$75.00	\$400.00		
7. Mattress/Bed Covers for Treatment of Bed Bugs- Queen	Each	\$85.00	\$80.00	\$85.00	\$400.00		
8. Mattress/Bed Covers for Treatment of Bed Bugs- King	Each	\$98.00	\$95.00	\$98.00	\$400.00		
9. Wood Destroying Insects- Eradication Treatment	Linear Feet	\$2.75	\$2.50	\$2.50	\$7.75		
10. Wood Destroying Insects-Eradication Treatment and 6 months	Spot Treatment to 10 Linear Ft	\$175.00	\$95.00	\$300.00	\$6.25		
11. Treatment for Bed Bugs- Chemical Pesticide	Efficiency	\$350.00	\$90.00	\$345.00	\$400.00		
12. Treatment for Bed Bugs- Organic Pesticide	Efficiency	\$400.00	\$90.00	\$315.00	\$400.00		
13. Treatment for Bed Bugs- Chemical Pesticide	1 Bedroom	\$375.00	\$130.00	\$370.00	\$400.00		
14. Treatment for Bed Bugs- Organic Pesticide	1 Bedroom	\$425.00	\$130.00	\$420.00	\$500.00		
15. Treatment for Bed Bugs- Chemical Pesticide	2 Bedroom	\$400.00	\$190.00	\$375.00	\$800.00		
16. Treatment for Bed Bugs- Organic Pesticide	2 Bedroom	\$450.00	\$190.00	\$445.00	\$900.00		
17. Treatment for Bed Bugs- Chemical Pesticide	3 Bedroom	\$425.00	\$215.00	\$420.00	\$900.00		
18. Treatment for Bed Bugs- Organic Pesticide	3 Bedroom	\$475.00	\$215.00	\$470.00	\$1,200.00		
19. Treatment for Bed Bugs- Chemical Pesticide	4 Bedroom	\$450.00	\$275.00	\$445.00	\$1,400.00		
20. Treatment for Bed Bugs- Organic Pesticide	4 Bedroom	\$500.00	\$275.00	\$495.00	\$1,400.00		
21. Treatment for Bed Bugs- Chemical Pesticide	5 Bedroom	\$475.00	\$295.00	\$520.00	\$1,400.00		
22. Treatment for Bed Bugs- Organic Pesticide	5 Bedroom	\$525.00	\$295.00	\$545.00	\$1,600.00		
23. Treatment for Bed Bugs- Heat Treatment	Efficiency	\$550.00	\$350.00	\$545.00	\$400.00		
24. Treatment for Bed Bugs- Heat Treatment	1 Bedroom	\$650.00	\$350.00	\$645.00	\$400.00		
25. Treatment for Bed Bugs- Heat Treatment	2 Bedroom	\$750.00	\$395.00	\$745.00	\$400.00		
26. Treatment for Bed Bugs- Heat Treatment	3 Bedroom	\$850.00	\$395.00	\$845.00	\$800.00		
27. Treatment for Bed Bugs- Heat Treatment	4 Bedroom	\$950.00	\$495.00	\$945.00	\$900.00		
28. Treatment for Bed Bugs- Heat Treatment	5 Bedroom	\$1,050.00	\$495.00	\$1,045.00	\$1,000.00		
29. Skunks, Raccoons, Possums, Armadillos (By trapping only) to include 5 daily follow up visits to eradicate, check trap, dispose and relocate animal	Per Event	\$175.00	\$85.00	\$165.00	\$695.00		
30. Exterior Building Rodent Bait Boxes to include initial service, follow ups and refills for a period of 6 months	Per Bait Box	\$28.50	\$28.00	\$30.00	\$250.00		
31. Hornets, Wasps, and Bee Removal	Per Event	\$50.00	\$85.00	\$50.00	\$125.00		
32. Treatment for fleas and ticks- Chemical	Efficiency	\$35.00	\$40.00	\$50.00	\$175.00		
33. Treatment for fleas and ticks- Organic	Efficiency	\$45.00	\$40.00	\$55.00	\$225.00		
34. Treatment for fleas and ticks- Chemical	1 Bedroom	\$45.00	\$45.00	\$55.00	\$175.00		
35. Treatment for fleas and ticks- Organic	1 Bedroom	\$45.00	\$45.00	\$60.00	\$225.00		
36. Treatment for fleas and ticks- Chemical	2 Bedroom	\$55.00	\$50.00	\$65.00	\$225.00		
37. Treatment for fleas and ticks- Organic	2 Bedroom	\$55.00	\$50.00	\$70.00	\$245.00		
38. Treatment for fleas and ticks- Chemical	3 Bedroom	\$65.00	\$55.00	\$75.00	\$261.00		
39. Treatment for fleas and ticks- Organic	3 Bedroom	\$65.00	\$55.00	\$80.00	\$285.00		
40. Treatment for fleas and ticks- Chemical	4 Bedroom	\$75.00	\$65.00	\$85.00	\$300.00		
41. Treatment for fleas and ticks- Organic	4 Bedroom	\$75.00	\$65.00	\$90.00	\$325.00		
42. Treatment for fleas and ticks- Chemical	5 Bedroom	\$85.00	\$65.00	\$95.00	\$425.00		
43. Treatment for fleas and ticks- Organic	5 Bedroom	\$85.00	\$65.00	\$100.00	\$410.00		